## Changing the World



## Lions Tale Newsletter

Convention

changing the

DG Kathy Douty Lions Year 2023-2024 January 2024

Norlo



OUR DISTRICT LEADERS 2VDG Leona Houseknecht 1VDG Steve Myers District Governor Kathy Douty

### Inside this issue:

"Changing the World"	2
Governors Blessings	3
What's Beacon?	4
Possibilities	5
Can't Miss This!	6-7
The More You Know	8
Never Been So Negative	9
Steps to SUCCESS	10
Volunteer Feedback	11
Hope Clubs Updated!	12
Rise in Readership	13
Chartered December 7th	14
Proud of Clubs Reporting	15-20
Soup's On!	21
Tale End	22

Clubs News Items or Club Photos for the *Mane Connection* send to:

Cawilbur65@gmail.com

Welcome the new year with a happy heart, Lions and Leos! Newly chartered club on December 7, 2023! Welcome to the world of Lionism, Allenwood Area Lions Club!

New clubs, new visions, new members which is a positive note with the loss of: Danville Centennial; Lycoming Creek; Millmont West Union, and Williamsport Sight services. However, our district is following

the trend of many volunteer organizations all over the world.

Lions and Leos Keep Focused on Positivity! "Just-A-Humming!" What's My Role? Tricky Trouble Bark! Beacon's Here! 14-G Goes Hollywood

**SEMINARS** 

April 20, 2024

Scavenger Hunt Jared Box Project Lunch Buffet 50/50 MD-14 LIONS Store Merchandise Basket Raffles

# January is HUNGER AWARENESS Month



CLUB	New	Sponsor
Allenwood Area	Gary Solomon	Steve Bender
Harris Township	Jeffrey Duerr	Susan Edwards
	Charles Graham	
Muncy Area	Robert Harmon	Jesse Confer



## Lions Clubs International President Dr. Patti Hill: "Changing the World"

### Page 2



#### Dear Lion,

"Every day, we're changing lives for the better. With every life we change, we are Changing the World. The best part of our mission is that we're doing it together, as a global community of caring and dedicated Lions and Leos.

٠

The greatest gift we can give is our care and our kindness, and our kindness means even more to people and families in need during the holiday season. You can make the holiday season brighter by planning a project to fight hunger in your community or make a gift to our global foundation, LCIF. Your contributions will make a profound difference in someone's life."

Ours in Service, IP Dr. Patti Hill



International President Dr. Patti Hill is inviting Lions to join her with conversations to shape the future of service on March 1, 2024, in New York City.

Lions Day

**United Nations** 



The 106th Lions International Convention is being held in Melbourne, Australia! Early bird registration ends on January 12 to start planning your trip to one of the most exciting travel destinations in the world!

register now



Guiding District Governors by International President Dr. Patti Hill:

- Monitor Progress in Your District: The Dashboard helps to focus on the goals you set for your district and is a resource to achieve goals (click, sign-in, click Insights, click District Goals) <u>District Goals Progress</u> <u>Dashboard</u>.
  - **Explore** resources on the Global Membership Approach webpage to guide you with this process.
- Governors have until December 31 to modify goals and action plans to achieve identified plans for the district update your district goals.
- Want clubs in your district to achieve club excellence?: Help your clubs achieve excellence Review the <u>Club Excellence Award</u>
- Keep your team, GLT, GMT, and GST engaged to support your efforts in remaining focused on the district

### Promote Marketing Award

Clubs can earn recognition and win \$2000 through the Lions International Marketing Award. Applications are due February 1, 2024.



# **Governor Kathy Douty**

"Happy New Years!

I hope you and your family had a great Christmas and holiday weekend. I am so proud of the clubs in our district who reached out to your communities during this time to bring joy to others. As Lions our work is never done and one thing we need to focus on is building our clubs. There are four clubs in our district that are on financial suspension. I have been working to get these clubs back in good standing. It is not looking good. There is no leadership in these clubs. I truly believe that is why they are floundering.

In this newsletter there is a flyer concerning the Spring Leadership Symposium in Harrisburg. Please consider attending as you will learn so much about Lions and it is a great opportunity to meet other Lions in PA. That's right, this is for all Lions in the state of PA. You will need to register to attend as space is limited.

The next State Counsel meeting is February 2-4. Friday night is a casual night where those attending can kick back and enjoy themselves. District 14G will be hosting the Friday night "Tail Gating Party." We will have games, food, and lots of fun. Saturday will be the Council Meeting where decisions concerning Pennsylvania Lions are discussed.

The next Cabinet meeting is Sunday, February 11, 2024, at Partners in Progress, 332 S. Main Street, Mansfield. Preliminary meeting will start at 11 am, lunch at noon, and Cabinet meeting 1:00 pm. I hope you all plan to attend. This is where we discuss what is happening in our District, State, and International.

Stay healthy and safe and hope to see you soon. DG Kathy Douty"



•

# First Vice Steve Myers

"Happy New Year, fellow Lions!

I hope this finds all of you well, and that everyone had fantastic holidays. Second Vice District Governor Leona and I are preparing for the upcoming Vice District Governor Retreat in Harrisburg. Additionally, I'm working through several online courses for the upcoming District Governor training in Chicago. We also have a State Council meeting in State College on February 3. I am working on my club visitation schedule; this will be mailed to the Club Secretaries, for their review and comment, next week. As you can see, we have been busy.

I would like to remind everyone how we, as a district, are faring in our membership and service reporting. At present, District 14-G has a net growth of 8 members for the year, with 65% of clubs reporting service activities. These are excellent results, and I congratulate each Lion; it's your hard work and dedication that made it possible.

As 2024 begins, I remind everyone to keep reporting your projects, meetings, and fundraising. This information is vital as the District Governor assists the clubs and meets with the State Council. I also ask every Lion to invite one prospective member to a meeting, and our Club Presidents to consider serving as a District Officer. Our clubs cannot function without growth, and District 14-G needs its Zone Officers (there are 12 of them, by the way). Finally, take time to stop and recharge. Have a meeting where no business is discussed, but everyone just visits and has a good time. Tail Twisters, get creative (and maybe a little bit goofy, too) during meetings. Remember, Lions is supposed to be fun.

1VDG Steve Myers"

### May 2024 be more than you expect!

The year 2023 was more than I expected . . . forming a Club Branch, reaching the required total of 20 members, orientation for new members, club officer training, and then asked by a couple which owns their own Food Auction business for us to prepare a food menu and sell foods to begin filling our activities account!

Guidance in the new club formation was conducted by our Guiding Lion, 14-G Global Leadership Team Coordinator, Past District Governor Cheryl Wilbur. She has coordinated the training and requirements for the new club, Allenwood Area Lions Club. We were chartered on December 7, 2023!

With membership being a top priority, the growth of our club has assisted in the District's Goals; however, the loss of members, resignations or dropped members for non-payment from clubs, will be detrimental to our total membership. I encourage all clubs and members to continue to ASK others to join in our efforts to serve those in hardships.

I thank all Lions in our District 14-G for reaching out to others' neediness. Imagine the areas in our district not being served by volunteer organizations such as Lions Clubs. For the clubs that are not active, I encourage them to respond from requested leaders looking to assist the clubs to reactivate before Charters are revoked by Lions Clubs International.

**2VDG Leona Houseknecht** 

З

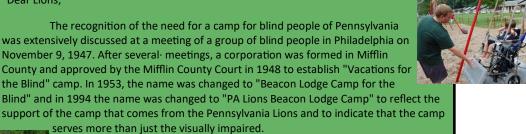
### "With the new day comes new strength and new thoughts." Eleanor Roosevelt

### Page 4





### "Dear Lions,





PA Beacon Lodge Camp is situated on 583 beautiful acres in the natural woodlands along the Juniata River in Central Pennsylvania, near Mount Union. It is where children and adults with visual, hearing, mental, and physical disabilities gather from all over Pennsylvania and surrounding states for a relaxing and fun vacation.

The camp is divided into the Adult Camp and the Childrens Camp. Project New Hope, the camp for Veterans and their families was established in 2014. Each camp is run separately. Campers can participate in fishing, bowling, swimming, wall climbing, zip lining, archery, miniature golf and much more. The camp emphasizes what the camper can do and not what they cannot do. The camp, being a non-profit, depends on funding from the Lions of Pennsylvania and other sources for donations...



The Project New Hope program offered at the Beacon Lodge camp is an opportunity for disabled Veterans Regardless of branch of service or era in which a Veteran has served, ALL PA disabled Veterans and their immediate families are welcome.

As a Lion in Pennsylvania, I know firsthand the impact this camp has had on children, adults, and Veterans each year, and I humbly ask for your organization's support in any of the following ways:

- Help us recruit disabled Veterans and their immediate family to attend one of our 5day summer retreat camps at NO cost. (June 15-19 and August 3-7, 2024)
- Help Project New Hope with Veteran campers' fees (approximately \$1200 for family of 4)
- Help the camp with their wish list of items (attached)
- Help the camp with financial assistance for some much-needed repairs

With the ongoing fundraising efforts of Lions across Pennsylvania, PA Beacon Lodge Camp needs your help to keep going. I ask for your organization's support to assist the PA Beacon Lodge Camp in providing specialized recreation for our disabled Veterans. It is an honor to offer Project New Hope to the elite group of PA disabled men and women who have served our country! (Visit www.BeaconLodqe.org for more information.)

4

Sincerely:

Jonathan Carver Executive Director"



Submission requested by Jonathan Carver and DG Kathy Douty. Photos taken from Google 12.29.23.



"It always seems impossible until it's done." Nelson Mandela





# It is Possible . . . with LCIF Grants

Lions Clubs International FOUNDATION

### Grants Spotlight: DCG

Through the District and Club Community Impact Grant (DCG) program, 15 percent of your club's or district's unrestricted contributions to LCIF can be transformed into grants that fund local projects. Watch video to see how the program can make an impact in your community.

### Watch Video 📩



**CELEBRATE** the Service Provided

Hello Lions, Leos and fellow humanitarians,

As we close 2023, I encourage you to reflect on everything you and your fellow Lions accomplished this year through your acts of service and generosity. Together with funding from our global foundation, Lions worldwide continued to create amazing impact in communities whenever and wherever we were needed. Congratulations on all that you have accomplished.

This month, we highlight a story about how LCIF grant funds helped Nepal rebuild after a devastating earthquake struck in 2015, just as new funding is helping the country recover after another quake struck last month.

As we enter a new year, please continue to be an ambassador for our global foundation and share with fellow Lions, Leos and others around the world how LCIF empowers our humanitarian service. Through LCIF, we can think bigger and implement projects that our individual clubs or districts couldn't do alone. Your <u>dona-</u> tions to LCIF make this life-changing service possible.

Make a great day,

Brian E. Sheehan Chairperson Lions Club International Foundation

## Here's to what's to be in 2024!

Page 6

# "Lions Changing the World"

\*Retired Chemist with Kentucky's Natural Resources and environmental Protection Cabinet

Gues

\*Numerous contributions recognized by Kentucky's Governor

\*Vast knowledge in computer networking keeping the laboratory running 24/7

\*Past President Kentucky Lions Eye Foundation

\*USA/Canada Forum Host Committee 2020, 2024

\*IP Leadership Medal

\*IP Certificate of Appreciation

\*Progressive Melvin Jones Fellow

\*Kentucky Admiral

\*4-H Volunteer of the Year

\*Lawrenceburg Lions Club 28+ years

Save Change!



Guy Hollander Lions of Kentucky Multiple District 43 Endorsed Candidate

**beaker** 

<sup>for</sup> International Director



Lion

Guy is married to Carol Hollander, who is a retired chemist, Lion, and Progressive Melvin Jones Fellow. They have two children, Kyle and Allyssa, who are

also Lions.





### <u>Meet & Greet</u>

All Committee Members have the opportunity to meet, greet, and eat with the guest speaker and their spouse!

Held at the Valley Inn, cost \$30 per person: Choice of Chicken Rollatini, Whiskey Rib Eye Steak, or Fresh Broiled Haddock (more information sent in January 2024) Convention Chairperson: PDG Cheryl Wilbur Banquet Chairperson: Lion Amy Alexander Convention Secretary: Lion Corinna Anskis



**Guest Speaker: PDG Kathy Douty** Meet and Greet: Lion Nancy Secules Registration and Certification: Zone Chair David Stahl Welcome Committee: Lion Kathy Lehman **District Project: Elaine Steward** New Members & First-Timers: Lion Corinna Anskis **Basket Raffle: Lion James Houseknecht Display and Brag Boards: Lions Carol & Nelson Harris** 50/50 Raffle: PDG Gary Strauch & Lion Alice Strauch State Store Merchandise: Lion Barb Kozlowski Necrology: 2VDG Leona Houseknecht Tail Twister: Lion Carl Lingle Seminars: PDG Cheryl Wilbur **Business Meeting: PDG Jim Wilbur** Luncheon Banquet: Lion Amy Alexander **Entertainment Celebration: PDG Cheryl Wilbur** 

### **<u>Registration & Certification</u>**

All eligible Lions are requested to have club secretary sign a registration form prior to the convention OR Lions will not be able to vote District Officers at the Business Meeting.



## Have a sparkling New Year!

Page 7

# "Lions Changing the World"

### Competition Saving Change

Club members are encouraged to donate their change at every club meeting until April 1, 2024.

Total the change, send a check for the total amount to Beth Cooley. 527 S. Washington St., Muncy, PA 17756.

The WINNING CLUB will be announced at the celebration!!!!! Convention Committee has a meeting January 14 and will finalize the change recipient.



**Basket Raffles** 



District Clubs are encouraged to send \$50 or bring a Raffle Basket to help support the District Convention financially.

Checks (Dist. 14-G) can be mailed to: Beth Cooley, District Treasurer 527 S. Washington Street, Muncy, PA 17756



## Refreshments & Welcome

Refreshments will be close to the registration table and Welcome Bags will be dispersed by Lions Kathy Lehman and Joanne Knepp.

## Seminars for all Learners

Audin	rory, visual, a kinetic
	Hummingbird Presenter Learn all you want to know about 'hummers' from an expert
	Officer Information 15-Minute Wrap on Specific Officers
Tricky <b>Trouble!</b>	Handling Club Conflicts Guidance with lessening tension
Bark! Beacon's Here!	Leader Dog Puppy Caregiver demonstrates being a 'guiding dog'
14-G Goes Hollywood	14-G developing "You Tube" videos!

Clips on social media from Pennsylvania



**District Project** 

"Jared Boxes" Providing happy

boxes to give to children ages

This is a **FUN** Project for our

0-18 who are in the hospital.

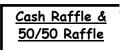
Lions and Leos!

### Tail Twister Insurance



**Our District** Tail Twister, Lion Carl Lingle, suggests you may want to purchase a Daily

Insurance of \$5 to be rest assured you won't be "Caught" doing or saying something that would place you in a "FINE" situation!





Cash Raffle Tick-

ets have been mailed to all club secretaries by PDG Jim Douty.

50/50 will be conducted at Convention by PDG Gary and Alice Strauch

### **PA Lions State Store**

PA Lion items will be available: Lion shirts, scarves, dress shirts, ties, vests, and miscellaneous items. Credit cards accepted.



Scavenger Hunt for all members! Pick up cards with items that have been hidden in and



around the Holiday Inn! Prizes awarded at Convention Celebration!!

**New Members** 

& First Timers



7

## LEADERSHIP: Training, Rebuilding, Membership Workshop

Page 8

14-G Global Leadership Chairperson: MD-14 GMT PDG Cheryl Wilbur





Vice District Governor Retreat Red Lion Hotel Harrisburg-Hershey Harrisburg, PA	Jan. 5-7, 2024	Required by State Lions for VDG's
Spring Leadership Symposium PA Lions State Headquarters 949 E. Park Drive Harrisburg, PA	Feb. 10, 2024 9 am to 3 pm Register by calling: 717-759-0711	All Lions encouraged to attend, cost of lunch only - \$7.00
Spring Leadership Symposium Butler County Association for the Blind 322 N. Cedar Street, Butler, PA	Feb. 11, 2024 noon to 5 pm Register by calling: 717-759-0711	Snacks will be available
Regional Lions Leadership Institute Red Lion Hotel Harrisburg-Hershey Harrisburg, PA	Mar. 8-10, 2024	DG approval - cost \$175 per person (district 14-G paid)



### <u>Membership Workshop</u>

- School Districts Covered?
- Working Positively to Further Lionism
- ♦ Service Center
- ◊ Club Branches
- ◊ Club Closings

(Topics subject to Change)





### Need to Succeed Clubs

- ✓ <u>New Member Satisfaction Survey</u> provides feedback from new members with perhaps 6 to 12 months as a Lion.
- Lions Year End Opinion is a short survey that could be handed out and returned at the same meeting.
- ✓ <u>"How Are Your Ratings" question-naire</u> offers insight into the state of a club, showing its strengths and weaknesses.
- ✓ Three-Person Membership Committee strengthens a club's membership growth, retention and leadership activities by having a unified team oversee these critical functions. It also spreads the workload from one member to three members, allowing each member to focus on one task.
- ✓ Lions Community Needs Assessment provides feedback from community leaders as to what they see as an important need in the community

 $\star$ 

### 9:00 a.m. to 3:00 p.m.

PA State Lions Headquarters 949 E. Park Drive Harrisburg, PA

Register by April 1, 2024 to Cawilbur65@gmail.com or call 607-738-6909



"You don't have to see the whole staircase, just take the first step."

Page 10



With the New Year comes new resolutions, plans, or strategies. An article by Guy Whitcroft, Jan. 4, 2021, on Growth and Leadership, writes in his article stating, "many of these are abandoned or lost in the first month or two—why?'

"It seems that there are two main reasons for this - putting in place a contingency plan "in case you fail" is one sure way to fail to achieve your goal, while making the goal either too easy (we're hard-wired to want change) or too difficult (the jump is just too big) is another."

"And it's probably this latter one - the destination is just too far and you can't see how you can get there - that's responsible for many failures."

"The trick here is to break it down into easier (not too easy!) steps to make it achievable - you really don't need to see the whole staircase."

"Or, as Plato said back around 2500 years ago, "The beginning is the most important part of the work."

"So, take the first step toward your goals now—don't wait until you can see everything, and potentially set yourself up to fail."



- ♦ Core component: Role of 1VDG
- International requests progress reports annually
- Lion Portal: combines all digital tools into a unified mobile-friendly tool
- GAT Roles: District teams drive growth by implementing action plans
- DG Roles: Membership growth in every district; cooperative teamwork; create and implement action plans
- 8 Global Causes: Childhood Cancer; Diabetes; Disaster Relief; Environment; Humanitarian; Hunger; Vision; Youth



# Remember the 4-Step Process?

### STEP 1: Build A Team

Build a Team Training Support Guide Presentation (PPT)

### STEP 2: Build A Vision

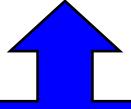
Build a Vision Training Support Guide <u>Presentation (PPT)</u> SWOT Worksheet (DOC) SWOT Worksheet (PDF)

### STEP 3: Build A Plan

<u>Build a Plan Training Support Guide</u> Presentation (PPT) Action Plan Template (Word) Action Plan Template (PDF)

### STEP 4: Build Success

<u>Build Success Training Support</u> <u>Guide</u> Presentation (PPT)



DG's were trained in this process. The GAT is led by the DG. The DG meets monthly with the GLT, GMT, and GST to complete this 4-Step Process with goals being set according to the statistics with a plan to succeed.

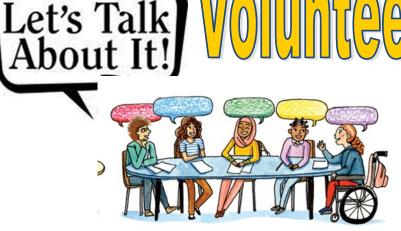
This well-developed 4-Step Plan was implemented for goals to be met.

## SERVICE: Focusing on Volunteers Serving

14-G Global Service Chairperson: 1VDG Steve Myers

Page 11

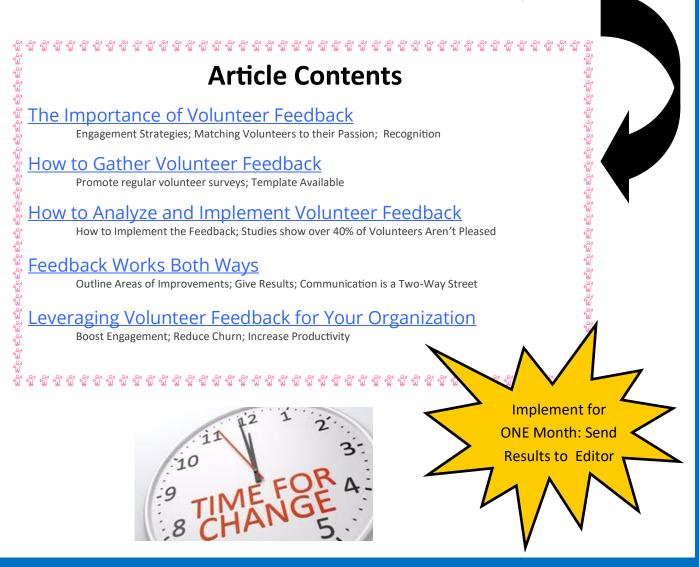
11



We talk about needing more members. But what about our volunteers?

Their feedback depends on the success of our services or projects our organization provides.

Below is an article by Annelise Ferry on <u>Volunteer Feedback: Sourc-</u> <u>ing, Analyzing, and Implementing,</u> dated June 16, 2023.



### Page 12

# **Reminder: Update Emails**

Email addresses **CAN** ONLY be used for 1 Lion beginning January 1, 2024. Spouses or others using another's email address in **NOT** allowed. Please correct and update your club rosters, secretaries or club administrators by Dec. 31st.

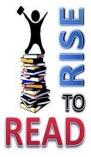
Chart below represents District 14-G Lions reading or opening the Lions Tale Newsletter. Page 13 lists the Lions Family from other Districts in Pennsylvania. Please continue to share valuable information with your club for Lions not having email addresses.

Club	Members with or without Emails	Lions Tale September Readers	Lions Tale December Readers	Club	Members with or without Emails	Lions Tale September Readers	Lions Tale December Readers
Тгоу	74	29	40	Milton	29	9	10
South Williamsport	35	14	31	Mt. Carmel	28	10	10
Harris Township	43	22	30	Snow Shoe	26	4	10
Eagles Mere Laporte	56	23	28	Allenwood Area	20		9
Turbotville & Area	59	22	28	Muncy Area	20	10	8
Jersey Shore	49	18	26	Sayre Athens Lioness	17	4	8
Benton	38	18	20	Towanda	16	6	8
Ferguson Township	32	19	19	Williamsport	11	6	8
Northern Tioga Cent.	21	19	21	Canton	29	6	7
Bellefonte	40	13	18	Lock Haven	18	11	7
Jersey Shore Lioness	35	18	18	Pleasant Gap Lioness	19	8	7
Montgomery	28	14	18	Millville	15	3	6
Howard Area	91	15	17	Patton Township	16	8	6
Mansfield	33	19	16	Sugar Valley	25	6	6
Picture Rocks	22	6	16	Warrensville Area	17	8	6
Sylvania	31	11	16	Mill Hall Area	12	5	5
Wells-Jackson	27	14	13	Millheim	30	5	5
Centre Hall	31	11	16	Montoursville	17	4	5
Milesburg	42	11	12	Watsontown	17	7	5
Wellsboro	23	13	12	Big Pond	9	4	4
Wyalusing	38	16	12	Shamokin Area	12	4	4
Catawissa Valley	22	8	11	Williamsport Newberry	19	3	4
Coudersport	20	9	11	Pleasant Gap & Area	26	2	2
Watsontown Lioness	14	8	11	Kulpmont Centennial	8	2	2
Williamsport Sight	15	4	11	Rauchtown Nippenose	26	2	2
Dushore	39	11	10	South Creek	25	2	2

## May this New Year be Full of Adventure and Growth.



Page 13



www.readtorise.co.za

Who Receives the Lions Tale Newsletter?

Lions in District 14-G Leo Advisors in District 14-G PID's PCC's PDG's State Administrator Council Chair Vice Counsel Chairs District Governors Vice District Governors State

Committees

Global Action Team Coordinators

GMT's GLT's

GST's

Lions Family: Allan Hetkowski Andy Piskell Anthony Stefanowicz Art Pecht Barbara Cassel **Barry Marteny** Barry Miller **Bob Mitchell Bob Roebuck** Brad Baille Brad Wingard Caitlin Maywell **Carl Spellman** Carmen Gonzalez **Carol Richardson** Cassandra Johnston Cathy Baker **Charles Finney Charles Morton** Chip Campbell Chris Raynak Chris Kalmanowicz **Chris Sweeney Clifford Martin Dalton Paul** Dan Swincinski Daniel Hummel Darrell Miller Dave Barrett David Hunsberger David Leon David McCluskey David Priebe **David Rudis** Deb Burkholder Deb Craft **Deborah Keesports Denise Shaffer** Dennis Alleman Dennis Bell **Dennis Butz Dennis Clark Dennis** Cope Don Gibala Donald McConnell Donna Vasek Earl Musselman

Ed Tustin Edward Gursky Elizabeth Risbon Elliott Hilton **Eugen Hilton** Evan Punchard Fran Stepkovitch Fred Folland Fred McKinley Galen Burkholder Galen George Gary Bender **Gayle Padfield Gaylene Toland** Gene Scagliotti **Geoffrey Temple George Spatoulas** Gerald Chapman Gerri Towson **Glen Santee** Gloria Schmalz Grace Karrer Herman Rush Hunter McVey James Brubaker James Freso Jamie Cope Jamie DePalma Jason Radmann Jay Wells Jeanne McCutcheon Jeffrey Jordan Jeffrey Smith Joan Milligan Joe Chambers Joe Skinner John Curlett John Griffie John Mallonee John Weaver Kamal Gella Karen Brady Karlene Laub Karroll Shellhammer Kathleen Duelly Kathy Fouse Keldeen Stambaugh Kenneth Mims

Lions Family Outside of District 14-G

Readers are on

Kent Madere Kerry McKnight Kim Stevenson Kirby Marchard Larry Edwards Lee Eisenhard Linda Lupro Linda Zaneski Lisa Griffie Lisa Leon Mariann McGee Marilyn Wagner Mark Ellsworth Marsha Johnston Marty Zimmerman Mary Kathryn Rider Marylin Tosh Matthew Uroskie Michael Hibshman Michael Vudragovich Michelle Huba **Mike Schaeffer** Nathan Pfister **Philip Shober PID Cindy Gregg Rich Tinsmith Richard Dietz Richard Hautz Richard Keller Richard Taylor** Rita DiAntonio Robert Argot **Robert Rafail** Rod Kodgis **Ronald Althoff** Ronald Flippini Roxy Furlong Salli Stenzel Sam Snively **Shirley Starner** Steve Shipman Steven Grothey Terry Stamm Theresa Craley Thomas Deal Thomas Kobusky **Thomas Mulhern** Tom Gregg

Tom Jones Trisha Radmann Trisha Krajzel William Beatty William Harkness William Morgan William Tuttle



This is the first time Mailchimp has recorded 1,000 readers!!!

With this result, researching and locating topics of interest to all Lions is encouraging to know there are interests in learning more every month about Lions. As the editor, I also, learn more with the research.

Many of the topics come from Lions searching for answers after the search engine creates difficulty in finding the answers. When you have questions, just send me the issues or subjects. Surely there are other Lions looking for the something similar to your question.

This newsletter serves as a resource to make good decisions in your walk with Lionism.

May we all continue to grow in knowledge discovering ways and means with supporting Lions International.

## New Adventures are Just Around the Corner. Happy New Year!

### Page 14

# **Allenwood Area Lions Club** Chartered December 7, 2023

It has been an adventure for sure!

FINALLY!!!!! And a lesson learned ... Don't submit paperwork for an EIN until the group has decided upon a name for the club! This process to change a newly formed club name was a 5-month procedure.

However, the paperwork did not stop the new club from conducting meetings, planning fundraisers, collecting used eyeglasses, and donating to a women's shelter.

### Induction of Club Members



Front Row: Wanda Walters; Leona Houseknecht; Allyson Miller; Patsy Page; Carol Royce; Lori Twigg; Jackie Reichert; and Patricia Doebler.

Back Row: MD-14 GMT PDG Cheryl Wilbur; Clayton Steward "Bo"; James Houseknecht; Marc Yonkin; Steve Bender; Angie Yonkin, and Sally Mazol.

MD-14 GMT PDG Cheryl Wilbur conducted an induction ceremony with the Helen Keller Induction. Many of the members have never witnessed this process previously and were very pleased and honored to join an organization focusing on service to others.



Allenwood Area Lions were asked to serve foods at two local auctions in Hughesville. Beginning to build their funds, netting over \$2,000.00!





Club President Leona Houseknecht pins

two new Lions: Nathan Johnson-Kitchen and Krista Johnson-Kitchen at one of several club meetings conducted.



eyeglasses to be sent for recycling.

### **Club Officers**

President: Leona Houseknecht 1Vice President: Wanda Walters Secretary: Allyson Miller Treasurer: Steve Bender Club Administrator: Angela Yonkin Tail Twister: Nathan Johnson-Kitchen

\*Elections of below Officers in January 2024 **Board Members Membership Chairperson LCIF Coordinator Marketing Chairperson** 2 2-year Club Directors 2 1-year Club Directors

All photos by Lion Angie Yonkin



Club members **President Leona** Houseknecht and 1VP Wanda Walters presented supplies to guest speaker

Shannon Fisher from 'Transitions.'

**Club Members:** 

Steve Bender **Diane DeRemer** Patricia Doebler Susan Garison **Dawn Hitchings** James Houseknecht Leona Houseknecht Krista Johnson-Kitchen Nathan Johnson-Kitchen Sally Mazol **Allyson Miller** Patsy Page **Jackie Richart Carol Royce** Gary Solomon Clayton Steward, Jr. Lori Twigg Wanda Walters Angela Yonkin Marc Yonkin

## "With the New Day comes New Strength and New Thoughts."

# Adding 'New Thoug



At the second cabinet meeting held at Camp Victory, Cabinet Secretary Angelyn Boncal, addressed the possibility of the Lions Clubs participating in the Little League World Series in august 2024. "As I was watching 2023's Grand Slam Parade on television,

and realized the world was watching this and wouldn't it be great if the lions clubs made a float and walked in the parade," stated Lion Angie. Lion Angie contacted District Governor Kathy Douty and she suggested Lion Angie bring it up at the cabinet meeting.

Emails were sent to all club presidents and a few of them returned positive comments and suggestions. "One suggestion was for all clubs to have at least two and to carry a sign with the club name," commented lion Angie.

After research, it is the Lycoming County Visitors Bureau coordinating and organizing the "GRAND SLAM Parade." According to the website, "Williamsport Welcomes the World to the annual celebration by the City of Williamsport and Williamsport/ Lycoming Chamber of Commerce on the Friday of Championship Weekend during the Little League World Series in Williamsport, PA. This is a welcome to the teams, families, and visitors to downtown Williamsport. It also incudes a street festival with a variety of programs including live music, kids zones full of fun and free activities, along with various food and merchandise vendors. The welcoming event is on a Friday from 5:00 p.m. to 9:00 p.m. prior to the games beginning. The anticipated attendance is 20,000 plus!"

# **Milesburg Mania**

Did you know Milesburg was the site of "Bald Eagle's Nest," an Indian village known as the home of Indian Chief Bald Eagle? And the first post-office in the territory of Centre County was established on March 13, 1797 at Milesburg with Joseph Green appointed postmaster? (taken from www.milewsburgboro.com)



The local Fire Department was honored with a special celebration. The Milesburg Lions Club donated a veggie tray and 2 special cakes for this event serving 75

individuals. Lion member. Terry Neidigh, worked with the Knights of Columbus with their annual Victorian Christmas in Bellefonte.

The organization in preparation of preparing the meal, serving and clean-up while serving 400 people.

Lion Samantha Walker helped with the CH&L breakfast. serving 67 people. Lion Samantha also made baked goods for the Milesburg Legion Bake sale. As an active resident, she attends meetings of the local fire company; the Milesburg Museum; the Milesburg Community Center; Milesburg Borough; Milesburg Wa-

Milesburg Donations				
Camp Victory	\$300			
Leader Dog	\$200			
Salvation Army	\$250			
Bald Eagle Class 2024	\$250			
Centre County Library	\$250			

ter Authority and the Mid-Center Authority. Other members of the club also participate in these organizations.

Lion Sheila Reed and Lion Tim Wynn volunteered with the Susquehanna Valley Big Twins Motorcycle Club to assist a family in need for Christmas. The Milesburg Lions Club served 75 people with dry goods and frozen meat.

Thank you, Lion Sally Tressler and PDG Butch Haus for reporting your clubs activities and services.

- Entry Fee: Non-profit: \$50
- Application Deadline: June 1, 2024
- Approval Notification: July 1, 2024 (pay \$50)
- Applications will be judged on their appropriateness for the parade
- Description of entry:

**GREAT Public Relations** for Lions All Over the WORLD!! Golden Opportunity!!!!



15

Visual Effects Length, Width, Height **Theme or Design** Materials Used Visible work on Float USA Today 2023



Page 15

## "Celebrate What You Want to See More of." Tom Peters

Page 16



# Wyalusing Wishes

Waltzing around to support our community with preparing and packing food boxes for several recipients receiving a food box from the club. Serving 428 residents with 19 volunteers working 130 hours. In addition, members of the **Wyalusing Lions Club** help at the local food bank on a weekly basis for serving an average of 265 individuals.

A donation of \$250 to help with Christmas for Kids in Wyalusing! We had a Lion Christmas Party at St. Mary's Hall in Wyalusing. There were 27 members present and many guests. It was great fun!

# "What the Dickens?"

Dickens of a Christmas was conducted the first weekend in Wellsboro. The **Wellsboro Lions Club** members assisted with their annual parking fundraiser for the community festival. The funds collected provide a service to others and with increasing funds for Lions projects. This year \$851 was



collected at the annual event in Wellsboro. Scrooge is played by Wellsboro Lion Tom Walrath.

The club assisted an individual with purchasing eyeglasses totaling \$150 needing financial aid. The club also donated \$1000 to help fund the local Salvation Army Angel Tree Project.

Wellsboro Lions held a regular Club meeting to enjoy a meal together and discuss Lions' activities and donations at Christmas.

Lions emptied the aluminum can bin and processed two truckloads of cans in December. Thanks, Lion Tom Auman for reporting service activities and donations!



Secretary Lion Heather Truckenmiller, Watsontown Centennial Lioness Lions Club, reports the club held a Christmas party for members.

## **Collecting Aluminum Cans Increases Funds for Others**

The **South Williamsport Lions Club** rang the bell for the Salvation army at Sam's Club to help the needy at Christmas time and throughout the year.

The club continues to collect aluminum cans and applies the monies to those in need within the community and in support of other worthy causes supported by Lions Clubs. Thanks for reporting, Lion Robert Coolidge!







event always brings such joy!

The **Sayre-Athens Lioness Lions** donated \$100 to *Christmas Is For Kids*, a Community Wide event between radio station and Salvation Army to provide toys for local children.

In addition to supporting Meals on Wheels, members held a Christmas ornament and/or goody raffle during its December meeting with the funds going to the Valley Food Pantry in Waverly, NY. This



Mill Hall Area Lions adopted a needy family through a program at the Clinton County Roads to Peace (formerly the Women's Center). This was a pregnant mom of 3 that we purchased items from their wish list for the holiday season.

Thanks, Lion Roxanne, for reporting!

## 'It is Not in the Stars to Hold our Destiny but in Ourselves." William Shakespeare

17

### Page 17

# South Creek Serves



The South Creek Lions Club decorated the hall for the holiday and welcomed other clubs to our annual get together. Food preparations, cooking, and cleaning to be ready for the annual Christmas season. The District Governor Kathy Douty and Partner-in

-Service PDG Jim Douty, 1VDG Steve Myers, and other Lions and friends to an evening of a full course meal and enjoyed each other's presence.

Five Lions Club members delivered 40 Food Boxes to the Local Food Pantry to be distributed to those in need. This year 39 families were assisted for Christmas needs.

Two meetings were held during the month of December for planning purposes. The annual Breakfast with Santa was held at the South Creek Lions Club with 117 parents and children served.

Two members of the South Creek Lions Club attended the monthly Fair board Directors meeting. Thank you, Lion David Rockwell, for continuing to report your activities and services your club provides to others!

# J.S. Lioness I



Social Artworking

Four Jersey Shore Lioness

Lions volunteer with monthly distribution of food. There are many other community volunteers also. This month food was distributed to 320+ families by two Lions, serving 20 hours.

Volunteers help distribute monthly food items to veterans, which is sponsored by Jersey Shore American Legion. Four Lions, with 15

hours, while serving 180 individuals.

A few of the Lions members volunteer for pre and post school care for two children.

The Jersey Shore Lioness Lions Club volunteered for the Christmas Wish List for two children via Toys for Tots. Members signed up for items on the list. The

items were brought to our Christmas social and were given to the local organization the next day.

Thank you, Lion Angie Boncal, for reporting service and activities for others!



### The Picture Rocks

Lions Club recently donated \$1000 to Megan's Box. The photo on the right is Lion Bill Foresman, club secretary; Megan Murray, the "Megan" of Megan's Box; and Lion Ron Robenolt, club president.

### Megan's Box was

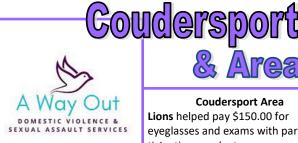
started by Megan Murray several years ago. She collects and distributes toys and clothes to area children at Christmas. It is not shown in the photo but the



banquet hall at the Hughesville Volunteer Fire Department was filled with Christmas gifts. The generosity of Hughesville people is quite simply AMAZING. Megan puts in hours of hard work to make her program successful!

In December 2023 the Picture Rocks Lions Club began to sell its home-made sauerkraut, which is their club's primary fund raiser. The club continues to collect and recycle aluminum cans, which is the club's secondary fund raiser project.

Thanks, Lion Bill Foresman, for reporting your activities and service to others in your coverage area.



#### **Coudersport Area**

Lions helped pay \$150.00 for eyeglasses and exams with participating eye doctors.

"A Way Out" provides services to victims of Domestic

Abuse; and the club donated \$180.00. Club members volunteer to work at the Habitat for Humanity Store. The club made a \$300 donation to the Christmas House, which provides clothes and toys to needy families in the area.

\$1200.00 was collected as Lion members rang the bell for the Salvation Army, and continues through the month of December.

Thank you, Lion Steve Erway, for reporting activities and services to others in your area!

## "You do Not Find the Happy Life. You Make It." Camilla Eyring Kimball

### Page 18



club continue to conduct an annual fundraiser as a trip to the Dominican Republic in January. There are 161

people signed up to take this adventure together!

A local family is struggling with funds due to the mother battling cancer. There are four children in the family and the club voted to donate \$500 to help with the Christmas season.

Thank you, Lion Jerrold May, for reporting your activities and service to those less fortunate than ourselves!

Eagles Mere Laporte Lions Club donated \$9,000.00 to the PA State Police and PA State Game Wardens to help purchasing Christmas presents for children in Sullivan County and will be dispersed in Dushore. In addition, \$1,000.00 was given to the Sullivan County "Shop With a Cop" program also being held in Dushore, PA.

The article and picture

were found on Google, December 27, 2023, and submitted by Brian Hoover, Commissioner and the PA Game Commission.

Eagles Mere Laporte Lion members will be selling 400 raffle tickets, making a profit of \$3600.00. Thank you for all you do for others in and around your communities, Eagles Mere Laporte Lions and Dushore Lions Clubs!!!

# **Lions Clubs: Eagles Mere Laporte and Dushore**

In the spirit of making this holiday season a little brighter, a few of our state game wardens in the Northeast Region recently partnered with the Pennsylvania State Police to purchase gifts for families in need through the Shop with a Cop program.

Shop with a Cop chapters have taken more than 5,000 children shopping since the program's inception; however, COVID-19 protocols had Game Wardens and Troopers using Christmas gift lists to purchase items for the children and their parents.

Event Coordinator and Sullivan County Deputy Game Warden Mike Scott thanks the Eagles Mere-LaPorte Lions Club, Dushore Lions Club, Sullivan County Kiwanis, Chief Oil and Gas and the many private donors that made this event possible. Christmas will be a little brighter for many deserving families this year.





The Ferguson Township Lions

Club donated \$500 to local volunteers in a medicine group called Centre Volunteers in Medicine, which helps those who do not have insurance and qualify for help with medical, dental, and case management, etc.

Thanks, Lion Nevin Corl, for reporting your clubs services and donations.

# **Celebrates the Se**

Vectorstock

The Lock Haven Lions held the Club's monthly meeting at the home of Lion Jack Schmidt and his lovely wife Beverly for a Christmas celebration which included beverages, a wonderful meal and singing of Christmas carols. The club is looking forward to a successful 2024. Thanks for reporting Lion Craig Miller!



## "The Secret to Growth is Helping Others Grow." Julian Hall

Page 19

## Benton Supports Scouting

Benton Lions continued to collect and donate food to the local food bank. Currently, 85 individuals are being served. Members and non-members have been sorting clothing to be given to those in need. In service, members have also been collecting plastic for TREX benches.



Lions worked with the Boy scouts to hold a Food Collection Drive 100, serving 100 individuals. The Benton Lions work jointly with the Boy Scouts to collect aluminum cans to raise funds for projects.

**Benton Lions** participated in placing wreaths on Veterans graves for the Wreaths Across America.

Benton High school Choir sang at their annual Christmas Dinner and donated \$100.00 to help defray costs of expenses accumulated during the school year.

The club sells candy bars to help support donations to local community projects. \$600.00. Thanks for reporting, Lion Fran Smith!

# Centering <u>Around Others</u>

The Centre Hall Lions Club part-

nered with local businesses to provide holiday meal boxes to homebound residents in

Centre Hall and Centre Hall Borough. Each box contains enough food for one or two hearty dinners for one or two individuals, such as turkey or ham, potatoes, stuffing, beans, bread, applesauce,



cake or pie, and more. The boxes were packed at the clubhouse and then our club members personally delivered all of them. Our club typically averages about 50 total boxes.

The **Centre Hall Lions Club** hosts fundraiser bingo every Wednesday evening at the clubhouse. This activity is available to the public. All the money raised supports the Club's service projects and activities in and around Centre Hall, PA.

Two club members created and delivered fresh floral arrangements for residents celebrating October, November, and December birthdays at two local nursing homes. Thanks Lion Val Leta for reporting! Catawissa Sweeping the Valley



Catawissa Valley Lions continue to sell brooms and collecting gently used eyeglasses.

Members voted to make a \$200 donation to the Columbia County Veteran's Memorial located in

Bloomsburg. As a result of the donation a brick will be placed in the memorial with our club's name.

Assisted Montgomery Lions with Sauerkraut Sales on December 26 & 27, 2023, along Main Street, Catawissa. 9 am until sold out.

The club gave a \$250 donation to **"Food for Friends,"** our local food bank serving the people in our community. Secretary Lion Craig Long reported a total of \$300 was provided to Senior Citizens at a \$25 gift card to assist them through the holidays. **Catawissa Valley Lions** held their regularly scheduled monthly meeting. Thanks, Lion Craig for reporting service to others!

# **Northern Tioga Serves**

The orders of live evergreens from Sherwood Forest was placed and delivered to the secretary's residence. The items were sorted, delivered, and picked up by other Lion members. One member delivered to Mill Hall, South Williamsport, and Hughesville. The fundraiser generated over \$400 profit.

Two Lions worked with the Montgomery Lions Club in making sauerkraut and packing the kraut into plastic containers in Montgomery. Orders were taken on the **Northern Tioga County Centennial Lions Club** Facebook account. The club sold 2 barrels of sauerkraut to the northern tier of Pennsylvania. member purchased \$128 worth of groceries for single mom. 4 hrs.

Reported working on public relations for advertising sauerkraut; typing minutes and agendas; compiling reports of fundraiser; recording club activities; while serving our communities. One member collected 50 used eyeglasses, while another Lion collected in 4 locations in the State College area. This Lion was in the International Virtual Club and transferred to the Harris Township Lions Club.

Service to the American Legion: replaced 7 sets of window curtains; 3 members replaced and organized shelving in the storage area for the kitchen supplies. The building gets used by many in the community, such as for BINGO events, celebrations, and special events. Donation of \$250 towards upgrades.

One single mom with 2 children: ages 18 months and 5 years in need of items for stockings and some gifts, donating \$123.00. Also purchased food items to help over the holidays.

14-G GLT guided a new secretary in the Williamsport Lions Club, and had to call International to get secretary signed in to perform secretary duties.

19

Record	What	You	Do d	and l	Let.	Secr	etary	y Kno	ow fo	or Ro	epor	ting	
Page 20													
Form to Collect	Activity & Hrs.	Spoke on Diabetes, 8 hrs.											
Volunteer Hours	Activity & Hrs.	Hanging posters for Golf Tournament, 6 hrs.											
	Activity & Hrs.	Assisted individual to ap- pointment , 4 hrs.											
	Hrs.	Recycling at Home, 4 hrs.											
	Activity &	Collecting Used Eye Glasses, 2 hrs.											
	Member	Smiley Benjamin											

## Do You Know Lions Acronyms?

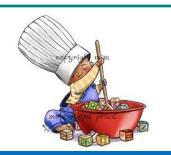


And so the script continues making more chowder out of this gumbo! More abbreviations have been added to challenge us to add more files in our brains!

"What does the expression alphabet soup mean? A hodgepodge especially of initials (as of the names of organizations). Dating back to President Franklin D. Roosevelt's alphabet agencies of the New Deal, it is a metaphor for an abundance of abbreviations or acronyms." www.oxfordlearnersdic tionaries.com

### According to

www.triviahappy.com, Alphabet soup is 150 years old. A pot of soup simmering on the stove suggest harmony is in the house, even if it's only in the pot. Disparate parts are being melded into whole. Somebody cares enough to chop, simmer, stir, and wait. Everything slows, including Mom, who is home - really home."



AA	Acting Administrator
	Advanced Lions Leadership Institute
АНАР	Affordable Hearing Aide Program
CA	Constitutional Area
CBL	Constitution & Bylaws
х <b>с</b>	Council Chairperson
CEP	Club Excellence Program
GL	Certified Guiding Lion
COG	Council of Governors
QI	Club Quality Initiative
:S	Cabinet Secretary
SFII	Campaign Sight First II
ST	Cabinet Secretary Treasurer
DA	District Administrator
ж	District Chairperson or Coordinator
200	District Convention Chairperson
DG	District Governor
DGE	District Governor Elect
DS	District Secretary
DST	District Secretary Treasurer
:	Emerging Lions Leadership Institute
DI	Faculty Development Institute
VDG	First Vice District Governor
&WS	Family & Women's Specialist
GAT	Global Action Team
GET	Global Extension Team
GLT	Global Leadership Team
6MA	Global Membership Approach
6MT	Global Membership Team
SST	Global Service Team
ІСТВ	Healthy Club Toolbox
D	International Director
Р	International President
РСС	Immediate Past Council Chairperson
РСС	Immediate Past Council Chairperson
PDG	Immediate Past District Governor
PID	Immediate Past International Director

	Fage 21
IPIP	Immediate Past International President
IPP	Immediate Past President
ISAAME	India, South Asia, Africa, Middle East
п	Information Technology
кмѕа	Kindness Matters Service Award
LC	Lions Club
LCI	Lions Clubs International
LCIF	Lions Club International Foundation
LCIP	Lions Certified Instructor Program
LEHP	Lions Eye Health Program
LOPAF	Lions of PA Foundation
LP	Lion President
LPE	Lion President Elect
MAR	Monthly Activity Report
MD	Multiple District
MJF	Melvin Jones Fellowship
MMR	Monthly Membership Report
MG	Marketing Grant
My LCI	My Lions Club Information
NCSS	North Central Sight Services
OSEAL	Orient & South East Asia Lions
PALSF	PA Lions Service Foundation
РСС	Past Council Chairperson
PDG	Past District Governor
PID	Past International Director
PIP	Past International President
PR	Public Relations
PRC	President's Retention Campaign
RC	Region Chairperson
RLLI	Regional Lions Leadership Institute
SVDG	Second Vice District Governor
VDG	Vice District Governor
YEP	Youth Exchange Program
YRG	Year Round Growth Program
zc	Zone Chairperson

Page 21

## The Tale End



<u>Dierks Bentley - Living</u> (Official Music Video) -<u>YouTube</u>



### **Editorial Page**

Dear Framily (friends and family combined):

You know me, I always find a song that fits the topics of your newsletter. Clicking on the song to the left will set the tone of the message from the editor.

Some days we're just living. As we enter another year, resolutions and promises are made; and at times, not for long . . . Let's live to watch for the rising sun, look up at the sky more, watch the birds fly, and be happy for the small things in life.

Be good to yourself: take a long bubble bath, go for a massage, sip that cup of coffee or hot chocolate a bit slower (don't let it get too cold!), and take a nap.

How's your heart? Spending quality time with family, playing family games, watching a movie together, or just relaxing in a comfy chair.

I know with my loved ones crossing over, I wish I would have one more minute to hug them, to tell them how much I love them, and how proud I was of their qualities. "Time flies," mom used to say. And Gram would say, "Sherry, don't ask to live to be 100 years old because your kids are gone, your family is gone, and you are all alone." And you know my daughter, Ciara, says "LIVE!"

Live every day, be kinder every day, be forgiving every day, and love your family and friends!



### **Lions Clubs International Code of Ethics**

**TO SHOW** my faith in the worthiness of my vocation by industrious application to the end that I may merit a reputation for quality of service.

**TO SEEK** success and to demand all fair remuneration or profit as my just due, but to accept no profit or success at the price of my own self-respect lost because of unfair advantage taken or because of questionable acts on my part.

**TO REMEMBER** that in building up my business it is not necessary to tear down another's; to be loyal to my clients or customers and true to myself.

WHENEVER a doubt arises as to the right or ethics of my position of action towards others, to resolve such doubt against myself.

**TO HOLD** friendship as an end and not a means. To hold that true friendship exists not on account of the service performed by one to another, but that true friendship demands nothing but accepts service in the spirit in which it is given.

**ALWAYS** bear in mind my obligations as a citizen to my nation, my state and my community, and to give them my unswerving loyalty in word, act and deed. To give them freely of my time, labor and means.

**TO AID** others by giving my sympathy to those in distress, my aid to the weak, and my substance to the needy.

**TO BE CAREFUL** with my criticism and liberal with my praise; to build up and not destroy.



Memories of Those Lost in Our Lions Year 2023-2024 Deceased Members from 7.1.23 to 6.30.24

Bellefonte Lions Club: Lion David A. Klinefelter 16 yrs.
Canton Lions Club: Lion Chris Arnold 20 yrs.
Catawissa Valley Lions Club: Lion Dale David Breech 37 yrs.
Dushore Lions Club: Lion William Bohensky, Sr. 58 yrs.
Eagles Mere LaPorte Lions Club: Lion Craig Harting 33 yrs.
Pleasant Gap Area Lioness Lions: Lion Joann Warefield 2 yrs.
Sayre-Athens Lioness Lions Club: Lion Elizabeth Tolbert 2 yrs.
Sugar Valley Lions Club: Lion Walter C Karchner 7 yrs.
Lion Shirley Snook 16 yrs.

Wells-Jackson Lions Club: PDG Harland Evans 37 yrs. Lion James Ameigh 15 yrs.

Wyalusing Lions Club: Lion Mary Jane Tompkins 4 yrs.