PDG Paula Flisnik 09/28/19

District 20-W LCIF Coordinator

Report: LCIF's Campaign & Redesign Grants

WHO IS LCIF - LIONS CLUBS INTERNATIONAL FOUNDATION?

- Official charitable organization of Lions Clubs International Foundation.
- Provides grants in support of Lions' mission both local and global.
- HOW IS LCIF FUNDED: Donations are received through individual Lions, and Lions Clubs. Also, included are other foundations, corporations, governments, non-Lions investments and interest earned.

US BASED NON-PROFIT EVALATOR, CHARITY NAVIGATOR

- LCIF HAS A FOUR STAR RATING ON...
 - ACCOUNTABLE & TRANSPARENCY
 - FINANCIAL
 - HEALTH SERVICES
 - o **COMMITMENT**
- ONLY 4% OF CHARTITIES EARN TS DISTINCTION
- ASSURANCE THAT 100% OF FINANCIAL GIFTS GO TO WORLD SERVICES

(Every dollar received is spent to helps fight diabetes, childhood cancer, hunger and environment.)

CAMPAIGN 100

- YEAR #1 EMPOWERING SERVICE
- YEAR #2 STORY TELLING
- HOW CAN I RAISE MONEY TO DONATE TO LCIF GET 15% BACK FROM LCIF THROUGH DISTRICT COMMUNITY GRANT
 - \$5,000 CLUB; \$10,000 MULTIPLE DISTRICT
 - o 50/50 COLLECTION

- EASY...MAKE DONATIONS ON LINE
- TRIBUTE TO ANOTHER LION AT DISTRICT LEVEL

LIONS CLUBS INTERNATIONAL FOUNDATION (LCIF)

- Was established to provide grant funding in Lions Districts in developing and implementing large-scale projects.
- OFFERS A WIDE VARIETY OF GRANTS FOR LIONS TO SERVE THEIR LOCAL COMMUNITIES AS WELL WORLD WIDE.

SEVEN GRANTS FOR YOUR CLUB, DISTRICT OR MULTIPLE DISTRICT

1. LEO GRANTS:

- Provides financial assistance to Districts in organizing a Leo Leadership Conference.
- Awards TWELVE \$2,000 each fiscal year.
- leo@kionsclubs.org
- Applications accepted between July 1 May 1 or until funds are no longer available.
- Funds available to train doctors, nursing, distribution of meds, raising awareness.

2. SIGHT FIRST GRANTS:

- Can determine a child's vision.
- Intervene with a diabetic, visually impaired person who is losing their sight.
- Help a village, town, city from a debilitating eye disease.

3. MATCHING GRANTS

- Projects include and/or communities gain access to...
 - Education
 - Technology
 - Health care
 - Safe home environment
- Mostly, matching grants involved identifying community needs and make it a reality.

2017-2018 CABVI RECEIVED A \$100,000 FOR VISION & WELLENSS CENTER

4. DIABETES GRANTS

Provide critical education, prevention and treatment initiatives.

2018-2019 CLAXTON-HEPBURN \$105,000 DIABETES GRANT

5. DISASTER GRANTS

- Natural disasters strike, Lions serve with various stages of disaster relief operations:
 - Hurricanes
 - o Floods
 - o Fire
 - Other major events
 - Disaster Preparedness Grant
 - Districts interested in working with local authorities in planning for the future. \$10,000
 - Emergency Grant
 - Disaster strikes...Help meet the immediate needs such food, water, clothing, medical supplies \$10,000. (Yearly LCIF awards \$2million US dollars)
 - Community Recovery Grant
 - Aids Districts in supporting short-term clean up and report efforts. Where services have already been addressed. \$20,000
 - Major Catastrophe Grant
 - Awarded to long term reconstruction due to a large scale disaster. This grants is allocated at the discretion of the LCI international president and LCIF chairperson. It cannot be applied by the district. I.e. 2016 earthquake in Italy.

Summer, 2019. At the conception of the Bahamas hurricane disaster relief, LIONS WERE THERE TO SERVE and remain present today.

DISTRICT 20-Y2 PAST 10 YEARS DISASTER GRANTS

2011 FLOOD RELIEF \$10,000

2013 FLOOD RELIEF \$10,000

2017 FLOOD RELIEF \$10,000

DISTRICT 20-W HAD NO GRANTS FOR THE PAST 10 YEARS.

6. LIONS QUEST GRANTS

- Implementations and expansion of Lions Quest in schools. I.e.
 Typical projects: train educators, purchase textbooks and materials.
- Lions Quest Promotional Grant
 - o Introducing the program, \$1,500 not matching.
- Lions Quest Grant
 - Up to \$50,000 single District
 - \$150,000 for multiple District
 - Both with 3 to 1 matching grant

REGIONAL L RECEIVED TWO \$10,000 GRANTS

MOHAWK VALLEY COMMUNITY ACTION ASSOCIATION

HERKIMER BOCES – PATHWAYS PROGRAM

7. DESIGNATED GRANTS

- Restricted funds for particular cause. Funds are not applied to general humanitarian projects.
 - o Specific such as Europe's measles, One Shot One Life.

8. HUMANITARIAN AWARDS

- Lions Humanitarian Award is the highest honor. This award includes a grant from LCIF up to \$250,000.
 - o i.e. of winners: 2015 2016 Doctors without Borders
 - , 2013-2014 Save the Children, 1995-1996 Past President of USA, Jimmy Carter.

ALSO THERE ARE FOUR LCI ASSOCIATION GRANTS

1. LEADERSHIP GRANT

- Support expenses for leadership training.
- leadershipdevelopment@lionsclubs.org
- \$100 for 1st VDG; \$75 for 2nd VDG.
- Zone training \$500.00.

2. LEADERSHIP DEVELOPMENT INISTITUTE GRANT

- Emerging Leaders or Regional Leaders.
- 100% applications awarded.
 - o Multi District \$4,5000
 - Single District \$1,200

- o Unrestricted \$500.00
- Trains personally and professionally.
 - o Builds confidence
 - o Lions Leadership
 - o Inspire participation Lions
 - Connecting with other Lions

3. PUBLIC RELATIONS GRANT

- Increase awareness via multi or single district... Frist come First Serve.
- Total yearly budget is \$200,000.

4. WOMEN AND FAMILY SYMPOSIUM

• Women are a growing membership and new leaders.

5. MEMBERSHIP DEVELOPMENT GRANT

- Supports recruitment and member satisfaction.
- THREE types:
 - Standard Memberships Development Grant.
 - Districts \$5000
 - Multi District \$10,000
 - Large Scale Membership Development Grant.
 - 3 year duration
 - Maximum is \$15,000 each year totally \$45,000
 - Special Initiatives Membership Development Grant.
 - Continuous of previous grant
 - Targeting demographics
 - Targeting special initiatives identified by LCI Board

COMPOSITION OF GRANT WRITING...

- RESEARCH
- PLAN
- ASSEMBLE INFORMATION AND DATA TO SUPPORT YOUR PROJECT
- COMPILE, WRITE AND EDIT

MISSION STATEMENT

The New York State and Bermuda Lions Foundation, Inc. is a non-profit organization that assists in the support of Lions Clubs and their members throughout New York State and Bermuda.

The NYS & BLF solely, or in conjunction with Lions Clubs, foundations, and other organizations, provides its assistance through a grant process or through direct or indirect programs and services with an emphasis on sight, hearing, and humanitarian services.

Since its founding in 1992, the NYS & BLF has approved over \$750,000 for service projects and emergencies that have improved the quality of life in many communities in New York State and Bermuda.

Our mission is to provide support for worthy projects, which would otherwise be beyond the means of individual clubs or districts to accomplish on their own.

The New York State & Bermuda Lions Map:



TYPES OF GRANTS MADE BY THE NYS & BLF

Humanitarian Assistance
Vocational Assistance

Emergency Grants in Response to Natural Disasters

Operating Support Funds

NOTE: Grants are not made to Individuals

For more information, please contact us at:

The New York State and Bermuda Lions Foundation, Inc.



PO Box 445

Glen Head, NY 11545

Tel: 1-516-729-8695

Email: nysblf@gmail.com

www.nysblf.org

INTRODUCING THE NEW YORK STATE AND BERMUDA LIONS FOUNDATION (NYS & BLF)

A 501(C)(3) Corporation



A UNIQUE OPPORTUNITY TO SUPPORT THE WORK OF DEDICATED LOCAL LIONS CLUBS AND THEIR MEMBERS TO ENRICH THE COMMUNITIES IN WHICH WE LIVE

A GROWING ENDOWMENT PROGRAM TO INCREASE AVAILABLE GRANT FUNDS FOR COMMUNITIES THROUGHOUT NEW YORK STATE AND BERMUDA.

KNOWLEDGE THAT YOUR CONTRIBUTIONS
ARE CAREFULLY MANAGED AND THAT
GRANT FUNDS ARE ADMINISTERED WITH
PROPER DUE DILIGENCE.

WHAT IS THE PURPOSE OF OUR LIONS FOUNDATION?

The NYS & BLF, founded in 1992, is a not-for-profit 501(c)(3) organization through which funds are raised for specific service projects and programs solely within New York State and Bermuda. It is an officially endorsed project of the Lions Multiple District 20 which includes all Lions and Lions Clubs in New York and Bermuda.

These projects and activities are led by volunteers who are members of local community Lions Clubs who are also members of the International Association of Lions Clubs, an organization that includes over 1.35 million members in over 200 countries and geographical areas worldwide.

The NYS & BLF, through its endowment, is able to provide matching funds for projects that are beyond the reach of individual Lions Clubs or Lions sub-districts because of local financial constraints or the scope of the project.

Communities throughout New York State and Bermuda are able to benefit from the collective efforts of the members of their local Lions Clubs and the NYS & BLF.

THE LIONS MOTTO: "WE SERVE"

HOW ARE NYS & BLF GRANT FUNDS GENERATED?

The NYS & BLF has traditionally obtained funding for its grant programs through appeals to individual Lions and Lions Clubs throughout New York and Bermuda.

In recent years, the need for more and larger grants to benefit community projects throughout our region has become obvious and encouraged us to approach community-minded individuals and businesses who may wish to make tax deductible contributions to the NYS & BLF and help us to grow in impact as we support local, community based projects and programs.

We have also decided that we should reach out to professional advisors who may wish to inform their clients of the benefits of making a legacy contribution to the NYS & BLF as part of the estate planning process for their clients.

The NYS & BLF is a totally volunteer organization with minimal administrative expenses. You can be assured that your tax-deductible donations have maximum impact in support of our sponsored projects.

MATCHING GRANTS FROM THE NYS & BLF HELPED YOUR NEIGHBORS

More than 260 community projects have been supported since 1994 via members of your local Lions Clubs. Our collective impact to date – over \$750,000:

- District 20 N 18 grants \$54,650
- District 20 E1 42 grants \$121,376
- District 20 E2 29 grants \$103,941
- District 20 W 19 grants \$43,975
- District 20 Y1 23 grants \$62,225
- District 20 Y2 26 grants \$73,420
- District 20 O 34 grants \$83,942
- District 20 R1 15 grants \$39,787
- District 20 R2 8 grants \$24,250
- District 20 K1 20 grants \$59,140
- District 20 K2 15 grants \$40,311
- District 20 S 16 grants \$45,447
- MD-20 Total Emergency Grants for Disaster Relief \$47,932 (20 State-wide; included in district amounts)

Types of Standard Grants

Humanitarian Grants:

Humanitarian Service Grants may be issued for permanent communal programs or institutes which satisfy humanitarian needs in harmony with the objectives of Lionism.

Vocational Assistance Grants:

Vocational Assistance Grants may be issued for programs meeting a broad range of educational and training programs which provide a means for people to become self-supporting or to improve upon their economic and social well-being. Funds shall not be granted to individuals for such purposes.

Operational Grants:

Operational Grants will provide supplemental funding for day to day operational needs of supported activities. These grants need 75% approval of the duly constituted Board of Trustees:

Please note

Not all of the grant regulations are listed in this brochure. It is highly recommended that applicants work closely with their District Trustees to create a successful grant application.

Grant Proposals

Grant proposals may originate from any Foundation Trustee on behalf of any club or district in MD20. The proposal must certify the significance of the need, the social value and the operational feasibility of the project

Cabinet certification is required for all standard grants applications and is to be evidenced by the submission of the minutes of the cabinet meeting at which the application was certified.

All standard grants require matching funds.

The completed grant application must be received by the Foundation 45 days in advance of the next Foundation meeting.

No more than one grant will be made per sub-district at any given trustees meeting.

NYS&BLF grant funds are intended for projects in the development stages or for projects in progress.

NYS&BLF grant funds are not intended to repay loans or establish reserve funds.

The grant application must be reviewed and signed by one (1) off the three (3) district NYS&BLF Trustees

The grant recipient must submit a thorough report upon the completion of the project to the District trustee or the President of the New York State and Bermuda Lions Foundation.

NEW YORK STATE AND BERMUDA LIONS FOUNDATION



Standard Grant Application

New York State and Bermuda Lions Foundation P.O. Box 445
Glen Head, NY. 11545

www.nysblf.org

-	Standard Grant Application This grant application is to be fully filled out and all questions answered or the grant will be sent
2	District or Club applying for grant:
ω	Address:
4	Name of contact person:
	Address:
	Phone:
	Email:
5	Name of Club President or District Governor:
6.	Other Club Officers/District Directors: Attach additional sheet.
7.	What project will the grant be used for? Attach a description and detailed plan of the project. Describe existing conditions and give
	detailed reasons justifying the project. Include description of the project, blueprints, brochures and photographs
<u>,</u> ∞	Total cost of the project:
9.	Grant amount requested:
10.	10. Amount of matching funds available:
i 1	11. Estimated number of individuals to be served by the project:
12.	12. Geographical area to be served:
13.	13. Impact on community if the project is not implemented: Attach additional sheet.
14.	14. Timetable for implementation:
15.	15. Describe how the project will be identified as a Lions supported program. Describe promotional plans. Attach short
16. 17	tion of the grant applic
1/.	17. If approved, who should grant check be made payable to?
	What address should it be mailed to?
	Signature of District Trustee:
	Dale.
One (1 cabine days w	One (1) signed copy of the fully completed grant application with one (1) copy of all attachments including one (1) copy of the complete cabinet minutes must be submitted and may be mailed to the address on the front of this brochure. A grant may not be open more than 180 days without grants committee approval and there can only be two (2) open grants from each district at one time.
Office u	Office use only: Grant number: Date received at office:



The Foundation

About Us...

The Brandel - Murphy Youth Foundation



His partner in service, Lion Dr. Maureen, is a medical doctor whose specialty is Pediatric Anesthesia.

They have seen first hand how the lives of children can be transformed through dedicated service. When their time on the Board was over it was their dream to form a Foundation dedicated to that same cause - helping the lives of children in need. That dream has now become a reality with the formation of **The Brandel - Murphy Youth Foundation**.

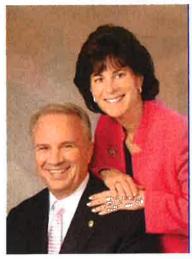
Donate Now

During their years on the Board of Lions Clubs International, Past President Al Brandel and Lion Dr. Maureen Murphy celebrated the "Everyday Heroes" who performed "Miracles Through Service".

Throughout their travels they were frequently drawn to a cause close to both of their hearts - children.

For 20 of his 35 years as a Detective with the Nassau County Police Department on Long Island, NY, Past President AI had been assigned to the Juvenile Aid Bureau specializing in cases involving child abuse, missing children and domestic violence involving children.

Past International President Al Brandel and Lion Dr. Maureen Murphy



- About Us
- Grant Program
 - Support Us
 - Contact Us

To learn more about the foundation and how your Lions club, zone, or district can begin helping children in need in your community, just click here to download our informational brochure.

At the conclusion of his year as International President, 2008 - 2009, Al and Maureen decided to place all the donations and gifts they had received throughout his campaign into the Foundation that bears their name. With this large amount of seed money, a Board of Trustees was formed and a plan was put into effect.

Since 2011, through the generosity of Lions throughout Multiple District 20 (New York State and Bermuda) and around the world, the Foundation has distributed 105 grants totaling \$178,984 through both our \$2,000 matching Humanitarian Youth Grants and our \$2,500 Emergency Youth Grant programs. Due to the efforts of those Lions who have applied for these grants over 135,985 children in need have received assistance.

To learn more about these grants and how to apply for them, click here.

Brandel - Murphy Lions Youth Foundation Humanitarian Grant

Pictured on the left is the Foundation's Immediate Past President PCC Angelo Purcigliotti presenting a check for the "Friends Of Karen" project. After a successful grant application, the Somers Lions Club in District 20-R1 received \$2,000 to assist families with children who have severe illness.

Click here for more photos and success stories made possible by the partnership of Lions and the Brandel - Murphy Lions Youth Foundation.

With your continued support and participation in our Grant Program, we can continue to make a difference in the lives of those children less fortunate than ourselves. Below is a current breakdown of our successful grants to date.

Each year, the total amount of grants will be determined by the funds raised in the previous year. The more we raise the more we can give away! The Grants Committee will make every attempt to distribute these funds equally throughout MD20.

The funds will be distributed on a "first come - first served" basis and on merit. Only one grant will be given per club per year, however there is no limit of grants per district. One of these grants was presented to the MD20 Lions See Program in that it primarily helps young children in need throughout the Multiple District. To see a detailed report of our Humanitarian grants to date, click here.

Grant Programs

District N - 16 grants, \$26,139 serving 9,141 children District E1 - 5 grants, \$10,000 serving 179 children District E2 - 3 grants, \$6,000 serving 2,590 children District W - 16 grants, \$24,850 serving 20,287 children District Y - 9 grants, \$17,600 serving 45,775 children District O - 11 grants, \$17,270 serving 15,568 children District R1 - 16 grants, \$25,000 serving 6,619 children District R2 - 1 grant, \$2,000 serving 320 children District K1 - 5 grants, \$10,000 serving 1,165 children District K2 - 8 grants, \$14,500 serving 15,451 children District S - 9 grants, \$10,625 serving 17,890 children

MD20 Lions See Program - \$2,500.00

Five (5) MD20 Emergency Grants - \$12,500.00 (Both MD20 grants serving 1,000 children)





Click Here to download a Grant Application. See links below for more information.

Examples of Successful Grant
Programs
Brandel - Murphy Lions Youth
Foundation Emergency Grants
"In the eyes of those children who we help, together we will be their Everyday Heroes making Miracles Through Service. Thank you for making the world of the children of Multiple District 20 a better place to live."

To date, the Brandel-Murphy Lions Youth Foundation has awarded \$178,984 in grants that have helped 135,985 children in need throughout Multiple District 20 (New York State and Bermuda.)

The only qualifications to receive these grants are that the projects must improve the life of a child, or children in need; that the project be approved by your club's Board of Directors or District Cabinet; and that matching funds be available.

Our Grant Program is truly unique in that any Lions club, zone, or district in New York State and Bermuda (MD20) can participate whether it benefits a project that impacts many children or changes the life of a single child in need.

PIP Al Brandel and Lion Dr. Maureen Murphy

The Brandel - Murphy Youth Foundation

In addition to the standard Brandel - Murphy Lions Youth Foundation Grant, an Emergency Grant of up to \$2,500 will be awarded to any district which has been classified as a Federal or State Emergency area due to natural disasters. All that is necessary is for the District Governor of that area to request the grant.

Like the standard grant, the only other qualification is that the funds be used to help children in these areas impacted by the disaster. To date, \$12,500 Emergency Grants have been distributed to five districts in Multiple District 20 that have suffered from natural disasters such as Hurricane Irene and Super Storm Sandy.



BMYF Mission/Information Brochure

Grant Application Form

BN

MYF RE	١			
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	DO NOT WRITE ABOVE THIS LINE				
Date:					
Lions Club(s)/District(s) (circle one) re	equesting BMYF grant:				
Location of project:					
ATTACH Description of project.	conceptual art/drawings, brochures, and/or				
How many children will benefit:	Total project cost: \$				
Lions Club(s)/District(s) committed/dea	dicated funds: \$				
Amount requested from BMYF: \$					
Additional grants applied for: Name:		Amount: \$			
Name:		Amount: \$			
Date that BMYF grant is needed:					
	et minutes of approval (must include projec				
BMYF grant check to be made out to:_					
	(check will be mailed to contact person b	pelow)			
Contact person information:					
Name:	Club/District:				
Club/District title:	Signature:				
Mailing address:					
Street	Town /City	State Zip			
Best contact phone:	Email address:				

Mail all information to: BMYF President John Wargo 10 Old Smith Road, Poughkeepsie, NY 12603-3816

<u>OR</u>

via email to jwargo@yahoo.com

2019 Grants Your Nonprofit Should Definitely Apply For

Below are some great grant opportunities for 501C3 coming up in 2019 that are definitely worth applying for. If you want to learn more about how to write a grant, take a look here: 6 Grant Writing Tips for Nonprofits.

1. GOOGLE AD GRANTS: \$10,000/MONTH IN GOOGLE AD CREDIT WITH HANS AND COMPANY

Hans & Company is a digital nonprofit consulting group who DipJar partners with that helps nonprofits apply and execute an Advertising Grant of \$10,000/month with Google Ad Words. For a small fee, they'll help you apply and obtain this grant, and then work with you to manage the ad words to make sure your ads are running to the best of their ability. Hans & Company has experience working with Fortune 500 companies, and also a good amount of nonprofits across the country! They also offer an Organizational Audit, and help with obtaining GuideStar Nonprofit Certification.

This would be a great opportunity if your organization doesn't have a full time marketing nerd on staff, but is still looking to make a huge impact. Use Google Ad Words to get your organization in front of more faces and expand your outreach allowing you to spread awareness faster and more efficiently than ever before. This would be a good fit for small nonprofits, large nonprofits, and organizations everywhere between.

2. SMALL, TEEEEENY TINY NONPROFITS! YOU CAN APPLY FOR GRANTS TOO!

There's a lot of companies out there that have a large amount of smaller grants available that they give to great organizations that might not be as established in their community yet. Walmart, for example, gives away grants from \$50 to \$5000 if you meet their loose list of requirements. In other words, if you are a 501c3 and make a positive change in your community, you most likely are eligible!

Here's a couple more that are great for the smallest nonprofits to consider:

Subaru matches all employees donations up to \$2,000 and offers grants to orgs across the US

For those in the Northeast: Hannaford offers a ton of grants for all types of org's including a PTO organization in Scarborough

Target gave away \$217M in Grants in 2017, and I'm sure they're giving even more this year

3. CNE GRANT RESOURCES

While we love helping out nonprofits find grants, we don't write about it every week:). Check out CNE's grant resources! They post 3 grants PER WEEK that you can apply to. Most of the applications have a rolling deadline with plenty of time to prepare. There's a ton of grants for all different kinds of Nonprofits, so go check it out for yourself, and let us know if you'd like to talk about any of them you like.

BONUS RESOURCE: GRANTSPACE

Use <u>Grantspace</u> as a resource to put together a grant proposal, or learn if you need to transition from your nonprofit's current mission to another. This link and others on Grantspace have some cool resources on how to identify the needs of your community and gaps in your services. Do you feel like there are 2-3 other nonprofits just like yours in your community? Or maybe there isn't as much traction around the cause as there used to be? Grantspace gives you all the data you need to justify changing your mission statement, and exploring different communities to impact in your city or town.

6 Places to Find Grants for Your Non-Profit



Many non-profit organizations rely on grants from foundations, corporations and government agencies to round out their fundraising efforts. If your non-profit is looking for new grant opportunities, here are six tried-and true places to find them:

#1 - Your Board

I always start my grant research with my board. They may be helpful, or not, but it never hurts to ask. Some of your board members may be plugged in to grant opportunities through foundations or corporations in the community, not to mention family foundations that their social contacts and business colleagues may control.

Go to a board meeting and let your board members know that you are conducting grant research to determine which foundations to apply to for grants for the coming year. Let them know that you have limited time and will only be writing grants to foundations that closely match your project needs for the coming year. Ask your board members if they know of any family foundations, corporate foundations, or other grant makers who might fund work like yours, and if they would be willing to make an introduction to someone at that organization.

Don't spend a ton of time on this, and don't write a grant to an organization just because a board member introduces you to a foundation. Instead, consider this part of the "prospecting" process and only add the grant to your prospect list after you determine that the foundation is a good fit for your non-profit.

#2 - Google

This is another quick and easy step that I recommend to grant seekers. Spend an hour playing around on Google, searching for foundations that fund non-profits like yours. You can use Google to find not only foundation websites, but also lists of grants on non-profit websites (where the non-profit lists all the gifts that have received that year). Spend some time looking for grants that were received by organizations similar to yours, as well as seeking out foundations that specifically fund projects like the ones you are working on. For example, if you are an organization fighting homelessness in Albany, you'll want to search terms like:

Grants homelessness
Grants homelessness Albany
Funding homeless shelter Albany, NY
"Our Donors" homeless shelter New York
Grants received homelessness
Etc.

#3 - Local Grant makers' Organizations

Most major metropolitan areas, and many other locales have regional associations of grant makers. Sometimes these organizations are comprised of funders across all mission areas, and other times they are composed of funders in a specific area, like the arts. These organizations can be a big help as you search for new grant opportunities.

My suggestion is that you reach out to these organizations first and foremost to get a list of their membership and grant guidelines for each member, if available. Second, see if the grant makers' organization hosts any "meet the funders" days, or allows local non-profits to make presentations to the group.

#4 - Regional Foundation Directories

Some cities, counties, and even states maintain (either through a government agency or a local community foundation) a directory of organizations that make grants to non-profits in the area. If your area has an organization that maintains such a list, use it to research grant opportunities for your non-profit.

#5 - The Foundation Center Online

The Foundation Center is an amazing resource for non-profits seeking grant funding. The Center maintains an online database and, for a moderate fee, will allow you online access to their online database of funders. The Foundation Center's Foundation Directory Online is completely searchable by multiple criteria, and is one of the best sources of grant information.

If you can't afford to purchase access, the Foundation Center works with a number of Regional Foundation Centers which provide *free* access to the Online Directory during regular business hours. For example, the Free Library of Philadelphia operates a Regional Foundation Center at its main branch in Center City, Philadelphia – See if a Regional Foundation Center exists in your area. You can use this free access to research prospective grants and take the research back to your office to write your grant proposals.

#6 - The Catalog of Federal Domestic Assistance and Grants.gov

If you are seeking grants from the federal government in the United States, you can use The Catalog of Federal Domestic Assistance and Grants.Gov to research available grant programs, view guidelines, and in many cases, submit online applications for grant funding. Many state governments offer similar online resources, as do national governments outside of the United States.

As you research grant opportunities, be sure to only apply for grants that are a good fit for your non-profit. Far too many organizations waste time by applying for grants that do not match up with the organization's location, mission area, or programs. For more great information on winning grants, read the Guide to Raising Money from Foundations.

Here is a list for potential grant research.

- http://assembly.state.ny.us/gan/
 (You can sign up to receive monthly newsletters)
- 2. http://fconline.foundationcenter.org/
- 3. Federal Register Table of Contents a daily email that you can subscribe to. At first this seems daunting, but you quickly learn how to scan down through the chaff, just checking out the departments that hold possibility for your issue you are specifically looking for announcements of "applications", there will be lots of other news. To subscribe to the Federal Register Table of Contents LISTSERV electronic mailing list, go to http://listserv.access.gpo.gov and select online mailing list archives, FEDREGTOC-L, Join or leave the list (or change settings); then follow the instructions.
- 4. <u>grants.gov</u> there is a search feature, and you can, for instance, search all open opportunities that have become available in the past two or three weeks (or one day, or by agency, or sub agency, or topic...)
- 5. Also, I check this link as well: http://www.p12.nysed.gov/funding/currentapps.html
- 6. Community Foundation for the Capital Region http://www.cfgcr.org/
- 7. Attached a link from Senator Gillibrand's office. http://www.gillibrand.senate.gov/services/grants_central/ & Congressman Paul Tonko

Helpful Websites - Resources for Nonprofits

Alliance for Nonprofit Management - www.allianceonline.org/ - The Alliance for Nonprofit Management is a professional association of individuals and organizations whose mission is improve the management and governance capacity of nonprofits. Its web site includes information about resources available to not-for-profit organizations. American Institute of Certified Public Accountants (AICPA) - www.aicpa.org - The AICPA's web site has extensive information on accounting standards and procedures. It is a valuable source of a wide variety of information on accounting issues for board members.

Boardnet USA - <u>www.boardnetUSA.org</u> - Boardnet USA is a nonprofit organization whose mission is to strengthen the governing and management capability of nonprofit boards of directors by bringing qualified leadership into service as board members. Boarnet assists boards in defining their board recruitment objectives and then conducting a targeted search for business, professional and community leaders with the desired expertise, diversity of perspective and resources. Its web site is a resource

designed to enable potential board members--and nonprofit boards needing leadership--to find each other.

BoardSource, Inc. - www.boardsource.org - has a wide range of material designed to assist board members in carrying out their duties. Its nine pamphlet Governance Series, beginning with Ten Basic Responsibilities of Nonprofit Boards, is a source of basic information for board members and includes other suggested resources.

charitySTRONG - <u>www.charitystrong.org</u> - charitySTRONG is a New York not-for-profit corporation designed to assist nonprofit organizations in achieving the highest standards of board leadership, governance and oversight. charitySTRONG will help nonprofits build strong and diverse boards of directors through an innovative recruitment program and easily accessible director training. charitySTRONG encourages nonprofit board service, while educating nonprofit boards of directors on their responsibilities.

CompassPoint - <u>www.compasspoint.org</u>- CompassPoint is an electronic newsletter for members of nonprofit boards of directors. Board Café offers a menu of ideas, information, opinion, news, and resources to help board members in carrying out the responsibilities of their board service.

Council on Foundations - www.cof.org - The Council on Foundations is a membership organization of more than 2,000 grant making foundations and giving programs worldwide. It provides leadership expertise, legal services and networking opportunities, among other services, to its members and to the general public. Its web site contains information of interest to not-for-profit boards.

Foundation Center, The - <u>www.foundationcenter.org</u> - The Foundation Center's mission is to strengthen the nonprofit sector by advancing knowledge about U.S. philanthropy. It collects, organizes and communicates information on U.S. philanthropy, conducts and facilitates research on trends in the field, provides education and training on the grant seeking process and promotes public access to information and services through its web site and print and electronic publications and five library/learning centers.

Governance Matters - www.governancematters.org - Governance Matters is an organization whose purpose is to encourage and promote good governance in the nonprofit sector. Its web site posts information on good governance, links to other sites of interest to not-for-profit boards and information about courses and conferences for nonprofit board members.

Independent Sector (IS) - www.independentsector.org - is a national coalition of nonprofit organizations of all sizes as well as Fortune 500 corporations with commitments to community involvement. IS advocates on behalf of and provides educational services to the nonprofit sector.

National Association of State Charity Officials - www.nasconet.org. This site is maintained by the National Association of State Charity Officials (NASCO). NASCO members are employees of state agencies that regulate not-for-profit organizations and their fund raisers. The site provides information concerning the registration and reporting requirements applicable to not-for-profits that conduct activities and/or raise funds in the various states.

New York Council of NonProfits (NYCON) - <u>www.nycon.org</u> - NYCON is a statewide association of over 3,100 charities and provides products, services, information and advocacy designed to strengthen nonprofits and the communities they serve. Services include group purchasing and insurance or benefit options, governance and management training and technical assistance, and community planning. NYCON has offices in Albany, NYC, Poughkeepsie, Buffalo, Rochester and Oneonta. NYCON's website contains information concerning membership and resources for nonprofits.

New York State Society of CPAs, The (NYSSCPAs) - www.nysscpa.org - NYSSCPA is a membership association of certified public accountants. It has resources available to answer technical inquiries, offer training in financial and tax areas and provides referrals for audit and tax services.

Nonprofit New York - <u>www.nonprofitnewyork.org</u> - Nonprofit New York (formerly NPCC) is a nonprofit membership corporation of tax-exempt organizations. Its goal is to strengthen and unite New York's nonprofits. Nonprofit New York has nearly 1,600 member organizations and provides training, education, resources, and cost savings benefits to increase the effective management of nonprofits. It monitors legislative and public policy and engages in advocacy on behalf of nonprofits, aimed at protecting and promoting the nonprofit sector. It holds workshops and roundtables on managerial and organizational issues and posts publications of interest to nonprofits.

Urban Institute, The - www.urban.org - The Urban Institute is a nonprofit nonpartisan policy research and educational organization established to examine the social, economic, and governance problems facing the nation. It provides information and analysis to public and private decision makers to help them address these challenges. It maintains extensive databases of information on the not-for-profit sector. Unified Registration Statement - http://www.multistatefiling.org/ - This site posts the registration that is accepted in most states that require registration of charitable organizations. It also contains information concerning the registration and reporting requirements of the states.

Legal Assistance For Nonprofits

Lawyers Alliance of New York (Lawyers Alliance) - www.lawyersalliance.org - Lawyers Alliance's staff attorneys and its network of 1600 volunteer lawyers from law firms and corporations provide *pro bono* business law and transactional legal services to over 700 nonprofit organizations serving New York neighborhoods. Lawyers Alliance's publications, workshops and webinars provide guidance for organizations about formation, fundraising law, fiscal management, nonprofit governance and other legal aspects of operating a not-for-profit corporation.

Legal Aid Society Community Development Project Legal Aid Society Community Development Project www.legal-

aid.org/en/civil/civilpractice/communitydevelopmentproject.aspx
The Community Development Project (CDP) provides support for three client groups: low-income not-for-profit organizations, low-income entrepreneurs, and low-income housing cooperatives.

New York City Bar Justice Center - The Public Service Network -

http://www.nycbar.org
http://www.nycbar.org/citybarjusticecenter/city-bar-public-service-network - The Public Service Network, a program offered through the City Bar Justice Center, matches attorneys with legal and non-legal volunteer opportunities in the not-for-profit sector.

Volunteer Lawyers for the Arts (VLA) - http://www.vlany.org/aboutus/index.php VLA provides legal services and information to the arts community each year.

Government Agencies

Federal Trade Commission - www.ftc.gov - Information for donors about charities. Internal Revenue Service - www.irs.gov - posts all IRS forms and instructions and many brochures drafted to assist non-profit boards in completing their annual financial filings with the IRS and in carrying out their other responsibilities. The IRS also has specific pages concerning Applying for Tax Exempt Status and Federal Tax Obligations of Non-Profit Corporations. If you can't find the information that you want on the IRS web site, call its toll-free number - 1-877-829-5500 - set up especially for those who have questions about tax-exemption and tax-exempt organizations.

New York State Department of State (Secretary of State's

Office) - http://www.dos.ny.gov/ - Organizations that want to incorporate must submit a Certificate of Incorporation to the Department of State.

New York State Department of Taxation and Finance - http://www.tax.ny.gov/ - Organizations seeking sales tax exemption should contact te Department of Taxation and Finance.

New York State Racing and Wagering Board - http://www.gaming.ny.gov/ - Charities planning to conduct raffles must apply to this agency for authority to do so. New York State Commission On Public Integrity (NYS Lobbying Registration) http://www.jcope.ny.gov/

New York City Lobbying Bureau (NYC Lobbying registration)

http://www.cityclerk.nyc.gov/

Watchdog Organizations/Information for Donors

American Institute of Philanthropy - <u>www.charitywatch.org</u>
Better Business Bureau Metro New York - <u>www.newyork.bbb.org</u>

Better Business Bureau Wise Giving Alliance - www.bbb.org

The BBB publishes standards for not-for-profit organizations that are used in its evaluations of charities and which are posted on its web site. The standards address issues such as governance, financial accounting, program efficiency and public disclosure. The web site also contains guidelines for implementation of the standards. **Charity Navigator** - www.charitynavigator.org - Charity Navigator rates organizations that solicit the public and provides information to prospective donors.

Economic Research Institute (ERI) - http://www.eri-nonprofit-salaries.com/ - ERI posts Internal Revenue Service reports of charitable organizations.

GuideStar - <u>www.guidestar.org</u> - GuideStar is a national database of that posts financial reports and other information on over 850,000 tax-exempt U.S. charitable organizations on its web site. It is a source of information about the operations and finances of nonprofit organizations.