

The International Association of Lions Clubs

(Lions Clubs International-)



We Serve

STEPHEN S. WAGNER
DISTRICT GOVERNOR, DISTRICT 14P
PENNSYLVANIA, 2017-2018
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District 14P Cabinet Meeting Minutes 2/17/2018

DG Steve called the Cabinet meeting to order at 9:05. Lions in attendance were: DG Steve Wagner, 1st VDG Dave Hunsberger, Treasurer PDG Richard Taylor, Dist Sec Cindy Gundrum, PDGs Carl Gundrum, Gus Meyer, Ken Snyder, Phil Shober, Nancy Gauthier, Bob Argot, Charlie Finney, Fran Griffin, Walter Labs. Lions Anne Ostrowski, Linda Sampson, Madison Kaley, Nelson Moeller, Paula Hilbert, Sue Prutzman, Gwen Burgis, Marilyn Wagner, Gary Hilbert, Len Crowther, Tom Walsh, Adele Argot, Alfreda Labs, John Melia, Tracy Melia, Al Piesecki, John Day, Linda Long and Ruth Long.

Lion Al Piesecki led the Cabinet in the Pledge to the Flag, the first verse of America and gave the Invocation.

After hearing from the District Parliamentarian, PDG Phil Shober, DG Steve called for a recess of the Cabinet meeting so we could hold a special meeting to fill the office of 2nd Vice District Governor.

DG Steve Wagner called the special meeting to nominate and vote for the 2nd Vice District Governor to order at 9:15 a.m. at the St Thomas Church in Morgantown.

DG Steve opened the floor to any nominations for 2nd VDG. PDG Carl Gundrum nominated Lion Marilyn Wagner. Lion Linda Sampson seconded the motion. Lion Al Piesecki gave the nominating speech on Lion Marilyn's behalf. Lion Marilyn had no comments at this time.

DG Steve asked for any other nominations and there were none. A motion to close the nominations was made by Lion Tom Walsh and seconded by PDG Nancy Gauthier.

DG Steve appointed PDGs Phil Shober, Ken Snyder and Charlie Finney to tally the votes after the voting concluded.

With the voting over and the ballots counted PDG Phil Shober announced that the voting was unanimous with all 32 votes going to Lion Marilyn Wagner.

2nd VDG Marilyn thanked all for the support she has received from the District and looks forward to carrying the 14P banner forward.

A motion to close the special meeting was made by Lion Tom Walsh and seconded by PDG Nancy Gauthier. So moved.

DG Steve reconvened the Cabinet meeting at this time.

District Governor's report: Since our last Cabinet meeting in November, it has been busy times. Some of the areas covered are as listed below:

- Club visitations - 12 more visited.
- Attended a couple Club Christmas parties we were invited to attend.
- Held consultations with clubs in need of assistance in an attempt to keep their Doors open.
- Began the planning for our Annual District convention which is being held on Saturday April 21st at St. Paul's UCC.
- Attended a Leadership workshop in Harrisburg – which I am pleased to say also had members of the Alvernia Campus Club in attendance and the District gained two new Guiding Lions during that workshop – these students learn fast!
- Attended the 3rd Council meeting in Allentown the first weekend in February.

We have discovered many things on our journey to date. We have Clubs in our District with members that number from five to 70+ - and they are all making the same statement – “how do we get new members” or better yet “how do we get new **younger** members. Our District GMT Marilyn has responded to their questions with suggestions and has also offered her services to assist in organizing a membership drive. Do you know how many have contacted her to capitalize on the offer? **ZERO!** All clubs need help but it would appear that some are waiting for someone else to go through the process on their behalf and simply drop new members at their door – some are willing to do what it takes – BUT others seem to have lost the willingness to put any time in to the task in hand. The question to ask is – “Do you want to continue as active Lions - Or - do you want to just sit back and complain and wait for the doors of the club close. People - we need the spirit and desire that everyone had at one time to be stimulated and cultivated to grow members.

I have some great experiences to share with you that we have had with two of our clubs in particular. These clubs both have 11 members with perhaps 6 or 7 very active. They are so busy and working hard to survive. Every penny they raise in fund raisers is given back to the community they work in and they also SERVE - One of these clubs feeds several hundreds of people a month - every month. I know because when visited them we spent maybe 15 minutes of a meeting and then rolled up the sleeves and helped pack 450 onions; 500 white potatoes and 500 sweet potatoes to be distributed the next day to 70 clients needing food. This is being a Lion. Do you want your Club to fade into the sunset? I don't - I want to see our District fly to the MOON and return healthily while spreading the enthusiasm of Lions! Will you join us?

Secretary's report: Please remember to sign in, stand next to the recorder and leave your written report with me if you have one.

Approval of minutes from 11/11/2017: A motion was made to except the minutes by ZC Len Crowther. ZC Gary Hilbert seconded the motion. Motion passed.

Treasurer's report: DT/PDG Rich Taylor gave the financial reports for the District. PDG Nancy made a motion to except the report and ZC Tom Walsh seconded the motion. Motion passed.

Please see these reports as attachments to the minutes

1st Vice District Governor's report: 1st VDG Dave Hunsberger reports that since our November Cabinet meeting, I attended training sessions for 1st Vice District Governors in December in Harrisburg and Morgantown WV in mid-January. I also completed a series of online training sessions on the LCI website and I am planning on going to the East Region Spring Symposium at the State office on March 3rd. I started writing my SMART goals for next year and asked our officers to review and comment on these goals. I will need to submit the final approved goals to LCI by April 30th. I am trying to schedule visitations with the Chester County Lions Clubs during the Spring. I was not able to attend the first planning meeting for our District Convention in January due to the Morgantown WV training. We have a convention planning session scheduled after today's cabinet meeting.

2nd Vice District Governor's report: 2nd VDG Marilyn Wagner had no report at this time.

IPDG report: No report

Zone 1A report: ZC Patrice Crammer reported that she has scheduled a zone meeting for Monday, February 26th at the Blue Mountain Family Restaurant in Shartlesville for 6:30pm.

Zone 1B report: ZC Gwen Burgis reports that in the months since the last cabinet meeting, I have visited only a couple of the clubs with the District Governor. This is mostly due to inclement weather. Of the clubs I did visit with the District Governor, the following are notes from those visitations.

Spring Township: The Tail Twister had organized a game called "Who Am I", in which each person had a name card on their head with a famous character. The group was separated randomly into partners and each partner ask questions in hopes of finding the name of the character they had been given. It was a fun game and a great way for the membership to spend some time at a different table with others. The District Governor inducted 1 new member.

Wernersville: I attended the meeting with the District Governor, but was concerned with the number of members, or lack thereof, in attendance. I had spoken with members of the club before and was made aware that the cost of the meal at the meeting can be a hardship for some. I spoke with the club president and we talked about the cost again. He had expressed concern, but when he tried to change the meeting place and menu, at his own cost, the members were unhappy. I'm not sure how we can help this club, if they are unwilling to look at other options.

Zone Meeting - January 29, 2018

I had 2 members from the Exeter Lions Club, 1 member from the Shillington Lions Club and the Vice District Governor. Although the attendance was poor, we still had somethings to discuss. I didn't really have an agenda and I wanted to know what the clubs had been doing and what they're planning for the remainder of the year. Exeter had delivered 40 Christmas dinner boxes. They plan a shopping spree for March and White Cane fundraiser in May. One of the give backs to the community that they're really proud of is the dictionaries that they hand out to every Exeter student in the 3rd grade. Shillington has quite a few fundraisers planned for the spring, including a pancake breakfast, chili dinner and trash bags and broom sales. They had already distributed \$4200 in donations throughout the community. I am having another zone meeting in March and plan on sending multiple requests for attendance.

Zone 2A report: ZC Marilyn Wagner reports that since the last meeting the Clubs in Zone 2-A have continued to submit their monthly reports on membership as well as activities as reflected in the much improved Health Assessment Reports – something that has been noticed at the State level too. As of the January Health Assessment for Zone 2A, the Membership Count stands at 127 Members, a net loss of only 2 members since January of 2017 but the primary concerns of the Clubs remain the recruitment of new members or new "younger members". We are still planning to hold a membership event in the near future as a joint venture – this will be the main focus of our next zone meeting. Despite the winter months, each of the Clubs has been active in both Fund Raising and Service activities and I laud them for the work each of them does in their community. One Club that is constantly evolving is the **Kempton Lions Club** – they have now successfully completed the planning of their 5K Race at the Lake and registrations are already open – the event will take place at Leisure Lake on Saturday October 6, 2018 and includes a 5K Trail Run; a 2K Walk and a Kids Fun Run. The funds raised will support local Community Programs. In addition to adding this to their event listing they are also still working on the logistics of adding the Handicap accessible Pavilion in the area of the Kayak-launcher they were able to install at the Lake thanks to the generous grant they applied for and received from LCIF. Another Club that continually drives for excellence is the **Topton Lions Club** – with just 11 members, only 5 of whom are truly active, they still hold

their once a month meeting, raise funds with their Garage Sales and support the needs of their community where and however they can – you would be surprised how much they raise with the collection of aluminum cans and on a more personal note I could not be more proud that they determined to use some of those funds to support this year's District Governor's Project and the Beacon Lodge 500 Club fund raiser – these members inspire with their dedication to Lionism.

Zone 2B report: Interim ZC, 1st VDG Dave Hunsberger reported that he is in the process of setting a date for a zone meeting for the clubs in Zone 2B.

Zone 3A report: ZC Gary Hilbert reports that all the clubs in Zone 3A are active and serving their communities. His next zone meeting will be on Tuesday, March 6 at 7 PM at the Boyertown Ambulance building, 2 East 2nd St, Boyertown. All Lions are invited to attend.

Zone 3B report: No report

Zone 4A report: ZC Len Crowther reports that he held a joint zone meeting with Zone 4B on 12/2/2017 after the West Chester Lions Club Breakfast with Santa meeting. Both West Goshen Lions Club and PBM Lions Club had representatives at the meeting. We discussed ways of raising funds and communicating each club's events to the other clubs in the zone so that we can help each other. The old "you scratch my back, and I will scratch your back" idea. As you all probably know, the Lionville Lions Club is disbanding and turning in their charter effective 6/30/2018. I have been receiving monthly M&A Reports from all 4 clubs. As of 1/31/2018, the net growth of the 4 clubs in my zone is +7 for a total of 112 members. However, that will change at the end of this Lions year with the dissolution of the Lionville club as it appears not all of the current members will be joining another Lions club. With the exception of Lionville, all of my clubs are active with several ongoing projects in each club and remaining visible in their communities. I will be contacting each of my clubs after this Cabinet meeting to determine if I will hold a Zone Meeting for all the clubs. If all of the clubs are not committed to attending, then I will not have one, rather I will have an agenda and visit each club to cover certain topics at their respective meetings and then send emails to each of the other clubs highlighting what was discussed.

Zone 4B report: We hosted a very good Joint Zone Meeting with Zone 4A on December 2, 2017 at the West Chester Senior Center. Quality ideas and information were exchanged, I have recently attended and introduced 1st Vice-District Governor David Hunsberger at the following club meetings; Parkesburg and West Chester. Also, I will be making 2nd and 3rd zone visitations between now and the 4th Cabinet Meeting in June. Spent part of November and most of December working with my home club President Ev Cassel. As of January 6, 2018 the West Goshen Club has relocated across the street to the Pizza Peddler Restaurant at 1177 Wilmington Pike, West Chester, PA 18382. It is located at the northeast corner on Routes 202 & 926. Their phone number is 610- 399-8311. A few clubs in 4B are working hard to stay afloat All of the 4B clubs are striving to promote Lionism in their communities. We hope to put together in March or April another Joint Zone Meeting hosted by Zone 4A.

Upcoming meeting and zone visitations are as follows:

March		Joint Zone Meeting (4A) – Wyndham Garden Inn ???	Exton ???
Mar. 20	6:30 pm	Zone Visitation – Liberty Place	Kennett Square
Mar. 27	7:00 am	Zone Visitation – Hilton Garden Inn	K.S. Daybreak
April 3	6:30 am	Zone Visitation - 280 Pennocks Bridge Rd.	Avon Grove
April 10	6:30 pm	Zone Visitation - Parkesburg Baptist Church	Parkesburg
April 19	6:00 pm	Zone Visitation – Ware Presbyterian	Oxford
April 21	9:00 am	Distr. Convention – St. Paul's UCC – Amityville**	Amity Twp.
		<i>Makeup dates as needed.</i>	
May 17-20	varies	State Convention	State College
June 2	9:00 am	4th Cabinet Meeting – Saint Thomas Episcopal Church	Morgantown
6/29– 7/3	varies	International Convention - 101th Anniversary	Las Vegas

Lioness report: No report

GMT Coordinator: We have five months left of the Lions year to accomplish the goals that were submitted by our District Governor in the Spring of 2017 and we still have much to do before the end of this Lions Year. Having already lost two Clubs at the outset we have yet another about to close - **Lionville Lions Club** has declared its intent to close and is in the process of disposing of their assets by June 30th 2018. Another disappointment is that we should have been in the midst of Chartering a new Traditional Club today, however, our proposed visit by LCI recruiter **PDG Ronnie Wayne Martin** was once again postponed and has been re-scheduled for the week of March 18 2018. The good news is that we have been able to engage Lions willing to work on this project as well as becoming Certified Guiding Lions to enable a new Club to grow. Work on the proposed increase in Campus Clubs and Leo Clubs continues too. One significant improvement in our District is how our Clubs have engaged in improving our reporting - not just on Membership but adding more information on the Service Projects they are working on and how many people are being served.....as of the January 2018 Health Assessment we only have 2 Clubs who need to become current on Service Reporting – our goal is to have all 42 Clubs listed as Current by the end of this month. It is also worth noting that at least 50% of our Clubs have added at least one new member this year. I would urge Membership Chairs in each of the Clubs to register for the upcoming webinar "Answering the Call to Service" on February 22nd 2018. The topic is "Preparing for and hosting a successful membership growth event". The material and resources have been found to be successful in helping to prepare clubs to engage active

members and new volunteers. This webinar is also being taped for repeat showing by Lions International and can be used as a tool by our Zone Chairs or at a Club Meeting. Our Constitutional Area Membership Leader **PID Jerome Thompson** also wrote: **Why is membership growth important?** Giving us food for thought by continuing:

"Each night across North America, thousands of people go to sleep hungry, families struggle to cope with Diabetes; children under the age of 5 have undiagnosed vision needs and our environment continues to be forever altered by each of us as we improperly dispose of our trash." Every time we induct a new member, approximately 70 lives in our communities are impacted and every time we put a smile on the face of someone who is in need, the quality of life for everyone in our community is enhanced. Keeping these simple facts in our minds when encouraging someone new to membership, becomes a powerful tool in engaging them to join us in our continuing struggle to eradicate such issues.

GLT Coordinator: PDG Carl Gundrum reported that he is in the process of finalizing the District training for Guiding Lions which will be held right here at the church on Sat, March 10 at 9 a.m. We currently have around 8-10 participants but we can easily use a few more if any of you are interested. Even though I never get any kind of response to this request I'm going to throw it out there once more: if any of you know of someone that you might think they would be slightly interested in taking on a more leadership type of role here on the District level, or higher, please whisper their name to me. I'll do the rest.

GST Coordinator: Lion Madison Kaley asked that the clubs continue to report your service activities. We want to make sure that LCI knows all the great work our district is doing. If you ever need project ideas, please reach out to me and I can get some resources for you. I also encourage you to keep an eye on Lion Eyes. I've been utilizing everyone's reports to put in new project ideas each month. I think it's great for clubs to try new things and get inspired by other clubs in the district so I encourage you to consider some of these! We have a new project beginning this month- inspired by Lent. I have prepackaged trash bags with instructions included in them. The idea of the project is that each day, you put one piece of clothing in your trash bag that you are no longer in need of. Then- you can bring your bag to the District Convention on April 21st. Then, we'll take care of donating all of the clothing to people that need it! There are enough for each club to take 4 bags- but I do have extra slips that describe the challenge so more members of your club and take part!

Nominating: PDG Carl Gundrum reports that as all of you have witnessed this morning we now officially have both a 1st and 2nd Vice District Governor. I'm reaching out on a limb here but I have a feeling that these fine Lions will be aiming for the stars at our District Convention by throwing their names in the hat for District Governor and 1st Vice District Governor respectfully, which means...we are now looking for a fine outstanding Lion to come along and fill the void of 2nd Vice District Governor for 2018-2019. I would love to see a Lion from the Chester Co clubs but I'm afraid that the position can be filled by a Berks Co Lion at this time too. I do have someone in mind that I will be talking with soon who is from Chester Co but we will see how that plays out.

Constitution and Bylaws: PDG Phil Shober reports that the C&BL committee continues to review and update the Constitution and bylaws and policies of District 14 P. Currently under review for updates our policy numbers 101, 217, and 220. At the November cabinet meeting policy number 460 Memorial Brick was presented to the cabinet, after discussion the policies was tabled for discussion at the February cabinet meeting. C&BL committee will reopen the discussion in old business.

Honorary: No report

Long range: PDG Carl Gundrum reports that he will have something to bring up at the Convention meeting concerning the long range planning.

Environment: No report

Lions IT: PDG Rich Stump reports that he is constantly updating and adding new information to the site. I have added a new feature, if you send me a flyer of an activity or fund raiser it will be added on the tab **District Club Events**. If you click on the club activity it will bring up the flyer. Also have added some new pictures. Some of the information you can find on the site are: Minutes of Cabinet meetings and convention meetings, E books, Charity form, Constitution, By Laws and Policy Manual, Sales Tax Form, Melvin Jones Application and a list of Melvin Jones Fellows.

Lion Eyes Newsletter: PDG Rich Stump continues to email Lion Eyes to the Cabinet, Club Presidents, Club Secretaries, PDGs, State DGs, State VDGs and some misc. persons. If the club secretaries forward it to their members about 50% of the district Lions should be receiving Lion Eyes. I want to thank the clubs who send me articles and pictures to be published. Also thanks for the flyers for their events and fund raisers.

PR/Social Media: Lion Madison Kaley reports that she has a few leftover handouts about best practices for Facebook for your club. Anyone that wants one but doesn't get one- send me an email and I can share a digital copy with you.

Print Media: Lion Gary Hilbert reports that the committee continues to collect news articles for our brag board display. This will be shown at our District Convention on April 21. Just a reminder for all clubs to keep advertising your events, fundraisers and service projects. We need to do all we can to get the Lions name out there for all to see. He is sure that everyone is familiar with the saying "If a tree falls in the forest and no one is around to hear it, does it make a sound?" Here is another take on that thought. "If a Lions Club serves their community and no one knows it, did it really happen?"

District Convention: 1st VDG Dave Hunsberger announced that there will be a District Convention meeting immediately following the Cabinet meeting.

Stamps, Tabs and Caps: No report

Eye Glass Collection: Lion Linda Sampson reported that on February 14, PDG Dave Sampson delivered over 40,000 pairs of used glasses and sunglasses to the Trenton New Jersey Eyeglass Recycling Center. This is not all the glasses we have, but it shows that our District 14-P makes a sizable donation to the recycling center. There are still about 20,000 pairs left to go to the center. Today, I am getting glasses from Shillington and Honey Brook Lions Clubs. Lionville Lions Club has about 7,000 pairs of glasses that have been put in the shed next to the church. PDG Dave and I will be getting them soon.

Women and Family: Lion Paula Hilbert reported that she has talked to women that she meets every day about what they like to do and ways that they can help others. She has discussed different ways that they can help in their communities. An idea that she had was to hang up wanted signs at local businesses to say "volunteers wanted" with contact information for a local club to get more information.

Reading Action Program: The District's Reading Action Program continues to grow in its efforts to support reading and combat illiteracy in our communities. Great job! Since our last Cabinet meeting, six Lions Clubs have added literacy activities to their calendars, as follows:

Central Berks – Donated \$250 to the Literacy Council of Reading-Berks to sponsor five pizza parties for the classrooms with the highest participation in the annual "Readers Win" campaign at Schuylkill Valley Elementary School.

Coatesville – Invited Marsha Townsend of "Bringing Up A Bookworm" to present at their meeting in April, 2018.

Hamburg – Welcomed Marsha Townsend to their meeting on February 2, 2018.

Shillington – Welcomed Marsha Townsend to their meeting on February 1, 2018.

Spring Township – Invited Marsha Townsend to present at their meeting on February 20, 2018.

West Chester – Invited Marsha Townsend to present at their meeting on March 27, 2018.

Congratulations and thank you to these and the other clubs which have made literacy a focal point of their giving. We still have four and a half months left in this Lions' year, which means there is still plenty of time to organize a simple fundraiser or activity for your club. I have sent emails identifying numerous opportunities from which clubs can select; please email me at anne15@frontiernet.net if you would like more information. If your club is affiliated with a Leo Club, now would be a great time to engage their executive board in sponsoring a literacy fundraiser or activity. Please see the attached spreadsheet for a full list of all District 14-P literacy activities that have been reported to me to date.

"Books are the quietest and most constant of friends; they are the most accessible and wisest of counselors, and the most patient of teachers."

— Charles William Eliot

Amity Township	Donated \$667.89 to the Boone Area Library in Birdsboro
Avon Grove	Distributed 600 children's books and sent 2700 books to Texas for Hurricane Harvey relief in 2017; distributed 600 books in 2018 through Libraries in Laundromats program.
Avon Grove Leos	Read to 167 students at two events at the Avon Grove Charter School Early Learning Center.
Blandon	Had a "Bringing Up A Bookworm" presentation in 2017.
Central Berks	Donated \$1,500 to "Bringing Up A Bookworm"; donated \$250 to Literacy Council of Reading-Berks to sponsor pizza parties for the "Readers Win Campaign" winning classrooms at Schuylkill Valley Elementary School.
Coatesville	Invited Marsha Townsend to present in April, 2018.
Exeter	Distributed 436 dictionaries to third-grade students in their service area (including Exeter and Antietam districts and St. Catherine's school and Berks Christian school).
Frystown	Considering a Little Free Library.
Hamburg	Marsha Townsend presented to this club on February 2, 2018.
Muhlenberg	Donated \$1000 to Muhlenberg Community Library.
Shillington	Marsha Townsend presented to this club on February 1, 2018.
Spring Township	Invited Marsha Townsend to present on February 20, 2018.

White Cane-Berks Co: L/L Sue Prutzman I have made repeated attempts to get responses from all the Lion and Lioness clubs in Berks. To date I have received responses from 8 Lions Clubs and none of the Lioness Clubs. Only 2 Lions Clubs in Berks County have reported holding White Cane events this year, Boyertown and Central Berks. The other clubs that have responded all have the same issue, that with club membership decreasing, the clubs have to evaluate what projects they can continue to do. I am going to try again in May of this year to send out a request to the clubs, that

they designate a portion of one of their fund raisers to White Cane when setting up their budget for the 2018/2019 Lion Year. All Lions Clubs make donations or cover expenses for eye related items. The White Cane moneys can be used toward any eye related project or expense.

White Cane-Chester Co: No report

USA/Canada Forum: Lion Cindy Gundrum reported that the 42nd annual USA/Canada Lions Leadership Forum will be held Thursday, September 20 through Saturday, September 22nd, 2018 in Columbus, Ohio. The theme for this year's Forum is "Building Teams Through Leadership". There will be four inspirational speakers featured this year. Thursday will start with the Strides Walk which raises funds for diabetes and will end with a tailgate party. Everyone is encouraged to wear their favorite team gear. Our first speaker for the Forum will be John Pinero, as the legendary coach Vince Lombardi, who will inspire Lions like Lombardi inspired his players. You will leave the tailgate party with a new spirit for leading and inspiring your own club. Friday luncheon speaker will be Michelle Ray, who will teach us new ways to "respond" rather than "react" to new realities and to view change as a positive and not a negative. On Saturday our first female International President, Gudren Yngvadottir, will speak about the International Program and the importance of building strong leaders and teams. Saturday evening will close with Jon Petz, who will focus on building foundations and breaking through barriers. The service project this year is CHILDREN'S CARE PACKAGES. The Ohio Lions are planning to do 2000 kits to deliver to children in hospitals. The kits are going to include a USA/Canada Forum bag, a Lions greeting card and coloring book, crayons and also a child's reading book. Forum attendees are encouraged to bring a child's book to go into the bag. Early bird registration is \$260.00 which runs until May 31. After that it is \$280.00 until July 20th. After that it is \$305.00. Registration covers the cost of the seminars and 4 designated meals: Thursday evening, Friday lunch and Saturday lunch and evening banquet. There will be 4 hotels used for housing and the rates are \$135.00 to \$169.00. All hotels are attached to the convention center so transportation will not be an issue. More information can be found on the Forum web site at Lionforum.org. I've given each of you a flyer for you to look over and give to your USA/Canada Forum District Chairperson. Hopefully they will be promoting the Forum in your District and please let them know that I am available to answer any questions that they might have. As I have said, the Forum is in Columbus, Ohio. It might not get any closer. It's only a 3 hr drive from Pittsburgh and 7 hrs from Philadelphia or Scranton. Zone Chairs. Please encourage you clubs to attend the Forum this year so they can take advantage of the wonderful leadership seminars which will be available to them.

Lions Centennial: 1st VDG Dave Hunsberger We are coming to the end of our centennial celebration in June. According to the LCI centennial dashboard on February 12th, four of our district 14P clubs (Avon Grove, PBM, Shillington and West Chester) have had projects in all service areas including diabetes so far this year. Our Multiple District GST Coordinator, PDG Tom Gregg said at the State Council meeting that only 62 of our state Lions Clubs have had diabetes projects so far this year. Coventry Lions, Central Berks Lions, Frystown Lions, and Eagle Glenmoore Lions have projects listed on the centennial dashboard in hunger, environment, and vision so far this year and 29 of our District 14P Lions Clubs have a project listed on the centennial dashboard in at least one focus area. Although the pediatric cancer focus is not yet on the LCI dashboard, I heard of the West Goshen Lions staffing Alex's Lemonade stand. At the end of January, there was a "centennial report day" in which they asked the question "What was your most significant Centennial achievement" (July 2014 to present). Some of the projects that our district clubs listed include the following: Amity Township Lions provided reading and sunglasses to two hundred people in Peru. Two of their members went to Peru with a group and asked the Amity Lions Club to provide this gesture. Avon Grove donated and planted trees at a local park. They also helped fill a disaster relief truck for Texas with 7 skids of hospital equipment and 1 skid of children's books. The Avon Grove Charter School Leos collected \$17000 worth of diapers and they arranged transportation of the collected items to Texas at no charge. Bally Lions raised \$35000 and made a 1 mile walk in the park with 416 Lion man hours and 872 total man hours. They partnered with a Boy Scout Eagle project to place pet waste stations along the path. Boyertown Lions donated planters downtown. Central Berks Lions donated a large shed, benches, and security cameras at their local soccer association field. They also recently gave \$3000 to the Northern Berks Police for ballistic helmets. This was reported in the Reading Eagle. Eagle Glenmoore Lions replaced road signs and support a local food pantry and veteran home. Exeter Lions Club assisted with our district's disaster relief effort and also supplied encyclopedias to all third graders with 418 served. Fleetwood Lions club restored the "Welcome to Fleetwood" sign at the park. Frystown Lions was happy to help a local teenage wrestler with eyeglasses that helped in both his sports and academics. Hamburg Lions purchased digital cameras for the Hamburg police so that they now have a camera in each of the four police cars. The Kempton Lions had the major project at Leaser Lake in which a boat launch and fishing pier for handicapped individuals was developed with the help of an LCIF grant. They also supplied picnic tables that are accessible for individuals in a wheel chair at Leaser Lake. Kennett Square Lions Club supplied benches at the park and in town. The Mohnton Cumru Lions made repairs at their local park. The Paoli Berwyn Malvern Lions replaced worn Lions signs in the community. Parkesburg Lions Club helped the Avon Grove Lions with storage and sending the disaster relief supplies to Texas. Shillington Lions Club supplied a handicap lift at the local swimming pool. They were also the sponsor of the Alvernia University Campus Club which was chartered in 2015. West Chester Lions placed a legacy bench in the Borough of West Chester. West Goshen Lions have not completed a legacy project yet but are working on either a washer and dryer at the senior center or a bench at the new main entrance of their hospital. We are thankful for all of the ongoing service for which our District 14P Lions Clubs are known including swimming pool operation, supply of medical equipment, Halloween parades and frolics, carnivals and car shows, KidSight screenings, working with food pantries, shut ins, veterans, etc. Remember to report all of your service activities on mylci as we move toward the goal of serving 200 million people a year by 2020-2021.

Beacon Lodge: PDG Charley Finney reported that this spring we have the need for several replacement pieces of Equipment at the camp. We keep an ongoing record of all of the major equipment that is at the camp. We track when it

was installed along with the cost and all repairs that were needed over the years. This way we can include them in our long range budget. This year we have the necessary replacements that are needed at the camp.

1. Need to replace freezer in the Children's village at a cost of \$4500.00. This will be a reach in Freezer replacing the older walk in freezer.
2. New dish washer at a cost of \$9569.00. Needs to meet state standards. This will go into the adult building and we will move the one from the adult building to the children's village. Less use here
3. New refrigerator at a cost of \$3500.00 in the children's village.

This year the camp celebrates its 70th year in operation you can see that some of this equipment has been there for many years. In Building B which is sponsored by District 14 B has three dormitory rooms which need the flooring redone. The tiles are warping from continual exposure to cleaning over the years. This area is used by adult campers with bathroom problems so it takes extra attention to keep the floors clean. They will be replaced with Hospital grade sheet vinyl at a cost of \$14,754.00 for the three buildings. "A" building sponsored by District 14 D will need replacement tiles in the bathroom area at a cost of \$1985.00. A letter is being sent to each of those DG's to ask for financial assistance since they were the original districts who supplied the funds to erect those facilities years ago. A new roof will be installed on the commons pavilion by District 14 E. They were the original builders of that pavilion and they volunteered to purchase the metal roofing and installing the new one. Lions Appreciation Day will be held on July 15, 2018 which will include the chicken Bar-B-Q. More details to be in the Lion Eyes. On August 25, 2018 we will be holding our second annual Golf Outing at Beacon Lodge. More information to be sent to the clubs in the future. We will also hold our third Project New Hope weekend for the Disabled Veterans of Pa. with their families. This will be held in August of this year. We will be changing our format for this year's board meeting. It will be held on one day. Saturday with Committee meetings in the morning and then after lunch we will have the formal Board Meeting. This will save us money at the camp as well as they will only have to be there for one day rather than two days. Any Lion can attend a board meeting as our guest. It's a good way to really find out how your Beacon Lodge Camp operates. If any Lion is ever interested in attending one of the meetings please contact me. This coming Board Meeting will be held on March 10th. Our newest Board member from District 14P is Lion Melissa Hinkle. She will be replacing PDG Dave Sampson. PDG Charlie also announced that there will be a bus going to Beacon Lodge for the Appreciation Day with more details to follow.

Berks Deaf/Hard of Hearing: No report

Diabetes: No report

Leader Dog: 1st VDG Dave Hunsberger received a report showing that our district 14P Lions donated \$4525 from July 1st to December 31st to Leader Dogs for the Blind. Thank you to the Amity Lions Club, Avon Grove Lions Club, Central Berks Lions Club, Elverson Morgantown Lions Club, Frystown Lions Club, Great Valley High School Leo Club, Kempton Lions Club, Lionville Lions Club, Paoli Berwyn Malvern Lions Club, Shillington Lions Club, West Chester Lions Club and our district (in kind donation) for these donations. The Boyertown Lions Club gave a donation after my presentation at this past Thursday's meeting. I am not aware of other club donations since January 1st. So far I have given two presentations to the Reading Pagoda Lions Club and the Boyertown Lions Club. I have a presentation scheduled for the Eagle Glenmoore Lions Club. Let me know if your Lions Club would want a Leader Dog presentation.

Lions Eye Bank: Lion Moe reports that the Eye Bank is in the process of preparing the "thank you" certifications to any clubs in 14P that have donated to the Eye Bank. He noted that out of 42 clubs 21 of them gave a "100% donation" that amounts to at least \$10.00 per member which is to be commended. Also 8 clubs reached the "Diamond Award" level which is \$1000.00 or more per club. He has visited 7 of the 8 so far and will be visiting the last club at month's end. Lion Moe is asking for assistance from the Zone Chairs in seeing that the other 42 clubs receive their certifications of thanks. Lion Moe wanted to thank all of the 14P clubs for their generous donations of approximately \$20,500 during the 2016-17 Lions year.

Vision Resource Center: Lion Dennis Hafer reported as follows:

Workshop: Has been slow at the end of 2017 and beginning of 2018. Do not currently have anyone looking for work for the workshop. Still need to diversify and vary jobs as well as create a steady income stream. Preschool Vision Screenings: Occurring almost every day. Still looking for more sites to screen as time allows. Lunch Bunch: Being held monthly at various locations throughout Berks County. Attendance has been between 20 and 40 people. Support Groups/Lunch n Learn: Support group is held monthly. Lunch n Learn presentations are held every other month prior to support group. November's lunch n learn was a presentation by Veterans Making a Difference. Christmas party took the place of Lunch Bunch and SLSG. Meal was catered and music and prizes were provided. Fundraisers: Upcoming dates: Vision and Hearing Expo: Scheduled for Thursday, May 3rd at Crowne Plaza. Golf Tournament: Scheduled for Wednesday, June 6th at Willow Hollow Golf Course. Dine In the Dark: Scheduled for Thursday, September 27th at Crowne Plaza. Facilities: New roof has not been replaced yet due to the weather. Visitations: Several home visits.

Have received a grant from PA Vision Foundation and Stabler Foundation. Performed presentations at Alvernia University. Client's also participated in Boscov's shopping day in December. Bowling club continues on a monthly basis.

Bing Miller Foundation: IPDG Gus Meyer reported that the Annual meeting was held on November 12th, 2017 with the main purpose of electing the new officers for the upcoming year. They are: PDG Gus Meyer, President. PID Gene Polgar, Vice President. Lioness Linda McCue, Secretary. PDG Richard Taylor, Treasurer. Lion Brenda Hinkle, Secretary Treasurer. The sale of the Bing Miller calendars are going well under the supervision of PDGs Walter Labs and Rich Taylor. Over 1300 calendars were sold this past year. Lion Gus also reported that the Foundation received a \$10,000.00 donation from a Lion in Chester Co. Currently the Corpus is at \$184,998.00 as the Foundation approaches its 20th year. The Foundation's investments are doing very well. PDG called on PDG Ken Snyder to talk on a grant received by the Central Berks Lions Club through the Foundation. PDG Ken talked about a young mother with two small children who had gotten something in under her contact while at work. She rinsed the contact with water. Her eye worsened and she went to the hospital and was told nothing was wrong. She finally went to an ophthalmologist who told her that through the rinsing of the contacts with regular water she developed parasites in her eyes and is completely blind. PDG Ken met with her and her brother. He was told that insurance would not cover her 4 daily medicines that she must take. Her bills for these meds each month are between four and five hundred dollars a month. She must also travel to Hershey two to three times a week. Her Dr. appointments are covered by insurance. The Central Berks Lions donated \$2000.00 to the cause. She was awarded a \$2000.00 grant from the Foundations with an amendment for another \$1000.00 for gas costs. She should be able to see in 6 to 12 months but there will be scarring on her corneas and she will most likely need corneal transplants. She currently must wear a mask, sunglasses and a hoodie. PDG Gus explained that her brother is her Power of Attorney and this young women's situation is the reason why the Bing Miller Foundation is so important. PDG Gus also reported that the calendar sales were large enough to be able to give back \$14.00 per calendar times the total amount sold by each club who participated. The Honey Brook Lions sold over 300.

LCIF: PDG Ken Snyder reported that each month when he receives the reports from the previous month, he am amazed at the participation to LCIF from District 14P. For January, another \$2,600.00 was donated by the clubs and individuals from District 14P. This brings the total donated year to date to \$29,835.00. 27 of the 42 clubs or 64.29% have contributed so far this year. As a District we have a total of \$68,395.38 in unnamed funds with LCIF. District 14P shows a total of 907 Melvin Jones Fellows, and 50 Progressive Melvin Jones Fellows, Again, Thank You to all the Clubs and Individuals who have graciously contributed to LCIF this year. If any Club or Individual wishes to know the status of any unnamed money, please contact me.

Lions of PA Foundation: PDG Rich Taylor reports that **The Vision of the Lions of Pennsylvania Foundation is to have a permanent vehicle to provide financial, social support, and resources for the visually, hearing and physically challenged residents of Pennsylvania.** The Lions of PA Foundation held a Board Meeting on Saturday, January 20, 2018, at the Best Western Premier Hotel in Harrisburg. There were 12 in attendance. Treasurer Lion Mark Tomco reported that as of December 31, 2017, there was \$86,169.00 available in the grant account. We currently have \$1,813,119.00 in the Foundation corpus an increase in value since August of 10.38%. The following grants were reviewed and acted on:

District 14 P & Amity Township Lioness Club to purchase playground equipment at the Township playground of \$22,500.00. Grant was Tabled for additional information on the Grant application. District 14 E & Belle Vernon Lions Club – Grant applied for \$10,000.00 for the North Belle Vernon Community Park for handicap swings and cross-fit equipment. Income shown was less than the Foundation allows. Grant was accepted for \$4,000.00 with additional grant money provided in the future if more donations are received. District 14 A & the Adelpia Lions Club for \$500.00 to purchase kits for Clark School for Hearing to help children who are deaf or hard of hearing an access to sound. District 14 L & the Burnham Lions Club for \$1,850.00 for a porch replacement with a handicap ramp at the Lions Club building. District 14 N & the Envision Blind Sports Project for \$10,000.00 to purchase a transportation van. Request was for \$11,975.00 but the Foundation has a \$10,000.00 cap for van or bus purchases. The total of Grants approved is \$26,350.00. PDG Kerry Drake reported on our Fellowship program that no applications were recorded since the first of the year. He also stated that he will be having surgery in March and requested all Fellowship and PIP applications be sent to him before March 5th for processing. The Board discussed a Disaster/Emergency Fund to be set up here in Pennsylvania and the Lions of Pennsylvania Foundation. However, after much discussion it was voted on to suggest that the individual Districts handle their own Disaster/Emergency Fund. A few Districts in MD 14 already have this established. I am available to give a program to the Clubs on the Lions of Pennsylvania Foundation. The Foundation receives the majority of its funds through three (3) sources: The Fellow program, the PIP Joseph Wroblewski Award and the Contributing Member program.

PA Eye Research: No report

PA Hearing Research: PDG Ken Snyder reported that the PLHRF did not meet at the 3rd State Council Meeting. The next meeting of the PLHRF will be Friday May, 18, 2018 at the State Convention at Penn State.

KidSight: Lion Partrice Crammer reported of the fantastic news for our district's KidSight program. **Thanks to Central Berks Lions, our district has a new trailer to use for screenings. This provides our KidSight Program many more opportunities to screen at events that in the past we have been unable to because of the brightness of the setting. We are already receiving requests for upcoming events.** The inspiration for the project came from PDG Phil Shober. Together, he and PDG Ken Snyder worked to make it a reality for our district. The KidSight Board is grateful to both Lions for all their dedicated service and hard work to make this possible. Our new screening trailer will be set up outside at the District Convention April 21st. Please encourage your club members to attend the district convention to see our new trailer. Be sure to stop by and see how this new trailer will create many new opportunities for screenings going forward. Think of all the fairs or outdoor events we could be screening children for vision problems. Come with questions and ideas

on new ways to serve your communities utilizing our new trailer. Board news: PDG Ken Snyder is our newly appointed Treasurer. We are looking to add at least 2 new board members. Please consider this opportunity or spread the word to other Lions you think may be interested in serving. Our next board meeting is scheduled for Saturday, March 10th at 9am at St Thomas Episcopal Church in Morgantown.

Leos: No report

Services for Children: No report

Peace Poster: Lion Linda Sampson reported that the judging for the 2017 – 2018 Peace Poster Contest has been completed. This year the Pennsylvania State Office, in addition to the 1st, 2nd and 3rd place winners, chose to add three Honorable Mention winners.

1st Place – Brianna Brusko from Bedford, PA - 14-L
2nd Place – Alexandra Shuster from Mercer, PA - 14N
3rd Place – Vayda Caruso from Pittsburgh, PA - 14-B

Honorable Mention recognition went to:

Ashley Chubb - Newport, PA - 14-T
Jada Leidy - Green Lane, PA - 14-A
Chang Wang - Mechanicsburg - 14-C

Judging this year's State Contest was Allen Capriotti, a nationally recognized American realist artist located in Altoona. Posters were submitted from 15 Districts of the State of Pennsylvania. The winners from all 15 Districts are to be congratulated, including our own Jack Woods, from the Wilson West Middle School. Jack's poster was sponsored by the Spring Twp. Lions Club. Our second and third place winners from 14-P were:

Aria Shober Fernback, from Southern Middle School, sponsored by the Spring Twp. Lions Club.
Abby Norman from the Tulpehocken Jr. High School, sponsored by the Frystown Lions Club.

The posters from these three students are being held until the District Convention, where they will be displayed in the main meeting/dining room. On another note, it is now time to be thinking about next year's contest. The theme for the upcoming contest is "KINDNESS MATTERS". Contest kits are now available and may be purchased from Club Supplies @ LCI headquarters for \$11.95 each. You will need to order one kit for each school your Club sponsors. There are several schools that have asked to be given the new kit prior to the end of the current school year. Teachers can then plan to coordinate with the history and art departments prior to classes beginning in the fall of the year. One final note. We won't be getting the poster from last year's contest back from Lions International until probably May 2018. Karen Mendoza's Poster won a Merit Award at the International competition in Chicago and is still on the display board along with the other winners. This display will be dismantled and set up with the current winning posters for this year. It will then be on display at our next International Convention in Las Vegas, Nevada – June 29 – July 3.

Old Business:

PDG Phil Shober brought up the latest revision of Policy 460. It was rewritten after much discussion at our last Cabinet meeting. PDG Phil asked PDG Charlie Finney to explain the Memorial brick sizes and costs at Beacon Lodge. The smallest is 4x8 with 3 lines for \$100. Next size is 8x8 with 4 lines for \$450, large size is 12x12 with 5 lines for \$500. There is also a cement block which is 7x18 with 4 lines for \$1000. PDG Charlie noted that at this time there are bricks for PDG Bill Huebner and also one for PDG Rich Stump and his wife. PDG Phil noted that there are 27 deceased PDGs from 14P since the year we split off from 14D. After discussing many options on brick size, lines and lettering and the possibility of the PDG's home clubs also contributing to the cost, it was decided to table this policy at this time so that the committee could have more time to receive more input into the matter. PDG Phil confesses that the committee is at a standstill at this time due to the complexities of the situation. He will also get something put together for the Lion Eyes. 1st VDG Dave Hunsberger made a motion to table this until the next Cabinet meeting. 2nd VDG Marilyn Wagner seconded the motion. Motion passed.

New Business:

DG Steve presented IPDG Gus with a Certificate of Appreciation from PIP Bob Corlew for his hard work and dedication to Lions Clubs International during his year as District Governor.

PDG Rich Taylor talked on a recent joint meeting between the Kennett Square Lions, the Avon Grove Lions and the Oxford Lions. He explained that the clubs are using the Vision Corp program in providing new glasses to students in their areas. They had 7 students receive new glasses and eye exams. A problem that they are having is that the Wal Mart that supplies the glasses will not accept the Vision Corp insurance so therefore the club will continue to pay for them. The plus side of the Vision Corp program is that they will not only cover the student's glasses but also members of their family. PDG Rich has invited the DG, PDGs, 1st and 2nd VDGs and all those interested in attending a meeting on March 20 at the Penn Oak Technical School. PDG Phil Shober expressed his concern about Vision Corp coming into Chester County and claiming to be the official screeners for KidSight. PDG Rich understood his concern. The situation regarding our support of the Chester Co Association for the Blind was brought up concerning the legitimacy of the Association and of our past requests for better clarity and transparency of their organization. IPDG Gus Meyer also commented on the need for better book keeping from the Association in order to allow the clubs of Chester County to support them. Lion Tracy Melia made a passionate plea to the Cabinet members to continue to support the Association as she and her husband Lion John put in many hours of volunteering for the Blind Association. PDG Rich also noted that it is very hard for students in his club's area to go to Coatesville for glasses and the Association doesn't take used glasses. His club feels that Vision Corp is making the situation much easier for them to provide glasses and support for these students which is what Lionism is all about. IPDG Gus also noted that we must protect our interests in the KidSight program due to the amount of money and time that has been spent in this great program for District 14P.

PDG Charlie Finney announced that Beacon Lodge will once again hold their Leo Rally at the camp. Forms have been sent out to all PA Leos Clubs and he hopes that the Leo sponsoring clubs will help defray the costs for their Leos to attend this Rally. The cost is \$35.00 for the day and \$50.00 to stay overnight. This cost includes meals. The dates for the Rally are April 27-29.

2nd VDG Marilyn Wagner noted that she has received a notice of an application for students who would like to be in the All State band. The Band will be playing at the State Convention in Penn State this year and they will also be invited to play at the International Convention which will be in Las Vegas. The announcement is on the All State Band's web site but she would like to see it get out into the District.

There being nothing further for the cause of Lionism, a motion to adjourn was made by Lion Linda Sampson. Seconded by Lion Len Crowther. Meeting adjourned.

Final Cabinet meeting: June 2, 2018

Respectfully submitted,

DS Cindy Gundrum

DS Cindy Gundrum