## District 5M-2 Cabinet Meeting Minutes February 8, 2019 Mankato City Center Hotel, Mankato, MN

Call to Order: DG Diana Kroells called the meeting to order at 2:00 p.m.

Pledge of Allegiance: Led by 1st VDG Brian Thies

**Invocation:** 2<sup>nd</sup> VDG Anna Wickenhauser gave the invocation.

Welcome: DG Diana Kroells welcomed everyone. Special welcome to visiting ID Nicholas Xinopoulos.

Roll Call: Taken by Lion Cindy Walters, showing 39 in attendance, 13 absent, 13 guests.

Introduction of Guests: DG Diana Kroells established protocol and introduced guests: ID Nicholas Xinopoulos and Lion Gretchen Zinopoulas, PDG Gordy Affeld and guest, PDG Arden Severson, PDG Ellsworth Becker, Lion Duane Kroells, Lion Rose Thies, Lion Don Wickenhauser, Lion Evelyn Grimm, Lion Jack Webster, Lion Evelyn Grimm, Lion Lisa Kaufman.

<u>Adoption of the Agenda</u>: Awards added to agenda prior to Zone Reports. Motion to approve agenda with addition PDG Joan Blank; seconded by Lion Glenn Kaufman; **MC**.

<u>Secretary's Report</u>: Motion to approve by Lion Kathleen Bleckeberg, seconded by PDG Tom Ferleman, **MC.** 

<u>Treasurer's Report</u>: Lion Sue Vos presented her report. Motion by PID Maynard Rucks and seconded by Lion Janet Knakmuhs to accept the Treasurer's Report. **MC**. Copy of the Balance Sheet of the Treasurer's Report is located at the end of the minutes.

#### **Old Business:**

- Jungle Days Task Force: IPDG Nancy Mathwig The committee has not met again yet. We are still
  requiring bids for 2020 and 2021. They will meet to develop questions to present at the Fall Zone
  meetings next fall.
- 2021 MD5M Convention: IPDG Nancy Mathwig, PID Maynard Rucks The 2021 MD5M Convention Steering committee held its first meeting on January 31, 2019. The main purpose of the meeting was to review what has already been established and/or completed and to review what needs to be started and accomplished in the next 6 9 months as well as to orient committee members to the responsibilities of each area. Lion Rose Thies has joined the steering committee as our Programs/Printing chair. The meeting was very productive as members began thinking about themes, advertising, and promotion of the event. At the time of writing this report, IPDG Nancy and PID Maynard are scheduled to meet with Brian at the Verizon Center, including the caterer, and Danielle at Visit Mankato to move forward on the hotel and food contracts in order to decide on a registration fee.

#### To date:

- Convention will be April 30, May 1 & 2, 2021
- International visitor for the weekend will be Judge Haynes Townsend, who will be International President at that time.
- Hotels will be Hilton Garden Inn (Headquarters Hotel), City Center Hotel and Courtyard by Marriott.
- Venue location will be the Verizon Center
- Feed My Starving Children: PDG/GST Sue Bowman April 15 is Lions Day at FMSC. The day is divided into three shifts 9:30-11-30 and 12:00-2:00, 70 volunteers are needed for both shifts. The third

shift is 6:00 PM-7:30PM and is need of 100 volunteers.5M2 is responsible for the packaging at the Chanhassen location, 18732 Lake Drive East, Chanhassen. Other FMSC locations are Coon Rapids and Eagan. Everyone is encouraged to volunteer, please invite friends and family to join, and need not to be a Lion or Leo or Lioness.

To date, 25 volunteers are registered. The information table has instructions on how to register on the <a href="www.fmsc">www.fmsc</a> website. Volunteers need to get signed up by April 1, if we do not have sufficient packers, FMSC open up slots to the public. Zone chairs please help get the information out at club visits and zone meeting. With PDG Steve's help, I will get recruitment letters out to all our clubs.

The goal for Feed My Starving Children is 100% club participation either packaging food at the Chanhassen location and or making a monetary donation. Monetary gifts are strongly encouraged, those are used to purchase the ingredients used in the food packs. Each food packet cost \$1.50 which is \$.25 per serving. The food packs are shipped all over the world, where there is a need. Tail Twisting money tomorrow will go toward FMSC.

#### **New Business:**

- Journey For Service PDG Mike Vos proposed that we get some better signage for the vehicle. He is asking for the Cabinet to pay \$250 for Journey for Service signage upgrade. PDG Mike Vos made a motion for up to \$250 to use for car advertising for Journey for Service, seconded by PID Maynard Rucks. Question came up where the money could come from, preference would be for it to come out of Cabinet Funds if available instead of the Journey proceeds. Decided to vote on Motion first, MC. There is \$500 budgeted for Journey for Service so the money will come from the budgeted line item.
- Childhood Cancer Update: Lion Tom McCarthy gave an update regarding this new program for Lions. There has been a foundation established. The MD5M Lions Children's Cancer Foundation of Minnesota, Inc., was formally incorporated January 9, 2019. The Board met February 2, 2019, for its organizational meeting. The bylaws were given preliminary approval, with final approval expected at the next meeting in April. Officers were elected: Chair, Jeannine McDonald (5M5); Vice Chair, Mike Janssen (5M11) and Secretary/Treasurer, Tom McCarthy (5M2). The Board is working on matching grants we have a meeting this Monday with the University Foundation and the Children's Cancer Research Fund. It is expected that an announcement will be made at the Multiple convention that we will be partnering with these two organizations. Part of the problem with Childhood Cancer is that they are treating children with adult medications. Children who are survivors of Childhood Cancer has many side effects as a result of the treatment they receive. Lion Brian Rykhus asked if this project will be able to apply for an LCI Grant. The answer was after 501c3 designation is achieved. The Lafayette Lions have pledged \$2500 for the Childhood Cancer Fund. Pretty impressive! The Council of Governors did give permission for them to pursue the Foundation.
- **Silent Auction** Lion Christy Trutnau At the Multiple District all of the proceeds from silent auction are going to be given to the MN Lions Vision Foundation. Co-chairs are asking for permission to solicit funds/items for the silent auction. Lion Christy Trutnau made a motion for permission to solicit funds/items for the silent auction from the clubs of 5M2. Seconded by PDG Nancy Mathwig. **MC.**
- Kidsight Screening State Fair PDG Harry Klenke Lions will be doing screening at the KARE 11 barn and KidSight is asking for participation from all districts to run the screening booth. PDG Harry is asking for support as a District to run at least one day of screening. 2400 kids were screened last year. There needs to be another training day for Lions to run the KidSight screeners. The training hasn't been set up yet and it is not known which day this may happen. More information to come. Questions arose regarding how communication will go out to Lions regarding this opportunity to volunteer. Lion Brian Rykhus mentioned it should be announced at the business meeting tomorrow as well.
- Storage unit rental/convention supplies Lion Brian Rykhus is one of the co-chairs for next year's convention. He did some research to see what the cost would be to store Mid-Winter items. Rather than hauling convention materials and storing at various towns. We could put all storage in one 5x10 storage

area. The cost is approximately \$26/month. Lion Brian Rykhus made a motion to rent a storage space for convention; PDG Steve Wasserman seconded for Lion Lori Klein. Lion Kathleen Bleckeberg mentioned that things should be put in totes to ensure that vermin do not get in. Lion Gary Koch asked whether a trailer would make more sense because you wouldn't need to load and unload twice. Question was asked about the need for insurance as well. Since we don't have a trailer PID Maynard suggested that we rent a unit. Lion Gary Koch said he does have a trailer that could be used immediately. PDG Mary Ferleman suggested that we rent a storage unit and revisit at next Cabinet Meeting. MC. There is \$1,000 in equipment budget. PDG Tom Ferleman said that it is convention supplies and the convention should pay for it. VDG Brian Thies asked who would have permission to sign the contract? Convention Committee would have the keys and access to the storage unit. Lion Brian Rykhus will sign a month-to-month contract and work with Lion Sue Vos on payment.

### Awards:

PDG Nancy gave out some awards: Progressive Melvin Jones awarded to Lions Denny Hewitt and Dave Sebesta for Liberty Day; Lion Anna Wickenhauser for Leos and Lion Cindy Walters for Youth Exchange.

DG Diana Kroells gave out Top Dog plaques from Can Do Canines recognizing Lion Kathleen Bleckeberg and PDG Nancy Mathwig.

DG Diane Kroells also presented PDG Nancy Mathwig with her PDG plaque and pin.

**Zone Reports:** 2<sup>nd</sup> VDG Anna Wickenhauser

**Zone 1**: **Lion Gary Koch -** 265 members down 3 for the year. 2 visits completed. Plan to have rest in by Spring Zone meeting. Spring Zone meeting set for April 29th in Hutchinson

**Zone 2**: **Lion Glenn Kaufman -** Zone 2 has a total membership of 525, which is down 18 this year, over half of that is from one club that cleaned up its roster from members that had stopped paying dues over the last two years. All clubs are active with LCIF reporting and are busy with club activities, with Christmas Trees behind us and pancakes as far as the eye can see. The Zone Chair has visited all of the clubs this year. The theme of the visits was him giving an elevator speech on elevator speeches – How to Tell Folks What We Do!

All of the clubs are working in their interclub exchanges. Zone 2 Spring Meeting is scheduled for March 13 in Waconia.

Zone 3: Lion Gerald Ziskovsky- Zone 3 has a membership of 363, we are plus 1 for year. Club visits were to Jordaness, Shakopee, Shakopee valley, and Veseli. Jordaness Lions bowling was well attended recently, Shakopee Lions ice golf is this weekend. Most clubs were involved in community winter parades, Shakopee Valley is planning Bingo at the local senior living facility as well as many other projects including weekly meat raffles.

N.E.W. is starting the Kidsight program in their community. The Spring Zone 3 meeting is scheduled for April 22nd at the Ridges in Jordan, hosted by the Jordaness Lions club.

**Zone 4**: Lion Chuck Toltzman – 253 members currently, -3 for the year. Have visited two clubs with two more visits scheduled. Information regarding spring zone meeting will be coming out soon. Over 2000 service hours have been recorded in the Zone.

Zone 5: Lion Dar Mondor – Number of members in zone as 1-31-2019: Gain of 4 new members and a loss of 4, which brings the total club members at 213 since the cabinet meeting in October 2018. She visited all 7 of the Zone 5 clubs. Our Fall Zone meeting was held on Tues., Oct. 30, 2018. It was hosted by the Arlington Lions. There was very good attendance, the food was great and most in attendance came in costumes. Good fun was had by all. All 7 clubs have been very busy doing many different activities in the months of Nov., Dec., and Jan. Some of the activities are: selling Christmas cookies, delivering poinsettias

to senior buildings, Santa activities, being part of various Christmas parades, Turkey bingo, purse bingo, ladies night out toy drive, packing backpacks for students, and providing scholarship dollars for students.

Zone 5 Spring Zone meeting that will be hosted by the NYA West Carver Lions will be held on April 8<sup>th</sup> at the Pavilion in NYA. Please mark your calendars and come and join us.

**Zone 6**: **Lion Doug Larson** – no report. Zone meeting March 19 in Montgomery. Lion Brian Rykhus volunteered to fill in as Zone Chair with Lion Doug's health.

## **Zone 7: Lion Mary Pegram – Membership total-164**

- Amboy 32 members, Bell ringing for Salvation Army
- Eagle Lake 27 members, Jan. 5 was Charter Night; Wristbands for MSU Hockey
- Lake Crystal 42 members, Basketball ushering at MSU
- Mankato 17 members, Helping Sunrise with wristbands; planning for fundraiser breakfast
- Mankato Key City 10 members, Donating to new Eagle Lake Club
- Mankato Sunrise 27 members, Wristbands at MSU Hockey events & Brew Fest
- Winnebago 9 members, Christmas caroling and potluck dinner

**Zone 8**: **Lion Troy Wetzel** – 6 clubs with a total membership of 197 members as of the end of January 2019.

#### Recent Club Activities

- Blooming Prairie: Made a \$10,000 donation to the Blooming Prairie Vetern's Memorial, \$1250 donation to Toys for Tots.
- Ellendale: Held annual pie sale the day before Thanksgiving, held a Liberty day event at the school, donated time and money to a fundraiser for a family that had a house fire, quilt raffle fundraiser, hosted annual club Christmas dinner, gave out 15-\$75 gift cards to local grocery store to families in need, collected money for diabetes, hosted Can Do Canines leaders and Pet Paws, helped with Walmart Wellness Day in Owatonna, donation to a family affected by cancer, made a donation to the new Lions Club in Eagle Lake.
- New Richland: No activity recorded.
- Owatonna: Held four meat raffles.
- Waseca: Roadside ditch clean up, donated to and help pack Thanksgiving baskets for local food shelf.
- Waterville: Annual pork chop dinner, purchased and installed new shelves at LCDS (Home for adults with disabilities) to help make storing and retrieving records easier, club visit to Blooming Prairie Lions, made various donations to multiple organizations.

#### Recent Zone Chair Activities

• Attended cabinet meeting in October.

**Zone 9**: **Lion Pam Koenen** – The Spring Zone 9 meeting will be on Tuesday, March 26 at Wedgewood Cove in Albert Lea. The Albert Lea Lakeview Lions are hosting. Meal price is \$15. RSVPs will be due by March 20th. Regretfully, we have lost one Club as the Kiester Lions voted to disband.

Cabinet Reports: 1st VDG Brian Thies facilitated.

<u>Can Do Canines</u>: Lion Kathleen Bleckeberg reported that since her last report: attended Zone 7 meeting, attended Zone 9 meeting, attended the Eagle Lake Charter night on January 5<sup>th</sup>, did a presentation at the Ellendale Lions Club on January 21<sup>st</sup>. Also;

- 2019 is the 30<sup>th</sup> Anniversary of Can Do Canines
- Fetching Ball will be held on February 9<sup>th</sup> in Bloomington
- The next graduation will be held on March 30<sup>th</sup> at 1:00 pm
- Looking forward more club visits and Zone meetings

<u>Childhood Cancer</u>: Lion Tom McCarthy – Report was given under New Business.

<u>Constitution & By-Laws</u>: PDG Steve Wasserman – An amendment to the 5M2 Constitution Article IX District Dispute Resolution Procedure will be voted on at the District Convention. This is a changed mandated by Lions Clubs International that removes language specifying the procedure to be use and substituting language that stipulates that disputes will be settled in accordance with the Dispute Resolution Procedures established by the International Board of Directors.

The amendment was emailed to all club secretaries on January 8, 2019 within the timelines specified in Article X Amendments. The amendment will require a 2/3 affirmative vote to be adopted.

<u>District Activities</u>: PDG Eunice Rucks reported that she has been busy preparing for the Memorial Service. We will honor 37 individuals this year. She will also have Snowman and Bird pins available for sale at the 5M2 convention.

**Environmental:** Lion Kate Pattison and Lion Sandy Schneider – Lion Sandy hopes to visit clubs in the Spring and be at the many Spring Zone meetings to represent the Environmental Co-Chair position and encourage Lions clubs and its members to Renew, Recycle and Renew. In fact, the Cologne Leos have started a recycling initiative in conjunction with the city. Be sure to ask them about it when you see them.

<u>GLT</u>: IPDG Nancy Mathwig reported that since the last Cabinet Meeting, she participated in a second MD5M GLT Go To Meeting session to discuss updates from each district on eacj district's goals. Each district is unique in how they handle the training and learning opportunities in their districts. Several of the districts are using online and Go to Webinar options for various training opportunities.

Since the last Cabinet meeting she has been working on promoting the upcoming Regional Lions Leadership Institute in Mahnomen on March 28 – 31. District Governor Diana's goal for RLLI was to fill our quota of Lions able to attend the Institute, which had been six per district. This year we were told to send as many as were interested since the RLLI leadership team had added two additional teams. Information on RLLI was presented at Fall Zone meetings as well as in the district newsletter. Personal contacts were made to specific Lions who had expressed interest in additional leadership training. District 5M2 will be represented by the following six Lions: Glenn Kaufmann, Chuck Toltzman, Gerald Ziskovsky, Don Wickenhauser, John Henchen, and Bobby Paulson. An additional seven were interested but unable to attend this year but would like to be considered for the next RLLI in 2021.

1<sup>st</sup> VDG Brian, Lion Rose and IPDG Nancy met to discuss spring officer training. Saturday, May 18<sup>th</sup> at Bethany College has been secured. Save the date information is available in the display area. Additional information will be available in the upcoming district newsletters, at Spring Zone meetings and through an email to all club secretaries. Zone chair training is tentatively planned for Saturday, May 4<sup>th</sup>. Location needs to be confirmed.

<u>GLT Orientation</u>: PDG Joan Blank – Since the last cabinet meeting, PDG Joan has presented the Lions Orientation program to both the Mankato and Mankato Key City Lions at a joint meeting in early November. She presented to the Northfield Lions in late November and to the St. Peter Lions in December. Her worst fear came true at the St. Peter Lions meeting where they could not get the powerpoint up and running with the college's equipment. She had to ad lib the presentation, but surprised herself at how well it went.

PDG Joan took the month of January off to concentrate on the Polar Plunge. She will get back to presenting here soon as she has a presentation scheduled with the Eagle Lake Area Lions on February 21<sup>st</sup> and a pending presentation with the Victoria Lions.

She will be attending as many spring zone meetings as possible to continue encouraging clubs to schedule a date.

**GMT:** PID Maynard Rucks – Bad news - lost a club this year – Kiester and other clubs in danger with very low membership. It is difficult to get members but try to get a group to come in at one time. Everyone in this room needs to get working to get new members. Sad to say we are down at least 40 this year. In addition to losing membership through drops we had a large number of deaths this year. There are 37 being

recognized at the Memorial Service tonight.

<u>GST</u>: PDG Susan Bowman – As Lions, the task is always seeking areas of service that strive to meet the community needs. We are Lions, We Serve! Lion projects meet local needs and also Lions Global Service Frame causes of Diabetes, Environment, Hunger, Vision and Childhood Cancer. The goal of the Global Service Framework is to triple our humanitarian impact by serving 200 million people per year by 2021.

DG Diana's district goal is to have all clubs completing a service project in three of the five Global Service Areas, a very realistic attainable goal. Reporting service projects shines a light on how and where Lions Clubs are making a difference. **BUT clubs must report service activities.** The club service chair is responsible for reporting club activities, in the absence of a service chair, the responsibility falls on the club secretary. If a club has missed service activity reporting, no fear, LCI allows clubs backdating privilege to July 2018.

With the upcoming spring zone meeting, what a great time for clubs to connect with one another and share stories of success, best practices and project ideas. Service projects create a sense of belonging and pride, invite and encourage Leos input to enliven the "We Serve" spirit. Each project/activity helps raise the visibility of Lions service impact in your community. Our district public relations team is available for any needed assistance.

Saturday, after lunch, a convention service project is scheduled. Members are encouraged to help sort eyeglasses and dispose of the cases. This is the first convention service project; however the goal is for additional convention service activities in the future.

Please check out the display table for information on service project ideas and also information on Feed My Starving Children. The Lions Day at Feed My Starving Children is April 15, 2019. The goal is 100% club participation, either packaging food at the Chanhassen location and/or making a monetary donation. All monetary donations need to reflect "Lions Day" for Lions credit. The total financial goal for the three Feed My Starving Children locations (Chanhassen, Coon Rapids and Eagan) is \$50,000; the donations cover the cost of ingredients used in the food packs. Each food packet costs \$1.50 which is 25¢/serving. It costs only \$80/year to feed a starving child!

Food changes everything. Feed My Starving Children (FMSC) is a Christian non profit organization. Turn hunger into hope with your own two hands!

<u>Historian</u>: DG Nancy Mathwig - The Hall of Fame board has been updated and is on display this weekend. The following Historian links have also been updated and will be sent to PDG Steve for placement on the 5M2 website:

- 5M2 Hall of Fame
- Zone Person of the Year
- International Presidents Award
- International Leadership Award
- International Presidents Certificate of Appreciation
- Bird Pin
- Jungle Days Hosts
- Al Jensen Award
- MidWinter Conventions

A list of all Region and Zone chairs from 1978 to present is also available. Next goal is to review and update the Club Charter & Sponsors list as well as complete a comprehensive list of club presidents.

<u>Journey for Service</u>: PDG Mike Vos – It is nearing that time of year again to tour the country side of 5M2 for our annual Journey for Service. This year District Governor Diana and PDG Mike Vos will be traveling over 700 miles making some 63 stops meeting with Lions, Lioness, and Leo clubs collecting money for various service projects in our District, April 3-5.

PDG Mike will be contacting all the club presidents to verify meeting locations, time, and a contact person. He is looking forward to another successful Journey for Service with 100% participation as his goal. Lion Jack Webster commented that he was willing to donate the \$250 for the bling.

<u>LCIF</u>: PID Debra Wasserman – *LCIF is kicking off a new effort to increase Lion engagement.*Campaign 100: LCIF Empowering Service will increase our impact in sight, youth development, and humanitarian efforts, fight the global diabetes crisis, and expand our focus to include environment, hunger, and childhood cancer. The campaign will support grants and partnerships that will enable our Lions to serve more than 200 million people per year by 2021. Campaign 100 is a tremendous opportunity not only to enable Lion service, but also to change the way Lions think about giving and service.

New this year is the District and Club Community Impact Grant Program where 15 percent of unrestricted contributions to LCIF are transformed into grants that fund local projects on a club and/or district level. Donations may be made throughout the year, and grants can be applied for in the following Lions year. The District & Club Community Impact Grant requires a US \$5,000 minimum donation for clubs and a US\$10,000 minimum donation for districts. The minimum donation must be achieved within the fiscal year (i.e. July 1 – June 30). Clubs and districts that meet this requirement are eligible to receive a grant, which they must apply for in the following fiscal year. District and clubs qualifying for the program will have the option to use earned funds to carry out local projects and access those funds through the submission of a District and Club Community Impact Grant Application or use them as part of the local matching funds component of other LCIF grant program applications. Clubs have the opportunity to retain their DCG funds for the use of their club, or to release those funds to their district to be counted toward the district's DCG account. Districts and clubs who have qualified based on donations made in FY2017-2018 are being contacted by LCIF.

PID Debra hopes to speak about LCIF/Campaign 100 at all District meetings this year. Each Summer Zone meeting and most Fall Zone meetings had a short presentation on LCIF. DG Diana has set a goal for LCIF presentations at 25% of the clubs, (16). As of this date she has given 9 presentations, with 2 others scheduled.

An LCIF seminar is scheduled during the MidWinter Convention to be presented by PCC Bert Nelson, the Multiple District LCIF Coordinator, assisted by me. A display table will also be available during the Convention with information about Campaign 100, the story of LCIF and grants previously received in 5M2.

Leader Dogs for the Blind: Co Chairs Lions Loretta Klenke and Emmy Koch: Leader Dog needs puppy raisers an article and request with contact information was included with the February newsletter. Leader Dog has contacted Club Presidents with a request of possibly naming a Dog with a \$500-dollar donation. Shakopee Lion's did this a few years ago naming their puppy "Shako", and Cologne Leos also named a puppy "Leo". Prior Lake Lions are naming a puppy in memory of Lion Tim Limbo "Timbo".

Leader Dog has added additional awards with lower dollar levels to recognize Lion's or individuals in their clubs or community. This gives the opportunity to honor more Lions with their contributions to Lionism throughout the year.

#### **LEO Clubs:** Lion Anna Wickenhauser:

- The Watertown Leos have 5 participating in the Polar Plunge on Jan 26th in Mound. We are going to be working alongside the Watertown Lions' at their pancake breakfast on February 3rd. We are going to be participating in the Feed My Starving Children service project April 15th. In July when the club hosts their annual Gaga Ball Tournament at Rails to Trails, the proceeds will go towards the Special Olympics team at the Watertown High School. We also have Leos volunteering at the Buffalo Animal Shelter a few times a month.
- The Shakopee Leos have restructured and have gotten new sponsorship and advisors. They participated in the Polar Plunge and will be helping the Shakopee Lions with their Ice Golf. In April they will be attending the Feed My Starving Children Day.
- The Northfield Leos had a community event to honor Veterans with coffee and cake in November. This past December they brought small gifts to patients at Northfield Hospital and at the Long Term Care facility at the hospital. This month they will be stocking shelves at the Food Shelf.
- The Sibley Jr & Sr Leos No report submitted
- The Cologne Leos In October the LEO'S cleared tables at Lions Oktoberfest and sold pretzel necklaces with proceeds going to LCIF.

- November sold popcorn, baked goods and candy at Cologne Hollanders Bingo with the money purchased Christmas gifts for 2 families in need.
- In December donated 100 blankets and some stuffed animals to the Waconia oncology department to be given to chemotherapy patients.
- In January sold popcorn, baked goods and candy at Cologne Lions Bingo with the money donated to Special Olympics MN.
- On February 2nd we had 3 LEO'S and 2 LEO Cubs the polar plunge for special Olympics in St. Peter with the 5m2 Lions.
- o In April we are going to be participating in the Feed My Starving Children Day.

<u>Liberty Day</u>: Lion Denny Hewitt and Lion Dave Sebesta reported they ordered 2300 Liberty Day Booklets last summer for the new school year. They gave out nearly 2200 with the few left overs from last year. They had a few new Lions Clubs participate in the Liberty Day Program and have more interested, so next year should be equally as good. They thanked the Cabinet of District 5M2 for supporting the Liberty Day Program and look forward to more good things to happen in the years to come. With that the case they asked the Cabinet to again budget for about 2000 books which be about \$2400.

<u>Lions MD5M Hearing Foundation</u>: Lion Jeff Williams, PDG Marvin Grimm: A the 5M Hearing Foundation Trustee meeting on January 12, the Trustees voted to award \$90,000 to the Lion's Children's Hearing and ENT Clinic. This along with a \$30,000 grant will allow the clinic to remodel to gain one more testing and conference room. Space needed to help see more patients. The money comes from your club's donations, Parade of Green and D Feet Walk.

At the Multiple 5M convention on April 27, please vote for our name change from Lions Multiple District 5M Hearing Foundation Inc. to Minnesota Lions Hearing Foundation. One other change will be the wording of our Mission Statement. The name change will mean a new logo on stationery, shirts, etc.

The D Feet Walk at the MN Landscape Arboretum will be June 1, 2019. We will be seeking increased attendance and donations as 5M2 was a leader last year and I would like 5M2 to again be a winner. The Hearing Foundation being the ultimate winner. PDG Marvin plans to attend Zone meetings and visit clubs to spread the word.

<u>Lions Quest</u>: Lions Janet Knakmuhs and Janet Hall - Lion Knakmuhs will contact as many of the clubs as she can this weekend. She is still working with the Mankato Schools and is trying to get a list of all the charter schools in the district to follow up with also.

<u>Long Range Planning</u>: PDG Harry Klenke – Our club just had a situation happen that shows Long Range Planning is important. Just recently our Treasurer became ill and is not able to perform his duties, but because about 5 yrs. ago we established an Assistant Treasurer that person will perform the duties until he can resume them. This is just a small part of what Long Range Planning is about. So, think about your clubs down the road.

<u>MD5M Lions KidSight Foundation</u>: PDGs Rick Wagener and Harry Klenke reported: KidSight is going well. More clubs are getting involved. More clubs are looking for help. Lion Loretta put together a power point to show to clubs about KidSight. Lions Harry and Loretta have attended a couple clubs and have shown the power point and answered questions about KidSight. It seems to be well received. We do need to have another training session for all the new interested people and for the people that haven't seen how the camera operates since the update. Training would also get everybody on the same page about which forms are needed to complete.

Lion Rick and Lion Harry agreed to purchase an extended warranty for the PLUS OPTICS cameras we used in the district. The Multiple District will pick up  $\frac{1}{2}$  of the cost of the extended warranty. The warranty cost is \$738 per camera which the district owns three cameras. Again, we would cover  $\frac{1}{2}$  of the total cost.

As of November 30, 2018, ending quarter reports for the two years KidSight has been in existence. 5M2 participated in 29 events, screened 700 children, referred 52 children with a referral rate of 7.7 % and

290.25 service hours by Lions in our district. The numbers included State Fair numbers in which 5M2 did not officially participate. This may be a topic for the cabinet meeting to see if the cabinet feels we could get enough Lion's from 5M2 to volunteer so that 5M2 could reserve a day at the fair for our district. The screenings take place in the Health Care 11 building at the fair. We are aware Lions members from our district worked at the fair, but they volunteered for another District. The KidSight program was well received at the fair and Lions were asked back again for this year.

KidSight is now a 501c3.

<u>Mid-Winter Convention Report</u>: Lions Darlene Monder & Mona Bruers – "Hats Off to 5M2 For All You Do". Our committee with great representation from all the clubs in Zone 5 have been meeting monthly since August. All committee members took on tasks and attended the meetings to put all the plans together for the convention this weekend.

Management and the chef from the City Center Hotel have been very flexible, helpful and have gone out of their way to make sure this year's convention is good for everyone in attendance. Currently there are 290 people registered and last year there were approximately 40 - 50 lions who were walk-in registrations. The committee is planning on about 300 Lions and Leos attending this year's convention. The schedule contains a full and informative weekend of events that will make us all realize why we are all Lions.

Some other things we are looking at this year – is a painting activity during the business meeting and a service project after the business meeting. Saturday night entertainment will be "The Not So Newlywed" game following the banquet.

Lots of time has been put to work to make sure that this year's 5M2 Mid-Winter Convention will be one to remember.

MN Lions Diabetes Foundation: Lion Brian Rykus and Lion Wanda Breimhorst – Lions Brian and Wanda attended a majority of the Zone meetings and will try to attend the spring meetings for the ones they missed. They also encourage clubs to schedule us to speak at their club meetings. Diabetes is a priority to the International President and our goal is to educate as many Lions as possible on the progress of our efforts to treat diabetes and find a cure for diabetes. Please use your influence to promote our efforts to speak to the clubs in your zone.

Lions Brian and Wanda attended the Minnesota Lions Diabetes Foundation's quarterly meeting held in Brooklyn Center, MN in December. Committees met prior to the Foundation Meeting to plan for upcoming events, review the financial reports etc.

The next Foundation meeting is scheduled for the morning of March 23<sup>th</sup> at the McNamara Alumni Center.

The Tenth Annual Minnesota Lions Diabetes Research Update is scheduled for March 23, 2019 at the University of Minnesota. All Lions are invited to attend; however, an RSVP is requested. Flyers with information can be found on the foundation website <a href="https://www.mnlionsdiabetes.org">www.mnlionsdiabetes.org</a>

Thank you to clubs and members who have purchased Raffle tickets for our annual fundraiser. If you haven't had the opportunity to buy a ticket yet, don't despair we would be happy to get one to you. Tickets are \$10. The cash prizes range from \$2000 to \$100. The drawing is scheduled for April 27 at the MD5M Convention in Mahnomen.

Once again, the MN Lions Diabetes Foundation is partnering with Walmart stores in Minnesota. A Wellness Day was held January 12<sup>th</sup>. Wellness Days are scheduled for April 27, July 20 and September 21<sup>st</sup>. Lions Brian and Wanda will be contacting clubs for staffing the stores on those dates.

Just a reminder: Dollars designated to 5M2 are maintained by 5M2 and are eligible to be used for scholarships to Camp Sweet Life and Camp Needlepoint. Dollars designated to 5M2 are not eligible for a Dream Catcher Award. 5M2 Diabetes is not a 501(c)(3) organization and therefore cannot accept gambling funds

Dollars designated for the Foundation are maintained by the Foundation and distributed to designated grants at the U of M and other projects. Dollars designated for the Foundation are eligible for the Dream Catcher Award.

MN Lions Vision Foundation: PDG Mary Spille and Lion Christy Trutnau – Christy and Mary attended the

winter quarterly foundation meeting Saturday, January 5, 2019 at the Airport Marriott in Bloomington. Information highlights:

- Usual reports were given by Dr. Van Kuijk, other members of the Department of Ophthalmology and Neurosciences, and staff of Lions Gift of Sight.
- It was reported that competition by SightLife continues but progress has been made to increase the value of Gift of Sight we local hospitals. Also stepping up the collection of other tissue.
- MLVF will be the recipient of the silent auction planned for this year's Multiple Convention. Each
  district is requested to bring a minimum of two donations. (NOTE: we have asked that this item be
  on 5M2's business agenda.)
- Reports were given by the Finance, Legal, Public Relations, and Long Range Planning committees.
- Lion PDG Wayne Swanson was appointed new legal counsel to begin in July 2019. With regrets, accepting the resignation of Lion Carol Mayer.
- Request will be made to the Council of Governors to extend the Memorandum Intent for Lions Eye Institute. To be address at Multiple Convention time.
- Thanksgiving for Vision was reported as successful in attendance and a new higher total of \$2,316 collected via the silent auction.
- Plans are being developed to set a campaign to intelligently distribute the new donor wallet cards.
- Spring quarterly will be Saturday, April 6, 2019 at the St. Cloud location.
- A state fair booth will again be secured and staffed jointly via MLVF, Hearing Foundation, and Diabetes Foundation.

Between the two directors, we attended all nine autumn zone meetings, sharing the news of the foundation as well as setting some club visits. Clubs were encouraged to award Helen Keller Awards that are banked.

Due to the busy-ness of autumn zone meetings, club visits were minimal since October. Mary visited the Glencoe Lions on January 21. Also, we have continued the monthly article "Viewing Forward".

<u>Newsletter Editor</u>: Lion Cindy Walters reported that the newsletter has been out on time each month. Keep the information coming. Please direct any feedback pro or con to her directly. Thank you.

<u>Project New Hope</u>: Chair Lion Darlene Wondra reported that she attended the quarterly meeting in St Cloud, last Saturday. New dates for upcoming retreats were stated,

 06/07/2019
 06/09/2019
 Audubon Center
 Sandstone, MN

 09/27/2019
 09/29/2019
 Ironwood Springs
 Stewartville, MN

 12/06/2019
 12/08/2019
 Inspiration Point
 Clitheral, MN

PNH Board Members are looking over the by-laws and looking into more retreats and family outings. December's retreat had the best attendance ever. Remember to like us on Facebook.

<u>Protocol</u>: PDGs Tom and Mary Ferleman - Look for "PROTOCOL PLEASE!!" each month in the 5M2 Newsletter. They are available to answer protocol questions from Lions and Lions Clubs. They have nothing else to report at this time.

<u>Public Relations</u>: PDGs Tom & Mary Ferleman and Lion Troy Feltmann reported that these are the things Public Relations have been working on

- 1. We should discuss to make one more banner retractor for the South kit that is about membership.
- 2. I'm going to talk to the other cabinet chairs at the convention to get missing literature to finish off the kits.
- 3. Troy gave a presentation in Lake Crystal on October 30.
- 4. Troy worked on a making a power point presentation about recruiting.
- 5. Here is a breakdown of usage for the PR Kit.

10-30-18Lake Crystal Taylor Gronau taylorw,gronau@gmail.com North

11-11-18Winthrop Lions Chuck

11-11-18Carver Lions Marvin & Evelyn Grimm

11-24-18Alden			South
12-1-18West Carver			North
12-2-18Lester Prairie		troyfeltmann@gmail.com	North
1-1-19Plato Lions	Lanette Dammann	lanettedmmnn@gmail.com	North
1-13-19Blue Earth Lions	Lars Bierly		South
1-20-19Hamburg Lions	Diana Kroells	dianakroells@gmail.com	North
2-3-19Faribault Lions	Debra Wasserman		South
2-22-19Arlington Lions	Nancy Mathwig	nancy.mathwig@gmail.com	North

Special Olympics: PDG Joan Blank, Lion Doni McQuiston, Lion Elizabeth Truman - The focus for Special Olympics in 5M2 for the beginning of each new year is the Polar Plunge, one of the largest fundraising events in Minnesota. Our goal was to have 50 jumpers from 5M2 in lieu of Special Olympics celebrating 50 years of existence. With the awesome help from the Shakopee Lions and Team 5M2 Lions, we had approximately 55 Lions and family members take the plunge in St Peter, MN on Saturday, February 2th with a balmy temperature of almost 40 degrees. These two teams raised over \$4,000 each for a total close to \$8,500. We had a fantastic representation of 5M2 Lion supporting Special Olympics. Our goal and mission were accomplished.

Co-chair Doni McQuiston was also at the St. Peter Polar Plunge with the Special Olympic team the Wizardz who raised over \$5,000 with 41 registered jumpers. Lion Doni reported there were two other Special Olympic teams at St. Peter also, the Tri-County Chargers who raised about \$15,600 with 22 jumpers and the TCU Titans who raised about \$1,000 with 5 registered jumpers. Wow – these are amazing numbers of jumpers and donations raised!

Other Lions involved include Lions Joe Maki, Ray Farinok and Dan Farinok who jumped with the Special Olympics Team the Sibley Sonics.

Lion Doni has a speaking engagement scheduled on Wednesday, February 13<sup>th</sup> with the Jordaness Lions. Shortly after that the Zone meetings will begin and Lion Doni and PDG Joan will be attending these meetings to encourage more clubs to learn about what Special Olympics is and how Lions can impact a Special Olympic athlete's life.

**Technology:** PDG Steve Wasserman reported the following activities:

- Distributed and posted the District Newsletter monthly.
- Updated the District website as he became aware of needs, posted and shared information on the District Facebook page as he encountered appropriate posts.
- Prepared to meet the technology needs of any presenters at the upcoming convention

<u>Write Off</u>: Lion Deb Koehnen – The Write-Off Competition is complete with entries from 7 of the 9 zones in our district. Zone winners: Zone 1 – Kendra Klobe – Glencoe Lions; Zone 2 – Leah Vraspir – Watertown Lions; Zone 3 – Aanika Doheny – Jordan Lions; Zone 4 – Jaclyn Thompson – Nicollet Lions; Zone 5 – Kalli Wischnack – Hamburg and Norwood Lions; Zone 6 – Natalea DeAlba – Faribault Lions; Zone 8 – Holly Stone – New Richland Lions.

All three of the finalists will read their essay at the Mid-Winter Convention at the Saturday luncheon. The three finalists are from Zones 1, 2, & 3.

Thank you to the clubs that sponsored the Write-off competition and to the zone chairs for selecting a winner from each zone.

<u>Youth Exchange/Youth Camp</u>: Lion Jim Walters reported that there are 19 complete applications incoming from 11 countries (Brazil, Czech Republic, Denmark, Germany, Israel, Japan, Mexico, Mongolia, Poland, Sweden, and Switzerland). He is busy looking for host families. Please contact him for more information.

Youth Outreach, LCI Essay Contest: PID Debra Wasserman reported that the 2018-2019 Theme is "Kindness Matters" an email including the contest theme and rules, as well as her contact information, was sent to Minnesota Teachers of the Blind/Visually Impaired at the beginning of the school year. I was

contacted by 2 teachers seeking further information.

The 5M2 winner is Kadence Regenscheid, a student at the Minnesota State Academy for the Blind. The teacher facilitating her entry is Lion Ann Godwin. Kadence's essay is sponsored by the Faribault Lions Club. Kadence and her family will attend Saturday's lunch where she will read her essay and receive her award. The Faribault Lions Club and Lion Ann will also be recognized.

As an FYI, Kadence is also the Multiple District contest winner.

Youth Outreach/Peace Poster: Co-Chairpersons are Lion Paula Stevens and Lion Shirley Hespenheide - Fall is a busy time for the Peace Poster Project. They spent the fall promoting the project, fielding questions from Clubs and attending as many Zone meetings as they could fit in their schedules. This year's theme. "Kindness Matters" was well received and students participating enjoyed this year's theme. They received 24 posters and the posters showed that our participants put a lot of time, energy and their hearts into their work. It was a difficult task to choose winners. The winning posters were chosen by a non-Lion and she takes her role as final judge very seriously. Congratulations to our Winners:

First Place: Taylor Lutgen-Levine, sponsored by Shakopee Valley Lions

Second Place: Abby Kohls, sponsored by Hamburg Lions Liliana Laxen, sponsored by Winsted Lions

The co-chairs are pleased that the first and second place winners will be attending our Mid-Winter Convention and will be honored and presented with their plaques, certificates and monetary awards. They are ready for Mid-Winter Convention and look forward to the Youth Activities Luncheon.

Please accept our gratitude and a heartfelt Thank You to every Club that participates in this Project. We hope that you enjoy working with the schools, students and their families and maximize the opportunity this project provides to promote Lions. Congratulations to the Clubs that sponsored winning posters. I think the Clubs were as excited as the winning students.

It is not too early for Clubs to start thinking about next year's contest. Kits are available through LCI. Please reach out to Lions Paula and Shirley if you have any questions about this project.

#### Comments:

- ID Nicholas Xinopoulos
- 2<sup>nd</sup> VDG Anna Wickenhauser
- 1<sup>st</sup> VDG Brian Thies
- DG Diana Kroells

#### Adjournment:

VDG Brian Thies made a motion to adjourn the meeting; PID Maynard Rucks seconded. Meeting adjourned at 4:11 p.m.

Respectfully Submitted – Lion Cindy Walters

7:46 PM 02/03/19 Accrual Basis

#### Lions International District 5M2 Balance Sheet As of January 31, 2019

	Jan 31, 19	
ASSETS		
Current Assets		
Checking/Savings		
Checking	44,187.66	
Money Market		
Activities Youth	6,228.10	
Adult Companion	717.27	
Diabetes	5,044.19	
District Conventions	89.88	
Interest Income	2,247.93	
International Convention	1,403.23	
Journey For Service	8,309.55	
Kid Sight	3,277.92	
Light on for Life	1,455.48	
Multiple Convention	3,303.69	
Quest	39,771.35	
Special Olympics	1,000.00	
Youth Exchange	14,147.66	
Money Market - Other	523.45	
Total Money Market	87,519.70	
Total Checking/Savings	131,707.36	
Total Current Assets	131,707.36	
TOTAL ASSETS	131,707.36	
LIABILITIES & EQUITY Equify		
Opening Balance Equity	112,685.81	
Unrestricted Net Assets	16,432.90	
Net Income	2,588.65	
Total Equity	131,707.36	
TOTAL LIABILITIES & EQUITY	131,707.36	

7:54 PM 02/03/19 Accrual Basis

# Lions International District 5M2 Profit & Loss Budget vs. Actual July 2018 through June 2019

	Jul '18 - Jun 19	Budget
Ordinary Income/Expense		
Income		
Activities Income		
Can Do Canines Diabetes	0.00	0.00
Journey For Service-Income	0.00	0.00
Journey for Service-2017	0.00	0.00
Journey For Service-2018	0.00	0.00
Journey For Service-2019	0.00	10.000.00
Total Journey For Service- Income	0.00	10,000.00
Kids Sight	0.00	1.000.00
Leader Dog	0.00	100.00
Lions Quest	0.00	3,500,00
Project New Hope	0.00	200.00
Special Olympics	500.00	250.00
Youth Activities	89.25	6,000.00
Youth Exchange	0.00	4,000.00
Total Activities Income	589.25	25,050.00
Centennial Action Committee	0.00	0.00
Centennial Celebration	0.00	250.00
Diabetes Income	0.00	3,439.00
Dues		
District 5M2 Dues		
5M2 Administrative Fund	13,289.55	13,800.00
5M2 Adult Companion Fund	1,165.75	1,200.00
5M2 Intl Convention Fund	2,331.50	2,400.00
5M2 Special Fund-Mid Winter Con District Club Bond	3,264.10	3,300.00 500.00
District Pins	13.00 1.625.00	1,800.00
District Fins District 5M2 Dues - Other	0.00	0.00
Total District 5M2 Dues	21,688.90	23,000.00
MD6M Dues		
GLT/GMT Training & Orientation	606.19	600.00
MD5M Administrative Fund	11,284.46	12.000.00
MD5M Campaign Fund	606.19	600.00
MD5M Convention Fund	1,165.75	1,200.00
MD5M GAF	1,358.96	1,800.00
MD5M International Parade Band	606.19	600.00
Multiple Excess Liability Ins	960.05	1,000.00
Total MD5M Dues	16,587.79	17,800.00
Total Dues	38,276.69	40,800.00
GLT- Officer Training-Income	0.00	430.00
Governor Visits	0.00	0.00
Grants	0.00	0.00
Investments Interest-Savings, Short-term CD	406.14	450.00
Total Investments	406.14	450.00
Kids Sight Income	0.00	1,264.00
Mid Winter Convention-payback	0.00	0.00
Misc Income		
Pins Sold	25.00	
Misc Income - Other	0.00	0.00
Total Misc Income	25.00	0.00
Project New Hone Biles & Then	0.00	11 201 25
Project New Hope Bike A Thon Quest Income	0.00	11,281.25 3,914.00
Youth Activities Income	0.00	6,270.00
Touri Activities Income	0.00	0,270.00

7:54 PM 02/03/19 Accrual Basis

# Lions International District 5M2 Profit & Loss Budget vs. Actual July 2018 through June 2019

	Jul '18 - Jun 19	Budget
Youth Exchange Income	0.00	4,015.00
otal Income	39,297.08	97,163.25
xpense		
Activities Expense		
Diabetes Expense	0.00	4,000.00
Environment	0.00	250.00
Journey For Service Exp 2018	0.00	500.00
Kids Sight Expense	54.47	1,000.00
Project New Hope Expense	0.00	200.00
Youth Actvities Expense		
Essay Contest Expense	0.00	500.00
Leo Expense	1,625.00	5,400.00
Liberty Day Expense	2,529.45	2,400.00
Peace Poster Expense	0.00	1,000.00
Quest	0.00	3,500.00
Write Off	1.745.00	2,200.00
Youth Exchange Expense	0.00	4,000.00
Youth Activities Expense - Other	0.00	0.00
Total Youth Activities Expense	5,899,45	19,000.00
•	5,953.92	24,950.00
Total Activities Expense	-	24,850.00
Administrative Expenses Cabinet Expenses	280.00	
GLT	180.91	650.00
GMT	0.00	650.00
GST	0.00	650.00
Meeting Expense	0.00	600.00
Program Chairs	50.00	2,600.00
Secretary	0.00	100.00
Treasurer	0.00	100.00
Zone Chairs	160.71	2,700.00
Total Cabinet Expenses	391.62	8,050.00
Capital Expenditures		
Equipment	0.00	1,000.00
Total Capital Expenditures	0.00	1,000.00
Contract Services Accounting Fees	1.045.00	1,000.00
•		
Total Contract Services	1,045.00	1,000.00
Contributions	0.00	2,500.00
Diabetes Expense	0.00	3,430.00
District Awards	0.00	750.00
District Supplies & Operating	532.11	1,500.00
Dues Expense		
District Dues Expense		
District Administrative Fund	0.00	0.00
District Adult Companion Fund	0.00	0.00
District Bond Expense	0.00	0.00
Total District Dues Expense	0.00	0.00
MD5M Dues-Expense		0.00
GLT/GMT Training Expense	595.01	0.00
MD5M Adminstrative Fund Expense	11,519.18	12,000.00
MD5M Campaign Fund Expense	595.01	600.00
	1,190.00	1,200.00
MD5M Convention Fund Expense		
MD5M Convention Fund Expense MD5M GAF Fund Expense	1,094.80	1,200.00
	1,094.80 595.01 1,127.76	1,200.00 600.00 1,000.00

Page 2

7:54 PM 02/03/19 Accrual Basis

# Lions International District 5M2 Profit & Loss Budget vs. Actual July 2018 through June 2019

	Jul '18 - Jun 19	Budget
MD5M Dues-Expense - Other	0.00	0.00
Total MD5M Dues-Expense	16,716.77	16,600.00
Total Dues Expense	16,716.77	16,600.00
Grant Expense	0.00	0.00
IPDG Expense	263.10	250.00
Journey For Service Expense	0.00	10,000.00
Kids Sight expense	0.00	9,163.05
Mid Winter Convention	4,000.00	4,000.00
Newsletter	0.00	0.00 260.00
Officer Training- Expense	0.00	175.00
Photo & Enviorment	0.00	1/5.00
Pins	1.312.50	1,500.00
District Bird Pins	1,312.50 690.00	500.00
Governor Award Pins	680.00	750.00
Governor Pin	0.00	500.00
Multiple Pins-Snowman	0.00	300.00
Total Pins	2,682.50	3,250.00
PNH-Expense	0.00	11,281.25
Travel Expenses		
1st Vice District Governor Expe		
1st VDG Expense Other	46.85	1,800.00
1st VDG Multiple Convention	0.00	1,000.00
1st VDG USA/Canada Forum Expens	0.00	1,500.00
1st Vice District Governor Expe - Other	0.00	0.00
Total 1st Vice District Governor Expe	46.85	4,300.00
2nd VDG Elect Expenses		
2nd VDG Elect Multiple Conventi	0.00	1,000.00
Total 2nd VDG Elect Expenses	0.00	1,000.00
2nd VDG Expense		
2nd VDG Expense-other	1,511.52	1,800.00
2nd VDG Multiple Convention Ex	0.00	1,000.00
2nd VDG USA/Canada Forum	1,500.00	1,500.00
2nd VDG Expense - Other	0.00	0.00
Total 2nd VDG Expense	3,011.52	4,300.00
District Governor Expense		
DG Adult Companion Fund-DGE	0.00	1.250.00
DG Expense Other	479.30	2,500.00
DG International Convention	0.00	2,500.00
DG USA/Canada Forum	1.305.74	1,500.00
District Governor Expense - Other	0.00	0.00
Total District Governor Expense	1,785.04	7,750.00
Total Travel Expenses	4,843.41	17,350.00
Write Off	0.00	1,547.93
Total Expense	38,708.43	117,057.23
Net Ordinary Income	2,588.65	-19,893.98
Net Income	2,588.65	-19.893.98