
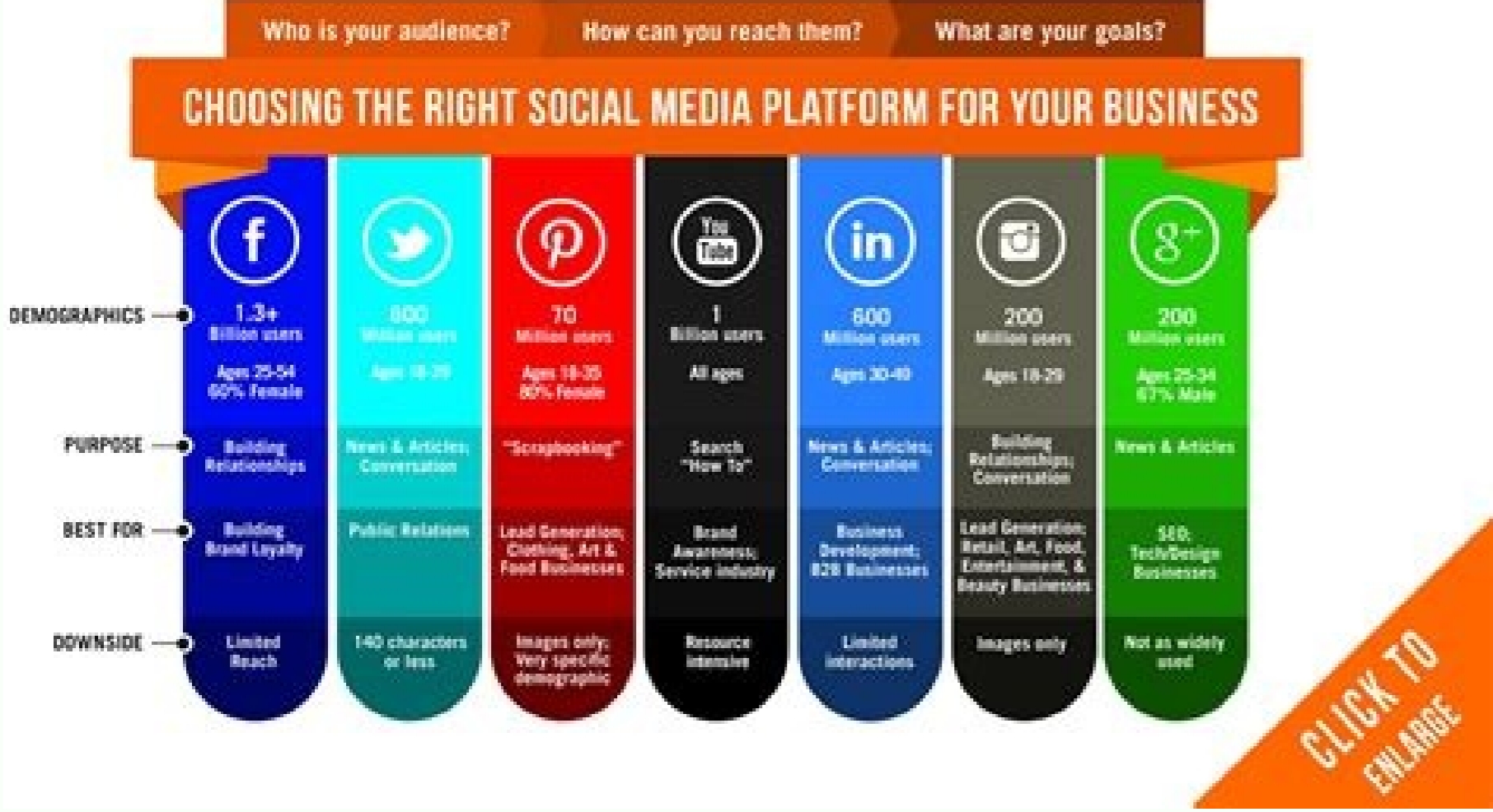


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# Best social media management platform



PLATFORM	SIZE	GENDER	AGE	LOCATION	INCOME	GREAT FOR
Pinterest	100 million	79%	25-34	100%	57%	
Instagram	100 million	51%	55%	90%	24%	
LinkedIn	100 million	70%	70%	65%		
Twitter	100 million	24%	31%	90%		
Facebook	100 million	72%	37%	79%	54%	
YouTube	100 million	66%	72%	25-34	84%	72%



Best social media management platform 2021. Best social media management platform for agencies. Best free social media management platform. Social media management platforms that are best suited for personal branding. Best b2b social media management platforms. Best social media management platform for startups. Best social media management platform 2020. Best social media management platforms.

We rounded up some newcomers that will get you inspired and organized. Swply (for inspiration). Like Pinterest for B2B. Swply helps with content curation. Agorapulse. MeetEdgar's back in the ring! Both of these are bargain social media management tools. "It's not free, but 100% worth the purchase." Two other social experts said nearly the same thing. Why? Below, they duke it out. May the best software win. Sprout Social vs. MORE FROM QUESTIONS ANSWERED.NET It's easy to find a directory of hundreds of social media management tools online — but your team probably doesn't need 200 tools. Conversations ensue, and some stories go viral, reaching broad audiences. Does the tool make it easier to create impactful social content? Ultimately, there's no one-size-fits-all answer when it comes to social media tools. Many users share the latest news and updates, further extending audience exposure. Facebook leads social network in terms of users and as a news source. But if we had to choose, here's how we'd break it down: Pricing Winner: MeetEdgar by a hair. The popular plans for each sit right around the same \$20/month price point. For instance, scheduling tools are against LinkedIn's policy and they can suspend your account if they suspect the use of automation. Other social sites have similar dos and don'ts — Facebook blocks some integrations, and Twitter great features are up and misleading. It's a professional design tool accessible even to amateurs. MeetEdgar. Later, an Instagram-first social media management tool, and MeetEdgar, an all-in-one social media management tool that automatically schedules and posts content from your queue, have essentially opposite audiences. Later is for fast-growing DTC startups, and MeetEdgar is for small business and agencies. Here's how we use Swply at MarketerHire to curate the best blog graphics for social media. PromoPrep (for planning). Built for team collaboration, PromoPrep is a shared calendar that gives marketing team members visibility into all marketing efforts more with intuitive labels for each channel. [It's] easy to use, has lots of integration options and fantastic support. "The best social media management platforms The best social media management platforms can handle multiple channels and assist with everything from ideation to reporting — and that's a big deal for marketing teams. When you don't have dependable social media management software, you're forced to hop from creating to responding to posting, then to posting in another channel, then to responding in another channel. It's a nightmare, and can waste up to 60% of work hours each year. To avoid unproductive tab switching, it helps to manage all your social media accounts in one place. Canva came in second only to Google Workspaces (formerly G Suite) in our recent freelancer tools poll. 1. Canva (for all social platforms). Source: Canva (screenshot) Ideal for: Solopreneurs, startups Price: Paid plan starts at \$12.99/month Why is Canva so popular? It's also used for entertainment, such as music videos, exercise videos and demonstration videos for DIY projects. Twitter and Instagram are another social media news source. Can marketing teams justify the pricing? At MarketerHire, we use five. So in this story, we went for quality over quantity, rounding up the 25 best tools on the market, according to real social media managers. Before we invite the victors to take their places on the podium, though, let's level set on what social media tools are and what makes certain tools "the best." The problems social media management tools exist to make the social media manager's job easier, improving marketing productivity and performance. Social media management tools are software marketers use to better monitor and manage social media channels. Weather, traffic and business news are also read and shared regularly. Luckily, plenty of social media management platforms on the market allow you to do just that — and these are the cream of the crop. 1. It's "very interesting for companies looking to leverage their employees' personal brands to improve brand reach." Top Sprout Social features: Aggregated social inbox (minus Instagram/RSS reader for news and blogs/Visual calendar/One central portal for paid and organic campaign management/Group, profile, and post-level reporting/Social CRM with conversation history, contract info and internal notes/Easy onboarding and hands-on customer support/Rescheduling of social media posts/Breezy image reformatting/2. Tweets give snippets of news information to Twitter followers, and links can be included to redirect the user to a more lengthy news story. You'll see them on all the SEO listicles. For now, it's a free Chrome extension. For agencies, MeetEdgar is more cost effective. MeetEdgar vs. Running your social posts' opening lines through this software can help you create scroll-stopping tweets and captions. 3. Can you easily draft and schedule social media content? Analytics. It had one of the best Chrome extensions that let you save images and trending posts from across the web. But now, every tool has a web clipper. YouTube is not a channel you see included in many social media tools, but Agorapulse lets users manage and analyze YouTube channels along with mainstream channels. The top social media management tools: a comparison In our research, we found that many social media managers have used more than one social media management tool, and developed strong preferences along the way, according to Stinsman. "It's got prebuilt templates for all industries that can be easily manipulated with your brand colors and fonts and quickly resized for different platforms," she explained. Instagram is a picture-sharing social media platform that can be used to share news as well. Smartphone Apps Smartphone apps for social media and news sources are another way to get news when it first becomes available. "But that's rarely the case... there are a host of tools to get the job done on a budget." One of Stinsman's favorites is drag-and-drop design tool Canva, and she's not alone. Which tools save time and which lemons aren't worth the squeeze? Tweets can also be shared. So, if one freelancer is working with Later, your agency's in MeetEdgar, and your social media manager uses Asana's calendar, you can get on the same page with a calendar built for marketing campaign planning. PromoPrep Video Walkthrough by Steve Lamar, CEO and founder of PromoPrep/Publisher (for scheduling). For \$10/month, you get unlimited scheduling and drafts, bulk scheduling (up to 500 posts at once!) and more. The user clicks on an icon to be directed to the desired platform. Most of the time your audience WANTS to support you — making a Click to Share link makes it really frictionless. —Pat Timmons, Social Media Coordinator at Webflow We recommend Website Planet or Share Link Generator for this. Rerun popular old posts with auto-rescheduling. SmarterQueue, a MeetEdgar alternative, recycles previously posted content. "I have [SmarterQueue] cycle every few months." —Carmela Montenegro, CEO and lead digital marketer at Coda and Crush Marketing Aggregate all your social media analytics in one place. No more screenshotting graphs from each social media platform's analytics tab. Here are two tools that make experts say "Hmm." The most divisive tool: Hootsuite. You'll either go to war for this all-in-one social media management giant, or run your mouth off about how bad it is. Unlike Creator Studios, Business Suite also lets you respond to customer reviews, helpful for the moderation and PR side of social media management. Audience Insights — A feature within Facebook Ads Manager. Audience Insights lets you segment your audience and, like Google Analytics, browse through for demographic and behavioral trends. The best social media management tools under \$15 a month "So many tools today are pushed on marketers assuming they've got the budget of Bill Gates," said Morganne Stinsman, senior marketing specialist at Dakota Micro. To me, Hootsuite makes it way too easy to make a mistake and post something to an account that you didn't intend to. "It's easiest to scale with Sprout Social, but it's a toss up. Its other tools, its supervisor also lets you save LinkedIn posts, Twitter posts, and entire websites to custom boards. Does the tool work across multiple platforms? Planning. Many news sources have their own Facebook business accounts to post their stories to the public. YouTube is a way to get news through videos, and the video links can be shared on other social media platforms. "It's the best tool I've found for creating branded social content... Everybody in social media needs Canva." "Everybody in social media needs Canva." "2. It's built for Instagram. "And I really didn't like Hootsuite. It's scary easy to post to the wrong one, according to Chadwick. 3. Agorapulse. Source: Agorapulse Ideal for: Small teams and agencies Pricing: Paid plans start at \$79/month "You can't beat the price for what you get," said O'Donnell, who used Agorapulse before switching to Sprout Social. While her team outgrew the tool, she still speaks fondly of Agorapulse's support team, which was very prompt and responsive. It lets creators tag up to five products within an image, and functions like an interactive catalog — each tag takes the user to a different URL. Linkin.bio is "way more useful" than Linktree, a competing free tool that allows you to host multiple links in your Instagram bio, explained Marom. Source: Later (screenshot) 3. Can you set up alerts for keywords or branded terms? Cost. "Because we use HubSpot for other things, it's great to have everything in one tool." "Pro tip: If you're managing multiple accounts, check before you hit send. Will it scale? Creation. The following on Twitter isn't as large as on Facebook and YouTube, but social media is an evolving industry. Like Pinterest and other Web Clipper browser extensions, it lets you save images from around the web. Zoho Social (for all social platforms). Source: Zoho Ideal for: Small businesses Pricing: Starts at \$10/month Zoho Social is one of the least expensive social media tools out there. Smartphones can also be set up to receive breaking news alerts. Types of News The types of news articles shared on social media vary. (Yikes!) While it's on the spendier side, Brooke Taib, community marketing manager at Park My Fleet, thinks it's a sound investment. HubSpot. Source: HubSpot Ideal for: Small businesses and startups that need all-in-one tools Pricing: Starts at \$800/month for a plan that includes CRM, email automation and social media tools This heavy-hitting marketing platform will feel like a step down from Sprout Social, but your sales and marketing team are probably already using HubSpot's CRM — which means you can use its social tools for free. They're nothing flashy — like rescheduling old posts in one click, or instant image reformatting — but you can connect Facebook, Twitter, Instagram and LinkedIn accounts; tag companies in your posts; save and schedule for later; and engage with others — all from the social hub. "Not sure it does anything that knocks my socks off, but it gets the job done," said Sarah Chadwick, marketing director at Commercial Restoration Company. Other native Facebook tools: Facebook Business Suite - Business Suite helps social media managers create, post, respond and measure Facebook and Instagram accounts in one place. In-house teams prefer it, too. "We had Hootsuite before but I prefer [Sprout]," said Zoe Hartsfield, referring to her time as community manager at BombBomb. Sprout Social. Source: Sprout Social Ideal for: Agencies and medium-sized businesses Pricing: Starts at \$99/month When I asked the social media managers in my network to share their favorite tools, Sprout Social came up more often than any other one. This is because of its many features, including social listening, content calendar, and analytics. SHIELD (for LinkedIn). Source: SHIELD (screenshot) Ideal for: B2B, solopreneurs, and consultants Pricing: Starts at \$12/month SHIELD is probably the most popular LinkedIn analytics platform out there, and certainly the most talked about on LinkedIn. (Smart marketing strategy there.) It curates the leading metrics you need to make better content decisions — views, likes, comments, engagement — in one single dashboard. LinkedIn superstar and SHFT marketing agency founder Jason Vana says SHIELD helped him catapult his social media presence — "from 50 reactions to 200, just by seeing what works" (and doing more of it). 4. TweetDeck (for Twitter). Ideal for: Solopreneurs, consultants and startups Pricing: Free Source: TweetDeck (screenshot) Best known for its multi-feed interface, TweetDeck is a free tool for real-time tracking, organizing and engaging on Twitter using multiple accounts. That's where URL shorteners come in handy. Zapier nailed Bit.ly the best all-around URL shortener. The "best" software is subjective, and will depend on your business stage, target audience and how you want to start. "I like the interface, the features... (preview of posts, calendar with notes, asset library...) and the analytics." Adle Maire, content and PR manager at RingCentral, told MarketerHire. Zoe Hartsfield, community marketing manager at Dooly, added social listening and employee advocacy to that list, too. We talked to social media experts to figure that out. The best free social media management tool if you're a solopreneur or a seed startup founder without a budget for social tools, you can maybe get by with native scheduling and creator tools. Or, you can string together free plans from all-in-one platforms like Hootsuite or Buffer, and layer on tools offered through the social media channels themselves. Like Twitter's TweetDeck and Facebook's Creator Studio. Let's dive into your best free options, shall we? 1. I have used Hootsuite (H), Buffer (B) and Sprout Social (S) as well. "Using Agorapulse. But rarely do you see them go head to head. Pricing Winner: Hootsuite Starting at \$99/month, Sprout Social is 2x the cost of Hootsuite. And at Hootsuite, for half the price, you get twice the social media profiles — ten versus Sprout Social's five — and many of the same scheduling and planning features. Scalability Winner: Sprout Social/Hootsuite's cheaper when you're starting out, it's not a great fit for growing agencies managing multiple clients. Ryan Cormier, Director of Digital at Kalkomey, told MarketerHire. "I have worked with Hootsuite in the past," said Cormier. [It's] easy to use, has lots of integration options and fantastic support," said Usou LP marketing manager Connie Quinn-Reece. "Zoho Social is priced well and offers great features for the money... Social tools without a social media strategy won't get you far, no matter what the influencers say. Calendars and schedulers help bring structure to the chaos, so you can maintain whatever sanity you still have as a social media manager. "I cringe when I hear fellow social media managers who are managing, publishing and monitoring engagement through all the native network apps! I don't know how that is possible unless you only have one account!" Jessie O'Donnell, social media coordinator at TechSmith, told MarketerHire. "I cringe when I hear fellow social media managers who are managing, publishing and monitoring engagement through all the native network apps!" Our ranking criteria for social media tools Here are the seven factors we considered when comparing social media management tools: Breadth. It's a valuable news pathway, with nearly half the population using this social media platform. Can you view, compare and generate reports for historical data? Social listening. I have used Hootsuite (H), Buffer (B) and Sprout Social (S) as well. "The finest social media management tools Some social media management tools are noteworthy — but not exactly for their high quality. Sure, additional features cost more money, but if you get to the point to where you need them, you're probably getting a great ROI from the tool." Consensus Winner: Sprout Social/It's not just agencies that benefit from Sprout Social. Here's why: Pricing Winner: MeetEdgar/MeetEdgar is a third of the cost for the same number of social profiles. Agorapulse/Hootsuite: Agorapulse/Hootsuite runs out of gas after 25 social media profiles. Hyatt Hotels isn't high on Hootsuite either, according to their senior social media manager, Katherine Gancarz. "We had Hootsuite before but I prefer [Sprout]." Later vs. DTC and lifestyle brands should choose Later all the day. Entertainment, sports and community news rank high on the list, while agriculture, politics, international news and crime stories are also popular news items. And at us (@MarketerHire) to tell us which social media features are on your wish list, or if you just want to rant about a social platform's lack of organic features (ahem, LinkedIn). Agorapulse can handle 40+. Consensus Serious social media users tend to prefer Agorapulse. MeetEdgar (for all social platforms). Source: MeetEdgar Ideal for: Small businesses, early-stage startups and consultants Pricing: Starts at \$19/month MeetEdgar is one of the most affordable social media tools that works across all major platforms. "MeetEdgar is best when it comes to pricing, especially against the big guns like Buffer and Sprout Social," freelance writer Anjan Sarkar told MarketerHire. Their \$25/month plan gets you 25 social accounts and nearly unlimited everything else. "MeetEdgar is best when it comes to pricing, especially against the big guns like Buffer and Sprout Social." 5. Nothing stands out. There's a lukewarm buffer review to give you a taste: "... have had nothing but fast and enjoyable transactions with their customer service and tech support... We pay a low annual subscription fee I believe." Rachel Gintner, Content Marketing Specialist at GSC Apparently, everything about Buffer is noteworthy — except the tool itself. The secret menu of social media marketing tools This is the part where social media managers spill the beans on their cheat codes — slept-on tools that make a major impact. To get in on the ground floor of new product rollouts and LTD (life-time value) deals, we also recommend browsing Product Hunt and AppSumo, and keeping your eyes peeled for free beta groups on social media. Embed a Click to Share widget in your blog to boost distribution. "Click to Tweet or any Click to Share tools are the most underrated tools in social media. Sprout Social and Hootsuite are two of the most popular tools in social media. Within the social media tool, you can create custom feeds using keywords, schedule Tweets, and create Tweet collections. 2. CoSchedule's Headline Analyzer (for all social platforms). Ideal for: Solopreneurs, social businesses Pricing: Free Source: CoSchedule (screenshot) CoSchedule's Headline Analyzer is a freemium AI copywriting tool that helps optimize headlines for humans and Google by rating each word on readability and emotional draw. Including Google My Business — along with other major social networks — Publer's a great buy for local businesses. "[It] has a cool little feature that allows you to even schedule follow up comments, such as external links, so that you don't have to post your links in the comments natively." said Alex Baggott, creative director at NGate Industry Marketing. Conclusion: There's no one best tool, but there is a best fit. Of course, even the best tools won't solve all your social media woes. And some tools have more, leaving Buffer in limbo — not the best, not the worst. Many social media scheduling tools let you plan, draft and schedule a month's worth of content all at once using automations. They create data visualizations. Hootsuite. Why these two all-in-one social media management tools? Later (for Instagram). Source: Later (screenshot) Ideal for: DTC, B2C, anyone doubling down on Instagram Pricing: Paid plans start at \$12.50/month Later is arguably the best bang for your buck for visual social channels, according to Dani Marom, creative director at MarketerHire. After trying Sprout Social, Buffer, Hootsuite, Marom concluded Later had the best functionality of any social media management tool, "especially if a brand has IG. "Later offers a visual planner, preview tool, analytics, hashtag research and scheduling features. Pro Tip: Later's Linkin.bio functionality creates a web and mobile-optimized landing page that resembles the Instagram feed. Facebook posts can link to a specific article and provide website referrals. Plus, you can't track or type them in manually (I mean, you could, but you won't). There's no middle ground. "I personally think Hootsuite is the best value for money."

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