Lions Club International District 14-C Cabinet Meeting

York Springs Fire Co. – York Springs, PA

November 17, 2018

OPENING – The second cabinet meeting for the 2018-2019 Lions year was called to order by District Governor Lisa Griffie. One verse of "America" was sung, followed by the Pledge of Allegiance, and invocation given by 1st Vice District Governor Steve Shipman.

Officers in Attendance (per registration sign-in sheets):

District Governor – Lisa Griffie

1st Vice Governor – Steve Shipman

2nd Vice Governor – C R Lloyd

Secretary/Treasurer – Bob Jacobs

Zone Chair 4A – Rosie Sinclair

Zone Chair 4B – Theresa Craley

Zone Chair 1A – Clyde Griffie

Zone Chair 1B – Bonnie Sowers

GST Coordinator – Duane Hull

Zone Chair 2A – PDG George Hilsinger

Zone Chair 3A – Ron Bollinger

Zone Chair 3B – Lori Trimmer

Zone Chair 4B – Rosie Sinclair

Zone Chair 4B – Theresa Craley

PDGs Honorary Comm. – PDG John Griffie

GST Coordinator – Duane Hull

Zone Chair 2A – PDG George Hilsinger

Total Attendance – 56 PDGs, Lions, Lionesses, and Guests

ATTENDANCE & PROTOCOL – District Governor Lisa Griffie stated that the Roll Call of the Cabinet and all other attendees will be accomplished by the registration and sign in sheets. Protocol was established by District Governor Lisa.

ESTABLISH RULES OF THE MEETING – PDG Gus Fridenvalds explained the rules of the meeting.

SECRETARY'S REPORT – The minutes of the August 18, 2018, Cabinet meeting have been distributed electronically. A motion to approve the Cabinet meeting minutes of August 18, 2018, was made by Zone Chair Ron Bollinger, seconded by Zone Chair Theresa Craley. Motion carried.

TREASURER'S REPORT AS OF NOVEMBER 16, 2018 – The Treasurer's report as of November 16, 2018, was distributed to attendees. (See attached Treasurer's report as of November 16, 2018) A motion to receive the Treasurer's report was made by 1st Vice District Governor Steve Shipman, seconded by Zone Chair Rosie Sinclair. Motion carried.

DISTRICT GOVERNOR REMARKS – District Governor Lisa Griffie reported that she had visited 30 clubs in the past 4½ months. Lions need to get out of their comfort zones and begin attending Zone meetings and find out how they can help on a larger scale. With dwindling membership Lions need to work together in their zones to ensure that the Lions Clubs are meeting the needs to the communities in the district. In Western Cumberland County they are making a huge impact and at little or no cost. They are investigating and listening to the community's needs and finding ways to meet those needs, many times it is just putting people in touch with the right organization that can help where the Lions can't. Let's get motivated and enthusiastic on ways we can serve others! Let's use our hard-earned fundraising money to Serve others instead of just writing checks to organizations. Fundraisers are necessary but they are not Service projects. I challenge all of the clubs to attend the next Zone meeting and get fired

up as to how you can help. If the President and Secretary can't go to the Zone meetings get two other representatives to attend. No more excuses, let's make this happen and strengthen all of our clubs by working together.

If your clubs are looking for a Program why not make it an educational one. Utilize the Lions Learning Center and have your club take a course together! What a great way to get interest and new ideas flowing.

At this past State Council meeting we learned that we need to Dial It Up! One extra degree makes all the difference. At 211 degrees water is just hot water; however, at 212 degrees water boils!! Lets' Dial it up in this district. This means just 1 new member in each club this year would provide us with 47 new members. Let's commit to this challenge – how many of you are with me? PID Gene Speiss told us that the reason LCI pushes membership is not all about the numbers but about the number of people who can serve our communities. Did you know that the Lions in the US have not saw an increase in their membership since 1983. The Dial it Up campaign is to Reverse the Curse. We also need to retain our current members. Service is the key!! People don't want to have a meal, a boring meeting and go home – they want to do something productive, interesting and fun! There are a few clubs in the District that are looking at changing up their meetings. Some meet for doughnuts and coffee, some are moving away from meals and having members do snacks to reduce the costs of dues to entice more members, you may need to change your meeting place; these are all things to think about and discuss. At the State Council meeting we also learned a key phrase – If its to be, its up to me!!!! Let's repeat that!! Brainstorm at club meetings on how to entice and keep the members you have happy. We can do this!

1st VICE DISTRICT GOVERNOR REMARKS – One of the joys of my life has been the privilege of being a member of six different Lions clubs across Pennsylvania. Add to that the state and International Conventions Lion Linda and I have attended, and the USA/Canada Forums, and I like to think I have been given a vision of what Lions are and can do beyond our local clubs.

Tip O'Neill (a politician I did not always agree with) wisely said that "All politics is local." I would add to that, "All service is local." The local club is the heart and soul of Lions, but it is not alone. We are able to do together so much more than we can accomplish by ourselves, when our clubs of usually a few dozen dedicated people are supported by nearly 1.5 million other Lions around the world.

The primary connection our local clubs have to Lions International is the District Governor, and we have been blessed in District 14-C with many wonderful and hard-working governors, including Governor Lisa. Together we have served many people and will continue to do so.

I want to reinforce the point I made in my newsletter article this month. Since the Governor's visit is the first and sometimes only connection our clubs have with the larger work of Lions, please make it a big deal. That is why we do the standing to welcome and respond to the Governor. It is not so much the governor that we honor as what the governor represents in her or his visit to us.

Let the governor be the program. If you have some members to install, so much the better! And be honest when the governor asks about the health of your club. Governors aren't some big meanies trying to flunk your club on a test, but they have access to many resources that can help your club grow and become healthier.

Most of our clubs do respect the office of governor and the opportunity to hear the governor's vision. But I find that for a few it seems to be a burden. And I know that the clubs I'm talking about probably

aren't here today either, but I hope we can all encourage them to discover the wonderful opportunities they are missing.

Meanwhile, you are here, and I thank you for all you do to serve in your communities and around the world.

We are Lions, and ... What do we do?

We Serve

CONSTITUTION & BYLAWS COMMITTEE – PDG Al Hayes The Constitution & Bylaws Committee is making a call for Letters of Intent for anyone wishing to be nominated for the office of 2^{nd} Vice District Governor at the February Cabinet meeting.

MD 14 INTERNATIONAL DIRECTOR CANDIDATE – PDG Denny Bell PDG Denny introduced the Cabinet meeting attendees to the MD 14 International Director candidate PCC Larry Edwards.

LCIF CAMPAIGN 100 – PDG Kerry McKnight Of the 17 Lions Districts that make up PA Lions, 14C is currently the 2nd highest in donations in the state with \$12,200 reported having been donated by clubs, individual Lions, and Campaign 100 has even attracted community members who have participated. District 14C is second in District donations, but this represents 20% of the total in dollars from PA Lions.

DG Lisa and PDG Kerry have a goal of each club, in other words 100% of clubs in 14C, making a donation benefiting LCIF this year. As of November 17, District 14C is at 34%, which ironically is again, 2nd of the 17 districts in PA in club participation. Bottom line is that 14C is 2nd in PA in total donations and 2nd in PA in club participation.

As of this date, the following District 14C clubs have already contributed \$1,000 or more to Campaign 100 since July 1 – Arendtsville, Dover, Jefferson, Mechanicsburg, Mt Holly Springs, New Freedom Lions, Susquehanna, and White Rose.

PDG Kerry reported that he has been visiting clubs to explain the Campaign 100 program and would be available to schedule a visit to the local clubs or Zone meeting.

2019 DISTRICT CONVENTION – PDG John Griffie The District 14C Convention will be held on April 6, 2019 at the Wyndham Garden Hotel in York. Registration will begin at Noon with the convention starting at 1:15 until approximately 5 pm with dinner for those who wish to stay at the hotel's restaurant similar to what was done last year. This year's convention will have something for everyone! Mark your calendars and look for the upcoming Registration form in the new year.

PA COUNSELLOR'S DISTINGUISHED SERVICE AWARDS – PDG John Griffie Each of the club presidents will be receiving an email within the next week with regard to obtaining nominations for the PA Counselors Distinguished Service Award. Applications will need to be returned to me no later than January 4, 2019.

BEACON LODGE 500 CLUB – Lion Louanna Bare Lion Louanna expressed her appreciation on behalf of Beacon Lodge for the support given by the Lions and Lioness clubs for the camp. Beacon Lodge received

\$4,724.00 from Lions Clubs and \$560 from Lioness Clubs for a total of \$5,284.00. In addition to the financial support, Beacon Lodge appreciates the donations of supplies made to the camp for the camping season. A great big Thank You, and keep up the good work.

DIABETES AWARENESS – Lion Gail Fridenvalds & PDG Gus Fridenvalds A few weeks ago there was a \$1.6 billion Mega-Millions drawing. The odds of winning were 1 in 302.5 million. November is Diabetes Awareness Month. In this lottery the odds are that 1 in 9 Americans is pre-Diabetic. Please check yourself and your family checked. As Lions, do an Awareness program or sponsor a Walk for Diabetes. Do not ignore this insidious disease. This is a national epidemic.

GMT – Membership – DG Lisa Griffie reporting for IPDG Dennis Cope As of yesterday District 14C stands at +3 in membership for the year. This is great news! 18 of our clubs have added at least one new member, and 14 of those clubs have shown net membership growth for the year.

10 of our new Lions are women, which has helped increase our percentage of women to nearly 20%!

Unfortunately, we have also lost 23 members. Of the 23 members we have lost, only 2 are due to death. Another 5 either moved or transferred out of the District. So we have lost 16 members who, for one reason or another, decided they no longer wanted to be a Lion. It is clear we need to work on member satisfaction so that current members maintain their commitment to our clubs and feel their membership is important. This will help us improve our retention rate.

As a district, we are working on several leads to establish new clubs in our District. Our Global Action Team is also working with the Zone Chairs to identify clubs seeking intensive support from the District, which would involve assisting the club to develop an action plan and assigning a Guiding Lion to the club to help them implement that plan. Any club interested in this type of support from the District should contact either their Zone Chair or IPDG Dennis.

On balance, our numbers are looking good and trending in the right direction. We need all of our clubs to continue their efforts to grow their membership. Specifically, we ask that your club work to end the year at least +1 in net membership, recruit at least 1 new female member, and not drop any more members. If every club accomplishes these three tasks, we will help District Governor Lisa achieve her membership goals for the year.

VISION SCREENING COMMITTEE – DG Lisa Griffie reporting for IPDG Dennis Cope Vision screening for the 2018-2019 Lions year are off to a great start. So far this year we have screening 634 children age 6 and under and 110 individuals 7 years of age and older. Of this 744 individuals we have screened, 138 have been recommended for a follow-up visit to an eye care professional.

At our most recent committee meeting, a representative from VisionCorp joined us to explain the services they offer, how we might work together to both increase the number of children we screen, and how to help individuals of all ages who are blind or visually impaired access services. VisionCorp is the successor to ForSight Vision and serves York and Adams County.

Finally, we have this story, which was relayed to us from the Mechanicsburg Lions Club. It exemplifies the reason we have initiated this program and why we would like to see every club involved in vision screenings for the children of their communities:

"At the Wildcat Community Day event that our club worked on Saturday, I had the opportunity to speak with Lisa Hoover, a teacher who manages the "Literacy under the Lights" program. Our club provided free vision screenings at this event last May. Lisa noted that there was a great deal of positive feedback on our participation. She also told me about some required medical care on one of the children we scanned and recommended for follow up care. She said the parents took the child to their

pediatrician who referred them for more testing. The child ends up having an operation on one eye. It sounded like there was a detached retina, but Lisa was not 100% sure of all the diagnosis."

GLT – Leadership Training – Lion Dan Brant Lion Dan reported that as the Global Leadership Team Coordinator and a member of the Global Action Team, he has been looking at training priorities for Lions in District 14C with the full GAT Team. Several topics have been discussed. They are as follows:

- First, whereas LCI is moving forward with a transition from MYLCI to MYLION, the GAT team feels as though this would be an appropriate topic for training at the District Convention. MYLION will give clubs the capability of doing a broader range of reporting and work than MYLCI, including project management. It will give Lions the capability of doing this work via their phones or tablets. A version is being developed for use on desktop computers. It will give club members, in addition to officers, access to the site.
- Second, DG Lisa Griffie reported that the Susquehanna Lions Club will present information on their club structure at the District Convention, including the role of the 1st, 2nd and 3rd vice presidents. In addition, there is a lot of information and training on the LCI website for new club officers. If needed, Lion Dan reported that he will be glad to provide guidance to clubs on locating this information for their officers. Although he has been club president several times in the past, he completed the club president online training recently and found it very useful.
- Third, we discussed the vision of LCI for having the concept of Global Action Team implemented throughout the organization, down to and including the Club level. LCI has a document entitled Empowering Clubs through the power of action, bringing together the key areas of leadership development, membership and service. They go on to say that the Global Action Team can help you energize your members and take your club to the next level. Lion Dan would not say that this is going to work for all clubs, but he thinks LCI's information about GAT at the club level should be reviewed by club officers. Lion Dan would also be happy to provide any necessary assistance regarding the location of LCI's online GAT information that could be used at the club level.
- Fourth, Lion Dan would be interested in hearing from Zone Chairs on training needs at the Club level. In addition to what he has talked about today, what training needs do your clubs identify? This may relate to leadership development, membership, service or some other area such as online reporting or project management.
- Finally, Lion Dan would just remind everyone that in addition to what we do at the
 District level and what is available through LCI, there are great training opportunities
 available through the Lions' State Office. I believe some of you went to the fall
 symposium. There will also be a Spring Symposium and we will get you more
 information on that.
- Lion Dan's email address is in the District directory.

PEACE POSTER CONTEST – DG Lisa Griffie reporting for Lion Patti Hullmann The District has received 4 entries – Arendtsville, Dallastown, Mechanicsburg, and York New Salem. Awards will be announced at the February Cabinet meeting.

UNFINISHED BUSINESS:

None

NEW BUSINESS:

REIMBURSEMENT TO 2nd VICE DISTRICT GOVERNOR FOR USA/CANADA FORUM – DG Lisa Griffie The \$300 reimbursement will be in place of the ALLI training as per District procedures. A motion was made by Zone Chair Theresa Craley, seconded by Zone Chair Lori Trimmer to reimburse 2nd VDG CR Lloyd \$300 of his expenses for the USA/Canada Forum in place of the reimbursement for ALLI training. Motion carried.

VSP GIFT CERTIFICATES – PDG George Reisinger LCIF has given District 14C 80 Vision Service Plan Gift Certificates.

The gift certificates are for a comprehensive eye exam and single vision or lined multifocal lenses.

Because our district does not have a district procedure for the distribution, tracking and reporting of the gift certificates. Zone Chairpersons will hold the certificates until a request for one is received from a club. The zone chairperson will record the serial number of the certificate and who requested it.

Clubs will report to their Zone chairperson the patient's name, phone number and when the certificate was used (the date of the appointment). The reason for all of the data collection is that LCIF wants a detailed report on the certificates. This also includes some customer satisfaction reports.

For the immediate future Zone Chairs will hold the information until the district officers and the long-range planning committee can develop a procedure for handling the distribution and reporting of the LCIF/VSP gift certificates.

FOR THE GOOD OF LIONISM:

YORK FAIR TICKET PROJECT – PDG George Reisinger The 2020 York Fair will be held July 24-August 2. We haven't received the money from the 2018 fair.

AWARDS AND RECOGNITION – MEMBERSHIP CHEVRONS – DG Lisa Griffie Membership chevrons were distributed to the clubs/Zone Chairs.

IMPORTANT UPCOMING DISTRICT/STATE EVENTS

- Feb 1-3, 2019 State Council Meeting #3 Altoona Grand Hotel, Altoona, PA To make overnight lodging call 814-946-1631 Group: PA Lions Club Rate \$110/night DEADLINE FOR RESERVATIONS AT THIS RATE IS JAN 4, 2019
- Feb 16, 2019 District Cabinet meeting TIME: 9:30 Noon

- Feb 22- 24, 2019 Regional Lions Leadership Institute Wyndham Garden Hotel, York PA –
 Cost is \$150 lodging and meals included Contact District Governor Lisa by Dec 1 if you are
 interested!
- March 16, 2019 Spring Global Action Team Symposium to be held at the PA State Lions office in Harrisburg. Any Lion can attend. More information will be provided closer to the time.
- April 6, 2019 DISTRICT CONVENTION— Wyndham Garden Hotel, York PA TIME: Noon 5 PM
- May 16-19, 2019 STATE CONVENTION Kalahari Resort, 250 Kalahari Blvd, Pocono Manor, PA 18349. PH 855-879-1798 See Club Secretary for more information – registration includes ticket to indoor water park.

50/50 DRAWING – Zone Chair Lori Trimmer Raised a total of \$220. There were 2 drawings – \$55 each.

LCIF BASKET RAFFLE –Lion Debbie McKnight – the basket raffle raised \$210 (included a donation of \$55 from one of the 50/50 winners).

ADJOURNMENT – Motion to adjourn made by Zone Chair Lori Trimmer, seconded by Zone Chair Ron Bollinger. Motion carried. 2nd Vice District Governor Steve Shipman gave the benediction. Lion Gail Fridenvalds led the group in singing one verse of "God Bless America".

NEXT CABINET MEETING – February 16, 2019, St Paul's United Methodist Church 4360 Board Road Manchester, PA

Submitted by Lion Robert Jacobs, District 14-C Cabinet Secretary/Treasurer

LIONS CLUBS INTERNATIONAL DISTRICT 14-C FINANCIAL REPORT November 16, 2018

			ADMINI	ADMINISTRATION FUND	
	07/01/2018 Balance	Year-to-Date Income	Year-to-Date Expenses		11/16/2018 Balance
GENERAL OPERATING FUND Accounting Software Fees	\$14,653.09	\$5,204.00	\$6,719.74 106.00	5	\$13,137.35
Awards Bus Trip		4,200.00	3,900.00		
Cabinet Meetings Directory District Convention		125.00	61.74 910.26		
Giff Collections / Disbursements					
Grants from PA State Council of Lions Club Grant to Shrewsbury Lions Club	g				
Honorarium					
Insurance & Bonding			150.00		
Licenses & Fees I Clireimbursement					
Leo Clubs					
Membership Initiative					
Miscellaneous Expenses					
MJF Luncheon		731.00	731.00		
New Club Charter Fees					
Newsletter			20.98		
Office Expenses			542.71		
Office Supplies			267.05		
PA State Convention					
Postage					
Raine 50/50 Zone Chair Training		148.00			
DISTRICT DUES/VDG EXPENSES District Dues Received	\$729.26	\$2,126.00 2,126.00	\$920.99		\$1,934.27
1st VDG Expenses 2nd VDG Expenses			920.99		
Totals Administration Account	415 382 35	\$7 330 00	\$7 640 73	è	C4E 074 69

Designated

\$50,723.09

\$0.00

\$0.00

\$0.00

\$8,945.10

\$40,533.30 \$19,134.89

Combined Total of Accounts

LIONS CLUBS INTERNATIONAL DISTRICT 14-C FINANCIAL REPORT November 16, 2018

			1	ACTIVITY FUND			
	07/01/2018	Year-to-Date	Year-to-Date	Donations	Other - DG	11/16/2018	
	Balance	Income	Expenses	fr Collections DG Projects	Allocation	Balance	
Baseball Game - Hearing Research	(250.00)	941.00	691.00			0.00	
Beacon Lodge		400.00				400.00	
Beacon Lodge 500 Club						0.00	
Cell Phone Recycling	47.92	20.64				68.56	
DG Projects	9.348.97	8.570.00				17.918.97	
Diabetes Awareness		150.00				150.00	
Dabetes Camp						00.0	
Eye Screening	6,746.73		613.37			6.133,36	
Eyeglass Recycling		1,158.25				1,158.25	
Forsight Vision						0.00	
Leader Dog						0.00	
Hearing Aid Fund	3,042.15					3,042.15	
Hearing Awareness		250.00				250.00	
John Crone Award	(250.00)					(250.00)	
Juvenile Diabetes						0.00	
Laser Surgery Project (Bill MacClinchy)	1,700.00					1.700.00	
Leader Dog		150.00				150.00	
Leo Clubs	1,460.77					1,460.77	
LCIF - Disaster Relief	(1,000.00)	140.00				(860.00)	
Lions Club International Foundation	200.00					200.00	
Lions Quest	3,882.42					3.882.42	Restricted
PA All State Band	(45.00)					(45.00)	
PA Lions Foundation						0.00	
PA Lions Hearing Research	(150.00)	25.00				(125.00)	
PA Sight Conservation & Eye Research						0.00	
Peace Poster Contest	(225.00)					(225.00)	
Reimburse Local Club for Eyeglasses	(26.98)					(26.98)	
SightFirst						0.00	
Special Olympics						0.00	
White Cane						0.00	
Dudley Stokes						00.0	
Wills Eye Hospital						00.00	
Youth Exchange	680.97					680.97	Restricted
mocenarions Expense	(12.00)					(12.00)	
Totals Activity Account	\$25,150.95	\$11,804.89	\$1,304.37	\$0.00	\$0.00	\$35,651.47	